

New Mexico Youth Soccer Association
Budget Overview: 2017-2018 Budget - FY18 P&L
September 2017 - August 2018

	Total
Income	
INC	
200 COACHING	
205 Modules	1,000.00
207 Course Fees D Clinic	5,000.00
Total 200 COACHING	\$ 6,000.00
300 ODP	
302 Pool Player Fee	9,900.00
303 ODP Tournament Fee	
303i Regional Championships	48,000.00
Total 303 ODP Tournament Fee	\$ 48,000.00
305 YOP Fees	30,000.00
309 Summer Camps	5,400.00
311 Sanctioning fee income	12,100.00
312 YOP Summer/Nights	6,750.00
313 Training Centers	1,200.00
Total 300 ODP	\$ 113,350.00
400 REGISTRATION	
401 Registration Fees	365,400.00
Total 400 REGISTRATION	\$ 365,400.00
500 OPERATIONS	
501 Affiliation Fees	1,100.00
502 Interest	1,500.00
505 Tourn. Sanction Fees	9,000.00
Total 500 OPERATIONS	\$ 11,600.00
600 TOURN	
601a American Cup Application Fees	19,500.00
601b American Cup Sales	500.00
603a State Cup Application Fees	88,000.00
603b State Cup Sales	1,000.00
Total 600 TOURN	\$ 109,000.00
650 NMYSA Leagues	
651 NMYSA League Registration Fees	13,800.00
Total 650 NMYSA Leagues	\$ 13,800.00
700 OTHER INC	
701 Fines & Penalties	100.00
703 Other Income	500.00
710 Mailing Lists	500.00
711 Far West Regionals	3,500.00
713 Room Night Program Revenue	15,000.00
Total 700 OTHER INC	\$ 19,600.00

Total INC	<u>\$</u>	<u>638,750.00</u>
Total Income	<u>\$</u>	<u>638,750.00</u>
Gross Profit	<u>\$</u>	<u>638,750.00</u>
Expenses		
EXP		
1000 DOC		
1001 Supplies		150.00
1002 Equipment		250.00
1003 Publications		200.00
1004 Travel		3,500.00
1005 Coaches Symposium		1,000.00
1006 DCC Salaries		
1006b Continuing Education		1,500.00
Total 1006 DCC Salaries	<u>\$</u>	<u>1,500.00</u>
1008 TOPSoccer Expense		800.00
Total 1000 DOC	<u>\$</u>	<u>7,400.00</u>
2000 ODP		
2005 ODP Player Assistance/Scholarsh		
2005a 2005 ODP Player Scholarship		2,000.00
Total 2005 ODP Player Assistance/Scholarsh	<u>\$</u>	<u>2,000.00</u>
2007 ODP Supplies		
2007c Materials		100.00
2007d Equipment		100.00
2007e Player Gear		8,750.00
Total 2007 ODP Supplies	<u>\$</u>	<u>8,950.00</u>
2010 Rentals		
2010a Fields		3,600.00
Total 2010 Rentals	<u>\$</u>	<u>3,600.00</u>
2011 ODP Tournament		
2011i Regional Championship		
2011ia Entry Fee		10,000.00
2011ib Travel		500.00
2011ic Rental Cars		500.00
2011id Hotel		6,000.00
2011ie Per Diem and Meals		3,600.00
2011if Supplies/Gear		8,750.00
Total 2011i Regional Championship	<u>\$</u>	<u>29,350.00</u>
Total 2011 ODP Tournament	<u>\$</u>	<u>29,350.00</u>
2014 ODP Coaching Staff		
2014a Salary		10,000.00
2014b Gear		2,000.00
2014c Travel		500.00
2014d Lodging		2,000.00
Total 2014 ODP Coaching Staff	<u>\$</u>	<u>14,500.00</u>
2015 ODP Medical		500.00
2016 Summer Camps		
2016a Staff Salary		2,000.00

2016b Hotel		700.00
2016e Summer Camps-Other		200.00
Total 2016 Summer Camps	\$	2,900.00
2306 YOP Supplies		100.00
2305 YOP Player Assistance/Scholarsh		200.00
2306e Player Gear		4,500.00
Total 2306 YOP Supplies	\$	4,800.00
2307 YOP Rentals		
2307a Fields		800.00
Total 2307 YOP Rentals	\$	800.00
2308 YOP Coaching Staff		
2308a Salary		5,000.00
Total 2308 YOP Coaching Staff	\$	5,000.00
2309 YOP Summer/Nights Expense		
2309a YOP Summer/Nights Salary		1,500.00
2309c YOP Summer/Nights Gear		1,200.00
Total 2309 YOP Summer/Nights Expense	\$	2,700.00
2310 ODP/YOP Training Centers		
2310b Training Center Travel		400.00
2310d Training Center Supplies		200.00
Total 2310 ODP/YOP Training Centers	\$	600.00
Total 2000 ODP	\$	75,700.00
3000 OPR		
3001 Accident Insurance		66,000.00
3003 Affiliation Fees		25.00
3005 Bad Checks		100.00
3006 Bank Charges		100.00
3007a BOD Travel		4,000.00
3007b BOD Liability Insurance		3,400.00
3007c BOD Bonding Fees		700.00
3008a Rent Office		17,600.00
3009 Office Property		500.00
3010 Risk Managment Expense		6,000.00
3012 Fees & Licenses		50.00
3014 Office		1,500.00
3016 Photocopy & Printing		2,000.00
3017 Postage		1,100.00
3018 President's Expenses		6,000.00
3019 Professional Fees		5,900.00
3019b Professional Publishing		5,000.00
3020 Registrar's Expenses		800.00
3020a Registrar's Expenses Software		9,000.00
3021a Telephone - Office		5,500.00
3021d Telephone - Other		3,600.00
3021f Utilities		2,900.00
3022a Travel - Mid-Winter Conference		6,500.00
3022b Region IV Workshop		5,500.00

3022d Other Travel		500.00
3023 USYSA Fees		40,600.00
3024a Vehicle Insurance		700.00
3024c vehicle Maintenance		900.00
3026 Insurance - Workers Comp/Other		1,100.00
3027 Web Hosting		700.00
Total 3000 OPR	\$	198,275.00
3050 PAYROLL		
3050b Salaries		185,000.00
3052 Employer Payroll Taxes (FICA)		15,000.00
3021f-NM Employee Qtrly Fee		95.00
Total 3052 Employer Payroll Taxes (FICA)	\$	15,095.00
3055 SUTA		600.00
3058 Payroll Processing Fee		400.00
Total 3050 PAYROLL	\$	201,095.00
4000 TOURN		
4001 American Cup		
4001a Awards		1,500.00
4002 Referee Fees		5,300.00
4002a Volunteer Expense		1,200.00
4007 Operating Expenses		1,500.00
Total 4001 American Cup	\$	9,500.00
4030 State Cup		
4031 Awards		4,600.00
4032 Referee Fees		21,800.00
4032a Volunteer Expense		1,200.00
4033a Travel		500.00
4034 Field Preparation		500.00
4035 T Shirts & Misc		700.00
4036 Operating Expenses		6,500.00
4037 Rentals		3,000.00
Total 4030 State Cup	\$	38,800.00
4050 Far West Regionals		28,000.00
4700 NMYSA League Expnese		
4700a NMYSA League Referee Expense		10,000.00
4700c NMYSA League Operating Expense		1,400.00
Total 4700 NMYSA League Expnese	\$	11,400.00
Total 4000 TOURN	\$	87,700.00
5000 Computer		
5002 Software		1,200.00
5003 Hardware		1,000.00
Total 5000 Computer	\$	2,200.00
6000 OTHER EXPENSES		
6002 Referees		10,000.00
6003 SW Soccer Complex		26,700.00
6006 Protests & Appeals		200.00
6007 Misc. Exp		330.00

6010 Room Night Program Expenses		10,000.00
6026 Parent Education		1,500.00
Total 6000 OTHER EXPENSES	\$	48,730.00
800 AGM Expense		
801 AGM Lodging		1,500.00
802 AGM Mileage		800.00
803 AGM Perdiem		500.00
804 AGM Luncheon		2,500.00
806 AGM Other		1,100.00
Total 800 AGM Expense	\$	6,400.00
900 State Coaching Courses		
901 Instructor Fees		5,000.00
902 Course Supplies		500.00
903 Travel		1,000.00
905 Other Expenses/Fields		2,500.00
908 Instructor Meals		500.00
909 Instructor Hotel Room		750.00
910 Instructor Gear		1,000.00
Total 900 State Coaching Courses	\$	11,250.00
Total EXP	\$	638,750.00
Total Expenses	\$	638,750.00
Net Operating Income	\$	0.00
Net Income	\$	0.00

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