



# NEW MEXICO YOUTH SOCCER

The governing body for youth soccer in New Mexico, affiliated with US Youth Soccer, the United States Soccer Federation (USSF), and the Fédération Internationale de Football Association (FIFA)

Board of Directors  
Facilitator: Rennae Ross, President

Agenda for February 26, 2023 at 9:00 AM  
NMYSA Office

Item	Presenter	Purpose	Time	Attachment/Content
Introductions:			5	
Minutes:	President	Info/Vote	5	
Standing Agenda:				
Officer Reports:	President	Info	5	
	Vice-president	Info	5	
	Financial Officer	Info	5	ERC
	DC Rep.	Info	5	
Status Reports:	Coach Department	Info	5	USSF Updates
	Registrar's Report	Info	5	
	Executive Dir.	Info	5	
Committees:	State Cup/NM Cup	Info	5	
	Rules	Info	5	RM/Matrix, BC
	Referee Report Info.	Info	5	
	Risk Management	Info	5	
Old Business:		Info	5	
New Business:	NMYSA Bucks	Vote	5	Funding Source Sanctioning Fees
Good of the Game:	All			
Next Meeting	Board: TBD/Ex. Comm. as needed			

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# **NMYSA Board of Directors**

## **Meeting Minutes**

**September 25, 2022**

### **Roll Call:**

- **Rennae Ross, President**
- **Matthew Sheppard, Vice President**
- **Tom Dickerson, Secretary**
- **Heather Starr, CFO**
- **Jim Cooper, Director of Cups and Games**
- **Pat Switzer, Past President (not Present)**
- **Alyssa Nieto, DC Representative**
- **Gloria Faber, Executive Director**
- **Rick Flores, Technical Director**
- **Alex Del Campo, Programs Manager (not present)**
- **Theresa Romero, Member Services Manager (not present)**
- **Bill Flor, Webmaster**
- **SYRA (not present)**
- **District 1 Commissioner, Nancy Serna**
- **District 2 Commissioner, Bill Nordin**
- **District 3 Commissioner, Eric Crespín**
- **District 4 Commissioner, Trey Urquidez**
- **District 5 Commissioner, Alyssa Nieto**
- **District 6 Commissioner, Isidro Castillo**
- **District 7 Commissioner, Steve Kinsey**
- **District 8 Commissioner, Andrez Montoya (via phone)**

Meeting was called to order by President Rennae Ross at 9:00 am.

- **Minutes:**

**Bill Nordine moved to accept the minutes, Alyssa Nieto second. Passed**

- **President's Report:**

Rennae Ross was unable to attend the Regionals and Nationals Tournaments.

Attended the USYS leadership meeting in Texas. Reported there was concern by the state associations the challenges with SafeSport overreacting to allegations and taking away the autonomy to regulate local coaches. Every alleged incident automatically goes to SafeSport including previously adjudicated ones.

Pat Switzer is not present due to family illness.

- **Vice President's Report:**

No Report

- **Chief Financial Officer's Report:**

Financial reports written; NMYSA is financially healthy. Coaching income and registrations are above expectations.

- **DC Representative:**

Alyssa Nieto reached out to Los Alamos because their numbers are slightly down. Reported the labs are hiring so hope more players will register in time.

Introduced Nancy Serna as the new Commissioner from District 1.

- **Technical Director's Report:**

Rick Flores provided a written report. We have hosted a successful C License course with 27 new C License coaches in New Mexico. There are currently 2 USSF D License taking place. United Coaches GK course in Albuquerque was successful.

ODP:

There are currently 325 players registered.

2006 girls ODP lack enough players to form a team for the ODP Championships January 5-9 in Phoenix.

Rick is proposing an international trip for the ODP 2010 boys and girls for the spring Of 2023.

All the ODP coaches have been trained by Rick. All have C licenses except 2 which have D licenses.

The South City League registered 5 u14 teams.

More coaches were trained last year than in previous years.

Andrez Montoya requested for new coaches to be able to be trained midseason. Rick agreed to this request. He is available and it can be done on Zoom.

- Registrar's Report:

Gloria Faber provided a written report.

Our registration number are higher now than last time last year, 21-22: 11,712; 22-23: 13,058. We are cautiously optimistic we will surpass our budgeted registration numbers of 17,400 for the 22-23 season.

- Executive Director's Report:

Gloria Faber provided a written report.

Paul Quan passed away on Saturday, September 17, 2022. He was an incredible person and a tremendous advocate for youth soccer, specifically referees in our community. There has been a tremendous out pouring of condolences from the local, regional, and national community. Paul was an impactful mentor for so many and will be sorely missed.

There will be a celebration of life in the future. Could Paul be honored through a referee scholarship in his name?

Two employees left NMYSA, Mysha Crowley and Michael Posen on the best of terms.

We hired two fantastic individuals, Theresa Romero, Member Services Manager, and Alex Del Campo, Programs Manager.

We have deferred some income to the 22-23 fiscal year (ITG and OG grants) and hope to establish our own grant program for member affiliates.

Certificates of Insurance (COI) are now automated. Let the NMYSA office know if field facilities are deactivated or new ones added (can be done on the NMYSA website).

We still have a few affiliates that are not completely vetting coaches but are working with them towards compliance.

Events and Projects: futsal, APS Middle School Soccer, Las Cruces Middle School Soccer, Intercity League Soccer (Hobbs, Clovis, Roswell, Anthony, and Las Cruces), Mesa del Sol Regional Sports Complex (Rush soccer club is currently using fields without authorization).

Dreaux Pilar has been recruited to become the new SYRA to replace Paul Quan. Dreaux is from the Las Cruces area.

Tom Dickerson **moved to accept Dreaux Pilar as SYRA**, Bill Nordin second. **Passed**

- **State Cup/NM Cup Committee:**

State Cup meeting planned for October 5, 2022.

NCS rule changes: roster continuity changes and adding qualifying league rules.

- **Rules Committee:**

Need to update the Risk Management matrix.

- **Referee Report: No report**

- **Risk Management Committee:**

The Center for SafeSport added some additional requirements last season requiring all “adult participants” be SafeSport trained. This includes board members, affiliate board members, trainers, chaperones, and players turning 18. Stack has a “heads up” notification system for players turning 18.

The new Safety Training (replacing concussion training) also includes AED and heat illness.

- **Old Business:**

Online Votes August 15, 2022 - August 22, 2022:

General Rules and Procedures update: **Approved**

Referee Respect and Zero Tolerance Policy: **Failed**

Request from NM Elite to affiliate: **Approved**

A discussion regarding the "Referee Respect and Zero Tolerance for Inappropriate Behavior Towards Referees" policy occurred. There was a lively debate and negotiation about the wording in the document. An agreement was reached to change a few passages.

Isidro Castillo **moved to approve the "NMYSA Referee Respect and Zero Tolerance for Inappropriate Behavior Towards Referees" Policy**, Eric Crespin second. **Approved**

It was agreed to be enforced immediately.

- New Business: none
- Good of the Game:

Looking forward to World Cup.

It's great kids are playing soccer again.

There was a general consensus of being proud to be part of an organization that can deal with difficult issues in a civil way.

Tom Dickerson **moved to adjourn**, Jim Cooper second. **Passed**

Rennae Ross adjourned the meeting.

Respectfully submitted by Tom Dickerson

New Mexico Youth Soccer Association			
Budget vs. Actuals: 2022-2023 Budget - FY23 P&L			
September 2022 - August 2023			
	Total		
	Actual	Budget	over Budget
Income			
INC			0.00
200 COACHING			0.00
201 Course Fees	26,904.40	42,300.00	-15,395.60
Total 200 COACHING	\$ 26,904.40	\$ 42,300.00	-\$ 15,395.60
300 ODP			0.00
302 Pool Player Fee			0.00
302a Large Pool	55,220.77	50,700.00	4,520.77
Total 302 Pool Player Fee	\$ 55,220.77	\$ 50,700.00	\$ 4,520.77
303 ODP Tournament Fee			0.00
303i Regional Championships	92,825.73	68,400.00	24,425.73
303ii Local Tournaments	4,262.60		4,262.60
Total 303 ODP Tournament Fee	\$ 97,088.33	\$ 68,400.00	\$ 28,688.33
312 YOP-Camps-Sanctioning-Other ODP			0.00
305 YOP Fees	2,796.30	12,650.00	-9,853.70
306 ODP-YOP Gear Sales	1,610.00	200.00	1,410.00
311 Sanctioning fee income	6,940.00	4,000.00	2,940.00
Total 312 YOP-Camps-Sanctioning-Other ODP	\$ 11,346.30	\$ 16,850.00	-\$ 5,503.70
Total 300 ODP	\$ 163,655.40	\$ 135,950.00	\$ 27,705.40
400 REGISTRATION			0.00
401 Registration Fees	395,729.85	400,200.00	-4,470.15
Total 400 REGISTRATION	\$ 395,729.85	\$ 400,200.00	-\$ 4,470.15
500 OPERATIONS			0.00
501 Affiliation Fees		680.00	-680.00
502 Interest	282.53	1,000.00	-717.47
505 Tourn. Sanction Fees	5,933.00	4,000.00	1,933.00
Total 500 OPERATIONS	\$ 6,215.53	\$ 5,680.00	\$ 535.53
600 TOURN			0.00
601 American Cup		14,100.00	-14,100.00
603a State Cup Application Fees	978.50	64,540.00	-63,561.50
603b State Cup Sales		1,000.00	-1,000.00
Total 600 TOURN	\$ 978.50	\$ 79,640.00	-\$ 78,661.50
640 Misc. Events	700.00		700.00
641 NMYSA Misc. Camps/Events Reg. Fees		6,800.00	-6,800.00
Total 640 Misc. Events	\$ 700.00	\$ 6,800.00	-\$ 6,100.00
650 NMYSA Leagues			0.00
651 NMYSA League Registration Fees	0.00	194,600.00	-194,600.00
661 NMYSA Interstate League Registrations	700.00		700.00

<b>Total 650 NMYSA Leagues</b>	<b>\$ 700.00</b>	<b>\$ 194,600.00</b>	<b>-\$ 193,900.00</b>
<b>700 OTHER INC</b>			0.00
703 Other Income	8,121.28		8,121.28
708 Innovate to Grow	19,593.00		19,593.00
709 Grants	25,597.00	8,000.00	17,597.00
713 Room Night Program Revenue	7,500.00	12,000.00	-4,500.00
<b>Total 700 OTHER INC</b>	<b>\$ 60,811.28</b>	<b>\$ 20,000.00</b>	<b>\$ 40,811.28</b>
<b>Total INC</b>	<b>\$ 655,694.96</b>	<b>\$ 885,170.00</b>	<b>-\$ 229,475.04</b>
<b>Total Income</b>	<b>\$ 655,694.96</b>	<b>\$ 885,170.00</b>	<b>-\$ 229,475.04</b>
<b>Gross Profit</b>	<b>\$ 655,694.96</b>	<b>\$ 885,170.00</b>	<b>-\$ 229,475.04</b>
<b>Expenses</b>			
<b>EXP</b>			0.00
1000 Director of Coaching	1,155.94		1,155.94
1008 TOPSoccer Expense		3,000.00	-3,000.00
<b>Total 1000 Director of Coaching</b>	<b>\$ 1,155.94</b>	<b>\$ 3,000.00</b>	<b>-\$ 1,844.06</b>
<b>2000 ODP</b>			0.00
2001 Annual Workshop	375.00		375.00
2005 ODP Player Assistance/Scholarsh		1,000.00	-1,000.00
2006 Supplies/Gear	33,072.34	30,300.00	2,772.34
2006a ODP Coach Gear		5,000.00	-5,000.00
<b>Total 2006 Supplies/Gear</b>	<b>\$ 33,072.34</b>	<b>\$ 35,300.00</b>	<b>-\$ 2,227.66</b>
2010 Rentals	9,979.60	5,000.00	4,979.60
2011 ODP Tournament	19,500.00	15,600.00	3,900.00
2013 Staff Travel-Meals	30,066.58	20,000.00	10,066.58
2014a Salary	41,700.00	29,500.00	12,200.00
2014g ODP Staff- Other	250.00		250.00
2015 ODP Medical		40.00	-40.00
2306 YOP Expense			0.00
2307 YOP Rentals		800.00	-800.00
2308 YOP Coaching Staff Salary	200.00	3,200.00	-3,000.00
2308b Gear		3,500.00	-3,500.00
2308c YOP Travel		1,500.00	-1,500.00
<b>Total 2306 YOP Expense</b>	<b>\$ 200.00</b>	<b>\$ 9,000.00</b>	<b>-\$ 8,800.00</b>
<b>Total 2000 ODP</b>	<b>\$ 135,143.52</b>	<b>\$ 115,440.00</b>	<b>\$ 19,703.52</b>
<b>3000 OPR</b>			0.00
3001 Accident, Liability and WC Insurance	40,373.08	66,500.00	-26,126.92
3002 Advertising	4,733.18		4,733.18
3003 Affiliation Fees		35.00	-35.00
3006 Bank Charges	451.02	1,500.00	-1,048.98
3007a BOD Travel	1,527.09	5,000.00	-3,472.91
3008 Compensation	106.41		106.41
3008a Rent Office	8,013.55	19,236.00	-11,222.45
3009 Office Property	333.40	500.00	-166.60
3010 Risk Management Expense	7,754.49	10,000.00	-2,245.51
3012 Fees & Licenses	2,307.15	3,800.00	-1,492.85
3014 Office	3,742.90	2,600.00	1,142.90



3016 Photocopy & Printing	2,126.24	3,300.00	-1,173.76
3017 Postage	779.32	1,300.00	-520.68
3017-Professional Fees	155.35	7,000.00	-6,844.65
3018 President's Expenses	3,256.30	4,000.00	-743.70
3019 Professional Fees	4,197.37		4,197.37
3019b Professional Publishing	727.32	11,000.00	-10,272.68
3020 Registrar's Expenses		1,200.00	-1,200.00
3021a Telephone - Office	4,530.58	8,700.00	-4,169.42
3021f Utilities	1,655.70	2,900.00	-1,244.30
3022a Travel - Mid-Winter Conference	4,803.87	6,500.00	-1,696.13
3022d Other Travel	974.73	2,000.00	-1,025.27
3023 USYSA Fees	53,156.00	56,550.00	-3,394.00
3024c Vehicle Expense	47.42	1,500.00	-1,452.58
3025 Other Operating Expenses	2,000.00		2,000.00
3027 Web Hosting		700.00	-700.00
3040 Refunds of Income	1,306.00		1,306.00
<b>Total 3000 OPR</b>	<b>\$ 149,058.47</b>	<b>\$ 215,821.00</b>	<b>-\$ 66,762.53</b>
3050 PAYROLL			0.00
3050b Salaries	100,876.99	212,000.00	-111,123.01
3052 Employer Payroll Taxes (FICA)	7,717.09	18,000.00	-10,282.91
3054 Workmens Comp Fee	20.70	100.00	-79.30
3055 SUTA	171.83	500.00	-328.17
3058 Payroll Processing Fee		1,159.00	-1,159.00
<b>Total 3050 PAYROLL</b>	<b>\$ 108,786.61</b>	<b>\$ 231,759.00</b>	<b>-\$ 122,972.39</b>
4000 TOURN			0.00
4001 American Cup		3,000.00	-3,000.00
4002 Referee Fees		5,600.00	-5,600.00
4002a Volunteer Expense		1,200.00	-1,200.00
<b>Total 4001 American Cup</b>	<b>\$ 0.00</b>	<b>\$ 9,800.00</b>	<b>-\$ 9,800.00</b>
4030 State Cup		5,300.00	-5,300.00
4032 Referee Fees		21,800.00	-21,800.00
4032a Volunteer Expense		1,200.00	-1,200.00
4036 Operating Expenses		11,200.00	-11,200.00
<b>Total 4030 State Cup</b>	<b>\$ 0.00</b>	<b>\$ 39,500.00</b>	<b>-\$ 39,500.00</b>
4050 Far West Regionals		27,000.00	-27,000.00
4650 NMYSA Misc. Camps/Events	909.63		909.63
4650a NMYSA Misc. Camps/Events Referees	400.00	1,050.00	-650.00
4650b NMYSA Misc. Camps/Events Fields/Rentals	1,294.50	2,600.00	-1,305.50
4650c NMYSA Misc. Camps/Events Opertional Expenses	2,922.54	3,000.00	-77.46
<b>Total 4650 NMYSA Misc. Camps/Events</b>	<b>\$ 5,526.67</b>	<b>\$ 6,650.00</b>	<b>-\$ 1,123.33</b>
4700 NMYSA League Expnese			0.00
4700a NMYSA League Referee Expense		15,000.00	-15,000.00

4700b League Field/Rental		27,000.00	-27,000.00
4700c League Operating Expense	24,116.32	80,000.00	-55,883.68
4700d Coaches		48,000.00	-48,000.00
Total 4700 NMYSA League Expnese	\$ 24,116.32	\$ 170,000.00	-\$ 145,883.68
Total 4000 TOURN	\$ 29,642.99	\$ 252,950.00	-\$ 223,307.01
4522 NMYSA Misc. Camps/Events Operating	1,332.87		1,332.87
4522a Site Visits-ITC	2,049.25		2,049.25
4522b ITC Referee	746.39		746.39
Total 4522 NMYSA Misc. Camps/Events Operating	\$ 4,128.51	\$ 0.00	\$ 4,128.51
5000 Computer	2,681.87	3,000.00	-318.13
6000 OTHER EXPENSES			0.00
6002 Referees	7,282.01	10,000.00	-2,717.99
6004 Special Projects	342.19	12,500.00	-12,157.81
6006 Protests & Appeals		200.00	-200.00
6007 Misc. Exp	204.85	500.00	-295.15
6010 Room Night Program Expenses	2,947.50	9,000.00	-6,052.50
Total 6000 OTHER EXPENSES	\$ 10,776.55	\$ 32,200.00	-\$ 21,423.45
800 AGM Expense			0.00
801 AGM Lodging/Per Diem/Traval		4,000.00	-4,000.00
804 AGM Luncheon		5,000.00	-5,000.00
806 AGM Other		7,000.00	-7,000.00
Total 800 AGM Expense	\$ 0.00	\$ 16,000.00	-\$ 16,000.00
900 State Coaching Courses			0.00
901 Instructor Fees		2,000.00	-2,000.00
903 Travel	1,395.13	2,500.00	-1,104.87
905 Other Expenses/Fields	69.39	2,000.00	-1,930.61
908 Instructor Meals	57.63	500.00	-442.37
909 Instructor Hotel Room	1,515.64		1,515.64
911 Coaches Organization	1,089.79		1,089.79
912 USSF Course	700.00	8,000.00	-7,300.00
Total 900 State Coaching Courses	\$ 4,827.58	\$ 15,000.00	-\$ 10,172.42
Total EXP	\$ 446,202.04	\$ 885,170.00	-\$ 438,967.96
Total Expenses	\$ 446,202.04	\$ 885,170.00	-\$ 438,967.96
Net Operating Income	\$ 209,492.92	\$ 0.00	\$ 209,492.92
Net Income	\$ 209,492.92	\$ 0.00	\$ 209,492.92
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<b>New Mexico Youth Soccer Association</b>	
<b>Profit and Loss</b>	
<b>September 1, 2022 - February 24, 2023</b>	
	<b>Total</b>
<b>Income</b>	
<b>INC</b>	
<b>200 COACHING</b>	
201 Course Fees	26,904.40
<b>Total 200 COACHING</b>	<b>\$ 26,904.40</b>
<b>300 ODP</b>	
302 Pool Player Fee	
302a Large Pool	55,220.77
<b>Total 302 Pool Player Fee</b>	<b>\$ 55,220.77</b>
303 ODP Tournament Fee	
303i Regional Championships	92,825.73
303ii Local Tournaments	4,262.60
<b>Total 303 ODP Tournament Fee</b>	<b>\$ 97,088.33</b>
312 YOP-Camps-Sanctioning-Other ODP	
305 YOP Fees	2,796.30
306 ODP-YOP Gear Sales	1,610.00
311 Sanctioning fee income	6,940.00
<b>Total 312 YOP-Camps-Sanctioning-Other ODP</b>	<b>\$ 11,346.30</b>
<b>Total 300 ODP</b>	<b>\$ 163,655.40</b>
<b>400 REGISTRATION</b>	
401 Registration Fees	395,729.85
<b>Total 400 REGISTRATION</b>	<b>\$ 395,729.85</b>
<b>500 OPERATIONS</b>	
502 Interest	282.53
505 Tourn. Sanction Fees	5,933.00
<b>Total 500 OPERATIONS</b>	<b>\$ 6,215.53</b>
<b>600 TOURN</b>	
603a State Cup Application Fees	978.50
<b>Total 600 TOURN</b>	<b>\$ 978.50</b>
640 Misc. Events	700.00
<b>650 NMYSA Leagues</b>	
651 NMYSA League Registration Fees	0.00
661 NMYSA Interstate League Registrations	700.00
<b>Total 650 NMYSA Leagues</b>	<b>\$ 700.00</b>
<b>700 OTHER INC</b>	
703 Other Income	8,121.28
708 Innovate to Grow	19,593.00
709 Grants	25,597.00
713 Room Night Program Revenue	7,500.00
<b>Total 700 OTHER INC</b>	<b>\$ 60,811.28</b>
<b>Total INC</b>	<b>\$ 655,694.96</b>
<b>Total Income</b>	<b>\$ 655,694.96</b>
<b>Gross Profit</b>	<b>\$ 655,694.96</b>

<b>Expenses</b>	
<b>EXP</b>	
1000 Director of Coaching	1,155.94
<b>2000 ODP</b>	
2001 Annual Workshop	375.00
2006 Supplies/Gear	33,072.34
2010 Rentals	9,979.60
2011 ODP Tournament	19,500.00
2013 Staff Travel-Meals	30,066.58
2014a Salary	41,700.00
2014g ODP Staff- Other	250.00
2306 YOP Expense	
2308 YOP Coaching Staff Salary	200.00
Total 2306 YOP Expense	\$ 200.00
Total 2000 ODP	\$ 135,143.52
<b>3000 OPR</b>	
3001 Accident, Liability and WC Insurance	40,373.08
3002 Advertising	4,733.18
3006 Bank Charges	451.02
3007a BOD Travel	1,527.09
3008 Compensation	106.41
3008a Rent Office	8,013.55
3009 Office Property	333.40
3010 Risk Managment Expense	7,754.49
3012 Fees & Licenses	2,307.15
3014 Office	3,742.90
3016 Photocopy & Printing	2,126.24
3017 Postage	779.32
3017-Professional Fees	155.35
3018 President's Expenses	3,256.30
3019 Professional Fees	4,197.37
3019b Professional Publishing	727.32
3021a Telephone - Office	4,530.58
3021f Utilities	1,655.70
3022a Travel - Mid-Winter Conference	4,803.87
3022d Other Travel	974.73
3023 USYSA Fees	53,156.00
3024c Vehicle Expense	47.42
3025 Other Operating Expenses	2,000.00
3040 Refunds of Income	1,306.00
Total 3000 OPR	\$ 149,058.47
<b>3050 PAYROLL</b>	
3050b Salaries	100,876.99
3052 Employer Payroll Taxes (FICA)	7,717.09
3054 Workmens Comp Fee	20.70
3055 SUTA	171.83
Total 3050 PAYROLL	\$ 108,786.61
<b>4000 TOURN</b>	

4650 NMYSA Misc. Camps/Events	909.63
4650a NMYSA Misc. Camps/Events Referees	400.00
4650b NMYSA Misc. Camps/Events Fields/Rentals	1,294.50
4650c NMYSA Misc. Camps/Events Operational Expenses	2,922.54
Total 4650 NMYSA Misc. Camps/Events	\$ 5,526.67
4700 NMYSA League Expense	
4700c League Operating Expense	24,116.32
Total 4700 NMYSA League Expense	\$ 24,116.32
Total 4000 TOURN	\$ 29,642.99
4522 NMYSA Misc. Camps/Events Operating	1,332.87
4522a Site Visits-ITC	2,049.25
4522b ITC Referee	746.39
Total 4522 NMYSA Misc. Camps/Events Operating	\$ 4,128.51
5000 Computer	2,681.87
6000 OTHER EXPENSES	
6002 Referees	7,282.01
6004 Special Projects	342.19
6007 Misc. Exp	204.85
6010 Room Night Program Expenses	2,947.50
Total 6000 OTHER EXPENSES	\$ 10,776.55
900 State Coaching Courses	
903 Travel	1,395.13
905 Other Expenses/Fields	69.39
908 Instructor Meals	57.63
909 Instructor Hotel Room	1,515.64
911 Coaches Organization	1,089.79
912 USSF Course	700.00
Total 900 State Coaching Courses	\$ 4,827.58
Total EXP	\$ 446,202.04
Total Expenses	\$ 446,202.04
Net Operating Income	\$ 209,492.92
Net Income	\$ 209,492.92
Friday, Feb 24, 2023 04:38:11 PM GMT-8 - Accrual Basis	

<b>New Mexico Youth Soccer Association</b>	
<b>Balance Sheet</b>	
<b>As of February 24, 2023</b>	
	<b>Total</b>
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Bank Accounts</b>	
Bank	0.00
Scottrade	92,506.92
US Eagle Certificates of Deposit	61,625.85
US Eagle FCU 104	128.44
Wells Fargo Main Checking	437,920.97
Wells Fargo-Savings	10,161.14
Total Bank	\$ 602,343.32
Total Bank Accounts	\$ 602,343.32
<b>Accounts Receivable</b>	
Accounts Receivable	2,528.00
Total Accounts Receivable	\$ 2,528.00
<b>Other Current Assets</b>	
Payroll Corrections	0.00
Prepaid Expense	0.00
Undeposited Funds	0.00
Total Other Current Assets	\$ 0.00
Total Current Assets	\$ 604,871.32
<b>Fixed Assets</b>	
Accumulated Depreciation	-48,418.56
Automobiles	38,542.83
Computer Equipment	10,246.79
Total Fixed Assets	\$ 371.06
<b>TOTAL ASSETS</b>	<b>\$ 605,242.38</b>
<b>LIABILITIES AND EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
<b>Accounts Payable</b>	
Accounts Payable	0.00
Total Accounts Payable	\$ 0.00
<b>Credit Cards</b>	
Wells Fargo 2573	0.00
Wells Fargo 3667	0.00
Wells Fargo 4888	0.00
Wells Fargo 4942	0.00
Total Credit Cards	\$ 0.00
<b>Other Current Liabilities</b>	
2100 Payroll Liabilities	956.02
NM Income Tax	1,084.22
NM Unemployment Tax	48.68
NMYSA	0.00

<b>Total 2100 Payroll Liabilities</b>	<b>\$</b>	<b>2,088.92</b>
<b>2110 Direct Deposit Liabilities</b>		<b>0.00</b>
<b>Deferred Registration Revenue</b>		<b>0.00</b>
<b>Direct Deposit Payable</b>		<b>0.00</b>
<b>Other Current Liabilities</b>		<b>0.00</b>
<b>Total Other Current Liabilities</b>	<b>\$</b>	<b>2,088.92</b>
<b>Total Current Liabilities</b>	<b>\$</b>	<b>2,088.92</b>
<b>Long-Term Liabilities</b>		
<b>PPP Loan</b>		<b>0.00</b>
<b>Total Long-Term Liabilities</b>	<b>\$</b>	<b>0.00</b>
<b>Total Liabilities</b>	<b>\$</b>	<b>2,088.92</b>
<b>Equity</b>		
<b>3900 Retained Earnings</b>		<b>385,798.88</b>
<b>3901 Board restricted net assets-ODP</b>		<b>4,901.63</b>
<b>3902 Board restricted assets-Top Soccer</b>		<b>2,960.03</b>
<b>Opening Bal Equity</b>		<b>0.00</b>
<b>Net Income</b>		<b>209,492.92</b>
<b>Total Equity</b>	<b>\$</b>	<b>603,153.46</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$</b>	<b>605,242.38</b>
Friday, Feb 24, 2023 04:39:29 PM GMT-8 - Accrual Basis		



## Technical Director Board Report (February 26, 2023)

### Communication

- Technical Director Memos continues to be sent to Coaches, Admins, and Board Members across the State to keep informed of:
  - Coaching Education, Upcoming Events, Reminders, and Programs
  - "Ask Rick" has been effective with numerous questions for coaching assistance.

### Coaching Education

- Currently Educating \*New\* USSF C to 12 Candidates (Feb – May)
- Currently Educating \*New\* USSF D to 12 Candidates (Feb – Apr)
- Currently attending as a Student Coach USSF DOC Course
- Many Coaching Courses Scheduled and Primarily in Albuquerque and Las Cruces

Total Licenses issued since 9/1/2022:

- USSF C – 24
- USSF D – 28
- Grassroots – 86

Total Licensed Coaches NM as to what is in the USSF Learning Center:

- USSF National A – 14
- USSF National A Senior – 3
- USSF National A Youth – 4
- USSF National B – 43
- USSF National C – 81
- USSF National D – 248
- Grassroots (11v11/9v9/7v7) – 748

### Member Coaches Clinics and Site Visits

- Support programs who have requested events:
  - Scheduled for Farmington, Santa Fe, Los Alamos
  - Coaches Meeting in Las Cruces

### YOP 2022-23

- Scheduled to start 26 March.



- Currently 66 registered
- Boys and Girls 2011 – 2014

#### **ODP 2022-23**

- Successful Training Centers and formed 11 Teams to compete in ODP Championships in Phoenix where the Boys 2007 and Boys 2008 won their respective division.
- 2011 boys and girls participated in California North Sub-regional event.
- 2010 boys and girls participating in the international trip to Barcelona Spain, (March)

#### **ODP 2023-24**

- ODP Training Centers scheduled to start 10 September.
- Working on Details to host ODP Friendlies with other States in early December 2023.
- All Sessions will be in Albuquerque.

Thanks. Rick

## 2 Year Comparision 2022-2023

Affiliate League/Club	Jan-22	Jan-23	Difference
Northwest Rio Grande	1226	1310	84
Guadalajara Soccer Assoc	172	181	9
Duke City Soccer	2373	2395	22
NMYSA/Middle School	348	440	92
Las Cruces Youth Soccer	2241	2277	36
Deming Youth Soccer	238	297	59
Sierra County Youth Soccer	131	149	18
Roswell Youth Soccer	852	890	38
Carlsbad Youth Soccer	596	650	54
Artesia Youth Soccer	505	589	84
Los Alamos Youth Soccer	354	352	-2
Santa Fe United	57	96	39
Taos Youth Soccer	221	281	60
Rio Rapids Northern NM	510	733	223
Hobbs Youth Soccer	1159	1265	106
Clovis Youth Soccer	462	418	-44
Lovington Youth Soccer	0	0	0
Four Corners Youth Soccer	1607	1764	157
Rio Rapids Durango	0	328	328
Gallup Youth Soccer	625	687	62
Zuni Youth Soccer Assoc	0	0	0
Otero County Youth Soccer	432	461	29
Rio Rapids SC Direct	110	11	-99
NM Soccer Academy	187	233	46
Classic Direct	71	46	-25
Rush Direct	206	204	-2
AUFC Direct	161	69	-92
Pateadores NM Soccer Club	54	0	-52
Atletico Futbol Club	270	222	-48
Totals	15168	16348	1182



NMYSA BOD Meeting 022623  
Executive Director Report  
Gloria Faber

### General

It has been a great start to the 2022-23 season, and we are thrilled to report that our registration numbers are trending up from this time last season. Although we lost Lovington Youth Soccer and Pateadores SC, most of our leagues have seen a slight increase since this time last season and we onboarded Rio Rapids Durango SC which helped the bottom line, (January 31 comparisons 22 vs. 23 are 15168/16348 respectively.) We introduced "split pay" this season and although we experienced some issues initially, we are happy to say that the kinks are working themselves out "split pay" is proving to be a valuable tool.

NMYSA continued partnerships/Grant opportunities with the below organizations and will also recognize unbudgeted income from the Federal ERC refundable tax credits.

DICKS Sporting Goods	\$7000 cash/\$1000 Coupons
Simple Truth	\$7500 cash/\$2500 Coupons
TOPSoccer	\$1097 cash
Adidas	\$21,000 promo
Sports Pins International	\$1000 in kind
Federal ERC	\$62,000, (less the 10% due Hix and Reynolds)
Visit Albuquerque	\$15,000
Soccer.com	Percentage based on purchases.

In addition, we are currently in Grant cycles with the ITG Panna/Futsal 20/21, ITC Referee Recruitment, 21/22 and the USYS Reorganizational Growth Grant for LC Middle School Soccer and Intercity League.

It is an incredibly busy time of year, so we are thrilled to have Theresa Romero aboard managing registrations/member services and Alex Del Campo working part time with programs, ODP and coach education. We are still searching for a full-time person to help with programs in the office.

### USYS/USSF/Other

NMYSA Staff are participating on various committees with USYS, USSF and locally. Rick is the technical lead for USYS's TOP Soccer Program and has trained with the USYS Grassroots/US Soccer Foundation for soccer in schools. Rick is currently in the USSF instructor training for the new C and participating in the USSF DOC course. I continue to Chair the USYS Governance & Nominating Committee, Co-Chair the USYS Technology Taskforce, serve on the Bernalillo County Youth Sports Commission, USSF's Safety Task Force, (Sally Yates) and the USYS Strategic Planning Committee. Although these committees take time and commitment, the net gain to our State Association is invaluable.

USSF is undergoing changes and is developing a new strategic plan that will be unveiled at the USSF AGM in March. There are also some bylaw changes proposed to the Youth Council and policy changes to international game fees that will benefit all State Associations. The USSF Safety Task force is working





towards implementing the Sally Yates Report recommendations, 7, so we will see changes to compliance standards and likely the background process.

USYS is in the process of completing their Strategic Plan and are prioritizing their engagement and enrollment process among other things. Work is underway to update their Database Submission and Usage policy and to capture end user data. USYS has also hired a new Referee Administrator who will be developing a small games referee course and plan for referee retention, development, and recruitment.

Middle School Soccer is underway for both Las Cruces and APS, (other NMYSA Members are also running Middle School programs concurrent with league play). APS MS is once again funded by the City of Albuquerque at \$194,000.

Our staff are currently working on upcoming programs, Futsal State Cup, March 12, ABQ Middle School Soccer, March 26-May 5, State Cup, May 6-21, NMYSA Cup, May 20-21, AGM, June 4, and Esports, June 4. In between all of this activity, Rick and Alex will be in Spain for the International ODP trip, YOP will begin/end, coaching courses will continue, Rick will travel to NC for the DOC course, I will travel to NYC in March for USYS meetings, Rennae and I will travel to San Diego in March for the USSF AGM, Rick will travel to MO for the TOP Soccer Symposium, I will travel to Boise, Idaho for Regionals June 19-26 and Rennae and I will also travel to Orlando for the USYS AGM.

#### Of Note

- Bill Blair from NMYAFL and I along with youth players visited the NM State Legislature to advocate for youth sports and the Mesa Del Sol Regional Sports Complex. In addition, we have been working with State Senator Michael Padilla on new legislation to exempt non-profit sports organization "officials" from GRT.
- Theresa and I are working with Stack on updating ELAs and opening the 23-24 season April 1, 2022. We will also be working with leagues/clubs to have their affiliation paperwork submitted beforehand.
- The NM SRC has added new board members that have already proven to be impactful.
- NMYSA Board Members that are not referees or coaches need to complete the SafeSport, concussion, and background check process to continue. Theresa will send you another reminder next week.
- Stack Officials is currently available, (being set up for Middle School soccer). The integrated system will allow assigning, push notices, payment and 1099 processing.
- NMYSA's 2023 AGM is scheduled for June 4, 2023

As always, we appreciate the NMYSA Board of Directors, their dedication to youth soccer and support of the NMYSA staff. It is our pleasure to serve the NMYSA Board and the membership.