

NMYSA Board of Directors Meeting

September 29, 2019

NMYSA Office

A. NMYSA Board of Directors

- a. President – Pat Switzer (Present)
- b. Vice President – Rennae Ross (Present)
- c. Chief Financial Officer – Tom Dickerson (Present)
- d. Secretary – Jim Cooper (Present)
- e. Director of Cups and Games – Michael Posen (Present)
- f. District Commissioners Representative – Matthew Shappard (Present)
- g. Past President – Tom Dickerson (Present)

B. NMYSA Staff

- a. Technical Director – Rick Flores (Present)
- b. Associate Technical Director – Simon Rothman (Not Present)
- c. Programs Administrator – Michael Posen (Present)
- d. TopSoccer Chairperson – Monty Randolph (Present)
- e. Executive Director – Gloria Faber (Present)
- f. Office Administrator/Registrar – Mysha Crowley (Not Present)
- g. Webmaster/ Publications Editor – Bill Flor (Present)

C. NMYSA District Commissioners

- a. District 1 – Ron Gaudette (Present)
- b. District 2 – Bill Nordin (Present)
- c. District 3 – CW Ward (Present)
- d. District 4 – Matthew Shappard (Present)
- e. District 5 – Alyssa Nieto (Present)
- f. District 6 – Monty Randolph (Present)
- g. District 7 – Steven Kinsey (Present)
- h. District 8 – Eric Hoppes (Present)

D. Call to Order

E. Minutes

- a. No reading of the June 8, 2019 BOD Meeting minutes. Tom Dickerson motioned to accept the minutes. Monty Randolph seconded the motion. The motion passed, 12-0.

F. Officer Reports

- a. Presidents Report
 - i. No-Report.

- b. Vice President
 - i. No Report.
- c. Financial Officer
 - i. Refer to the report submitted to BOD for greater detail.
 - ii. Desert Conference Dissolved - \$13,000
 - iii. ODP Restricted Net Assets - \$1291.74.
 - iv. Top Soccer Restricted Assets - \$7000.00.

G. Status Reports

- a. Coaches
 - i. Refer to the report submitted to BOD for greater detail.
 - ii. Will be attending coaching meeting prior to USYS Workshops in Baltimore, January 15-18th.
- b. Registrar
 - i. Refer to the report submitted to BOD for greater detail.
 - ii. Registrations are up 97 from this time last year.
- c. Executive Directors
 - i. Refer to report submitted to BOD for greater detail.
 - ii. NMYSA van vandalized – insurance to cover.
 - 1. Need to re-wrap with new NMYSA logo.
 - iii. Henry at NovoComm working on a video which may be ready by next BOD meeting.
 - iv. MLS and ODP
 - 1. MLS believes academies may not be the best path to MLS, overlooking players.
 - 2. MLS will be more involved in ODP going forward, scouting state associations.
- d. Programs Administrator
 - i. Refer to report submitted to BOD for greater detail.

H. Committees

- a. State Cup/ NM Cup
 - i. State Cup Advisory Committee
 - 1. Game scheduling – work schedule around graduation.
 - 2. Make use of Mexico referees.
 - 3. Field Marshals – looking at paying outside company for security.
 - 4. U12 State Cup potentially schedule in Fall 2021.
 - ii. Target will no longer sponsor NM Cup.
 - 1. Tournament will continue but looking at options going forward.
- b. Rules
 - i. No Report.
- c. Referee
 - i. Refer to submitted report BOD for greater detail.
 - ii. USSF implemented a new registration system.
 - 1. All clinic/course registration and training online at the Learning Center.

- iii. Must register to create a user profile to find clinic information.
 - d. Risk Management
 - i. Hearings coming up and need individuals to help.
 - ii. NM State Concussion Policy Changes-Proposed
 - 1. 11yrs or older will need to do online course (video).
 - 2. Very difficult to implement in private organizations, could work in public schools.
 - 3. Stanford Concussion Program is a good source for parents, coaches and league officials, <https://www.stanfordchildrens.org/en/service/concussion-program>
- I. Old Business
 - a. Affirm online vote for changes to the by-laws. Vote passed 12-0.
- J. New Business
 - a. District Commissioner review
 - i. No report.
 - b. Director of Cups and Games
 - i. Position needs to be filled.
 - ii. Need help from the District Commissioners.
- K. Good of The Game
- L. Next Scheduled Meeting
 - a. Next scheduled meeting TBD.
 - b. Executive Committee scheduled as needed.
- M. Motion to Adjourn
 - a. Pat motioned to adjourn the NMYSA BOD meeting. Tom seconded. The motion passed 12-0.

New Mexico Youth Soccer Association
Profit and Loss
September 2018 - August 2019

	Total
Income	
Coaching Licenses	1,475.00
INC	
200 COACHING	
201 Course Fees	4,475.00
Total 200 COACHING	\$ 4,475.00
300 ODP	
302 Pool Player Fee	
302a Large Pool	31,434.46
302b Small Pool	30,754.29
Total 302 Pool Player Fee	\$ 62,188.75
303 ODP Tournament Fee	
303i Regional Championships	35,690.91
Total 303 ODP Tournament Fee	\$ 35,690.91
305 YOP Fees	14,634.84
306 Gear Sales	45.00
308 Donations/Contributions	163.44
311 Sanctioning fee income	10,980.00
Total 300 ODP	\$ 123,702.94
400 REGISTRATION	
401 Registration Fees	352,720.72
Total 400 REGISTRATION	\$ 352,720.72
500 OPERATIONS	
501 Affiliation Fees	964.00
502 Interest	5,132.51
505 Tourm. Sanction Fees	9,378.00
Total 500 OPERATIONS	\$ 15,474.51
600 TOURN	
601a American Cup Application Fees	17,740.00
601b American Cup Sales	405.91
603a State Cup Application Fees	75,650.00
603b State Cup Sales	394.26
Total 600 TOURN	\$ 94,190.17
650 NMYSA Leagues	296.00
651 NMYSA League Registration Fees	94,281.40
Total 650 NMYSA Leagues	\$ 94,577.40
660 NMYSA Interstate Leagues	
661 NMYSA Interstate League Registrations	900.00
662 NMYSA Interstate Leagues Other Income	6,994.33
Total 660 NMYSA Interstate Leagues	\$ 7,894.33
700 OTHER INC	
701 Fines & Penalties	1,028.00
703 Other Income	18,805.68
704 Marketing Income	200.00
709 Grants	9,500.00
710 Mailing Lists	693.90

711 Far West Regionals		2,800.00
712 Risk Management		9.41
713 Room Night Program Revenue		15,000.00
Total 700 OTHER INC	\$	48,036.99
Total INC	\$	741,072.06
Total Income	\$	742,547.06
Gross Profit	\$	742,547.06
Expenses		
EXP		
1000 DOC		
1003 Publications		154.00
1004 Travel		2,893.19
Total 1000 DOC	\$	3,047.19
2000 ODP		
2002 Camp Fees		
2002d Regional Camp Staff Travel		20.00
Total 2002 Camp Fees	\$	20.00
2005 ODP Player Assistance/Scholarsh		
2005a 2005 ODP Player Scholarship		1,953.34
Total 2005 ODP Player Assistance/Scholarsh	\$	1,953.34
2007 ODP Supplies		
2007e Player Gear		34,307.43
Total 2007 ODP Supplies	\$	34,307.43
2010 Rentals		
2010a Fields		3,600.00
Total 2010 Rentals	\$	3,600.00
2011 ODP Tournament		
2011i Regional Championship		
2011ia Entry Fee		15,327.00
2011ib Travel		140.50
2011id Hotel		7,856.10
2011ie Per Diem and Meals		4,140.00
2011if Supplies/Gear		12,570.52
Total 2011i Regional Championship	\$	40,034.12
Total 2011 ODP Tournament	\$	40,034.12
2013 Staff Travel-Meals		0.00
2014 ODP Coaching Staff		0.00
2014a Salary		18,457.50
2014b Gear		2,394.96
2014c Travel		475.51
2014d Lodging		851.00
Total 2014 ODP Coaching Staff	\$	22,178.97
2016 Summer Camps		
2016a Staff Salary		1,320.00
2016b Hotel		362.96
2016e Summer Camps-Other		50.00
Total 2016 Summer Camps	\$	1,732.96
2307 YOP Rentals		
2307a Fields		1,000.00
Total 2307 YOP Rentals	\$	1,000.00
2308 YOP Coaching Staff		
2308a Salary		2,870.00

2308c Lodging		93.50
Total 2308 YOP Coaching Staff	\$	2,963.50
Total 2000 ODP	\$	107,790.32
3000 OPR		
3001 Accident & liability Insurance		51,664.00
3002 Advertising		2,089.13
3003 Affiliation Fees		25.00
3006 Bank Charges		593.88
3007a BOD Travel		6,001.46
3007b BOD Liability Insurance		1,694.00
3008a Rent Office		18,692.52
3010 Risk Management Expense		16,447.80
3012 Fees & Licenses		116.54
3014 Office		2,725.86
3016 Photocopy & Printing		4,066.87
3017 Postage		1,911.80
3018 President's Expenses		4,172.97
3019 Professional Fees		6,688.26
3019b Professional Publishing		2,898.49
3020 Registrar's Expenses		1,557.62
3021a Telephone - Office		5,711.96
3021d Telephone - Other		3,338.73
3021f Utilities		2,926.65
3022a Travel - Mid-Winter Conference		6,057.91
3022d Other Travel		3,990.34
3023 USYSA Fees		39,370.00
3024a Vehicle Insurance		1,927.00
3024b Vehicle Gasoline		152.34
3024c vehicle Maintenance		953.15
3025 Other Operating Expenses		954.00
3026 Insurance - Workers Comp/Other		1,311.00
3027 Web Hosting		693.83
3040 Refunds of Income		3,131.06
Total 3000 OPR	\$	191,864.17
3050 PAYROLL		
3050b Salaries		174,284.39
3052 Employer Payroll Taxes (FICA)		13,332.74
3054 Workmens Comp Fee		46.00
3055 SUTA		436.33
3058 Payroll Processing Fee		639.79
Total 3050 PAYROLL	\$	188,739.25
4000 TOURN		828.00
4001 American Cup		
4001a Awards		712.01
4002 Referee Fees		3,660.00
4002a Volunteer Expense		705.00
4003 Travel		205.00
4006 Miscellaneous		373.32
4007 Operating Expenses		720.84
Total 4001 American Cup	\$	6,376.17
4030 State Cup		
4031 Awards		4,774.04

New Mexico Youth Soccer Association
Profit and Loss
September 1-27, 2019

	Total
Income	
INC	
300 ODP	
302 Pool Player Fee	
302a Large Pool	750.00
302b Small Pool	1,625.00
Total 302 Pool Player Fee	\$ 2,375.00
311 Sanctioning fee income	720.00
Total 300 ODP	\$ 3,095.00
400 REGISTRATION	
401 Registration Fees	296,010.00
Total 400 REGISTRATION	\$ 296,010.00
500 OPERATIONS	
501 Affiliation Fees	290.00
505 Tourn. Sanction Fees	674.00
Total 500 OPERATIONS	\$ 964.00
700 OTHER INC	
703 Other Income	981.03
Total 700 OTHER INC	\$ 981.03
Total INC	\$ 301,050.03
Total Income	\$ 301,050.03
Gross Profit	\$ 301,050.03
Expenses	
EXP	
2000 ODP	
2014 ODP Coaching Staff	1,120.00
2014a Salary	4,920.00
Total 2014 ODP Coaching Staff	\$ 6,040.00
Total 2000 ODP	\$ 6,040.00
3000 OPR	
3001 Accident & liability Insurance	16,968.05
3002 Advertising	8,015.63
3006 Bank Charges	1.50
3007c BOD Bonding Fees	232.50
3008a Rent Office	1,557.71
3014 Office	260.39
3017 Postage	95.58
3019 Professional Fees	431.50
3021a Telephone - Office	539.04
3021d Telephone - Other	120.00

3021f Utilities		300.78
3022a Travel - Mid-Winter Conference		1,880.00
3022d Other Travel		280.69
3024a Vehicle Insurance		2,762.00
3026 Insurance - Workers Comp/Other		1,162.00
3040 Refunds of Income		1,000.00
Total 3000 OPR	\$	35,607.37
3050 PAYROLL		
3050b Salaries		14,426.93
3052 Employer Payroll Taxes (FICA)		1,103.65
3054 Workmens Comp Fee		4.60
3055 SUTA		33.14
Total 3050 PAYROLL	\$	15,568.32
4000 TOURN		
4051 Presidents Cup Expense		690.46
Total 4000 TOURN	\$	690.46
6000 OTHER EXPENSES		
6003 SW Soccer Complex		26,666.66
6010 Room Night Program Expenses		776.25
Total 6000 OTHER EXPENSES	\$	27,442.91
900 State Coaching Courses		
901 Instructor Fees		200.00
Total 900 State Coaching Courses	\$	200.00
Total EXP	\$	85,549.06
Total Expenses	\$	85,549.06
Net Operating Income	\$	215,500.97
Net Income	\$	215,500.97
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New Mexico Youth Soccer Association
Balance Sheet
 As of September 27, 2019

Total	
ASSETS	
Current Assets	
Bank Accounts	
Bank	0.00
Scottrade	92,530.35
US Eagle Certificates of Deposit	58,907.10
US Eagle FCU 104	96.44
Wells Fargo Main Checking	162,066.97
Wells Fargo-Savings	6,254.81
Total Bank	\$ 319,855.67
Total Bank Accounts	\$ 319,855.67
Accounts Receivable	
Accounts Receivable	120,775.48
Total Accounts Receivable	\$ 120,775.48
Other Current Assets	
Payroll Refunds	224.59
Prepaid Expense	14,154.59
Undeposited Funds	0.00
Total Other Current Assets	\$ 14,379.18
Total Current Assets	\$ 455,010.33
Fixed Assets	
Accumulated Depreciation	-36,559.21
Automobiles	38,542.83
Computer Equipment	6,607.44
Total Fixed Assets	\$ 8,591.06
TOTAL ASSETS	\$ 463,601.39
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	0.00
Total Accounts Payable	\$ 0.00
Credit Cards	
Wells Fargo 4888	0.00
Wells Fargo 5207	0.00
Wells Fargo 8132	0.00
Wells Fargo 9029	0.00
Total Credit Cards	\$ 0.00
Other Current Liabilities	
2100 Payroll Liabilities	3,832.13

NM Income Tax		528.88
NM Unemployment Tax		35.67
Total 2100 Payroll Liabilities	\$	4,396.68
2110 Direct Deposit Liabilities		0.00
Deferred Registration Revenue		61,490.14
Direct Deposit Payable		0.00
Other Current Liabilities		0.00
Total Other Current Liabilities	\$	65,886.82
Total Current Liabilities	\$	65,886.82
Total Liabilities	\$	65,886.82
Equity		
3900 Retained Earnings		173,921.86
3901 Board restricted net assets-ODP		1,291.74
3902 Board restricted assets-Top Soccer		7,000.00
Opening Bal Equity		0.00
Net Income		215,500.97
Total Equity	\$	397,714.57
TOTAL LIABILITIES AND EQUITY	\$	463,601.39
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New Mexico Youth Soccer Association
Budget vs. Actuals: 2019-2020 Budget - FY20 P&L
September 2019 - August 2020

	Total		
	Actual	Budget	over Budget
Income			
INC			0.00
200 COACHING			0.00
201 Course Fees		4,000.00	-4,000.00
Total 200 COACHING	\$ 0.00	\$ 4,000.00	-\$ 4,000.00
300 ODP			0.00
302 Pool Player Fee			0.00
302a Large Pool	25,813.29	35,000.00	-9,186.71
302b Small Pool	36,003.91	30,000.00	6,003.91
Total 302 Pool Player Fee	\$ 61,817.20	\$ 65,000.00	-\$ 3,182.80
303 ODP Tournament Fee			0.00
303i Regional Championships		40,000.00	-40,000.00
Total 303 ODP Tournament Fee	\$ 0.00	\$ 40,000.00	-\$ 40,000.00
305 YOP Fees		30,000.00	-30,000.00
308 Donations/Contributions	47.94		47.94
311 Sanctioning fee income	720.00	9,000.00	-8,280.00
Total 300 ODP	\$ 62,585.14	\$ 144,000.00	-\$ 81,414.86
400 REGISTRATION			0.00
401 Registration Fees	296,010.00	467,751.00	-171,741.00
Total 400 REGISTRATION	\$ 296,010.00	\$ 467,751.00	-\$ 171,741.00
500 OPERATIONS			0.00
501 Affiliation Fees	290.00	880.00	-590.00
502 Interest		1,500.00	-1,500.00
505 Tourn. Sanction Fees	674.00	8,000.00	-7,326.00
Total 500 OPERATIONS	\$ 964.00	\$ 10,380.00	-\$ 9,416.00
600 TOURN			0.00
601a American Cup Application Fees		14,000.00	-14,000.00
601b American Cup Sales		500.00	-500.00
603a State Cup Application Fees		78,000.00	-78,000.00
603b State Cup Sales		2,000.00	-2,000.00
Total 600 TOURN	\$ 0.00	\$ 94,500.00	-\$ 94,500.00
650 NMYSA Leagues			0.00
651 NMYSA League Registration Fees		116,000.00	-116,000.00
Total 650 NMYSA Leagues	\$ 0.00	\$ 116,000.00	-\$ 116,000.00
660 NMYSA Interstate Leagues			0.00
661 NMYSA Interstate League Registrations	2,000.00	16,200.00	-14,200.00
Total 660 NMYSA Interstate Leagues	\$ 2,000.00	\$ 16,200.00	-\$ 14,200.00
700 OTHER INC			0.00
701 Fines & Penalties		100.00	-100.00

703 Other Income	981.03	500.00	481.03
709 Grants		3,000.00	-3,000.00
710 Mailing Lists		200.00	-200.00
711 Far West Regionals		3,500.00	-3,500.00
712 Risk Management		3,500.00	-3,500.00
713 Room Night Program Revenue		15,000.00	-15,000.00
Total 700 OTHER INC	\$ 981.03	\$ 25,800.00	-\$ 24,818.97
Total INC	\$ 362,540.17	\$ 878,631.00	-\$ 516,090.83
Total Income	\$ 362,540.17	\$ 878,631.00	-\$ 516,090.83
Gross Profit	\$ 362,540.17	\$ 878,631.00	-\$ 516,090.83
Expenses			
EXP			0.00
1000 DOC			0.00
1001 Supplies		100.00	-100.00
1002 Equipment		150.00	-150.00
1003 Publications		200.00	-200.00
1004 Travel		3,500.00	-3,500.00
1006 DCC Salaries			0.00
1006b Continuing Education		1,500.00	-1,500.00
Total 1006 DCC Salaries	\$ 0.00	\$ 1,500.00	-\$ 1,500.00
1008 TOPSoccer Expense		1,000.00	-1,000.00
Total 1000 DOC	\$ 0.00	\$ 6,450.00	-\$ 6,450.00
2000 ODP			0.00
2005 ODP Player Assistance/Scholarsh			0.00
2005a 2005 ODP Player Scholarship		2,000.00	-2,000.00
Total 2005 ODP Player Assistance/Scholarsh	\$ 0.00	\$ 2,000.00	-\$ 2,000.00
2007 ODP Supplies			0.00
2007c Materials		100.00	-100.00
2007e Player Gear	8,386.14	35,000.00	-26,613.86
Total 2007 ODP Supplies	\$ 8,386.14	\$ 35,100.00	-\$ 26,713.86
2010 Rentals			0.00
2010a Fields		3,600.00	-3,600.00
Total 2010 Rentals	\$ 0.00	\$ 3,600.00	-\$ 3,600.00
2011 ODP Tournament			0.00
2011i Regional Championship			0.00
2011ia Entry Fee		16,400.00	-16,400.00
2011ib Travel		500.00	-500.00
2011ic Rental Cars		500.00	-500.00
2011id Hotel		8,000.00	-8,000.00
2011ie Per Diem and Meals		4,000.00	-4,000.00
2011if Supplies/Gear		5,000.00	-5,000.00
Total 2011i Regional Championship	\$ 0.00	\$ 34,400.00	-\$ 34,400.00
Total 2011 ODP Tournament	\$ 0.00	\$ 34,400.00	-\$ 34,400.00
2013 Staff Travel-Meals	100.00		100.00
2014 ODP Coaching Staff	5,880.00		5,880.00

2014a Salary	5,480.00	20,000.00	-14,520.00
2014b Gear		2,000.00	-2,000.00
2014c Travel	348.45	500.00	-151.55
2014d Lodging		1,000.00	-1,000.00
2014g ODP Staff- Other		200.00	-200.00
Total 2014 ODP Coaching Staff	\$ 11,708.45	\$ 23,700.00	-\$ 11,991.55
2015 ODP Medical		1,000.00	-1,000.00
2306 YOP Supplies		100.00	-100.00
2305 YOP Player Assistance/Scholarsh		200.00	-200.00
2306e Player Gear		4,500.00	-4,500.00
Total 2306 YOP Supplies	\$ 0.00	\$ 4,800.00	-\$ 4,800.00
2307 YOP Rentals		800.00	-800.00
2308 YOP Coaching Staff			0.00
2308a Salary		6,000.00	-6,000.00
Total 2308 YOP Coaching Staff	\$ 0.00	\$ 6,000.00	-\$ 6,000.00
Total 2000 ODP	\$ 20,194.59	\$ 111,400.00	-\$ 91,205.41
3000 OPR			0.00
3001 Accident & liability Insurance	16,968.05	66,000.00	-49,031.95
3002 Advertising	8,015.63		8,015.63
3003 Affiliation Fees		25.00	-25.00
3006 Bank Charges	1.50	1,000.00	-998.50
3007a BOD Travel		5,000.00	-5,000.00
3007b BOD Liability Insurance		2,000.00	-2,000.00
3007c BOD Bonding Fees	232.50	700.00	-467.50
3008a Rent Office	1,557.71	18,700.00	-17,142.29
3009 Office Property		500.00	-500.00
3010 Risk Managment Expense		10,000.00	-10,000.00
3012 Fees & Licenses		100.00	-100.00
3014 Office	260.39	1,500.00	-1,239.61
3016 Photocopy & Printing		2,500.00	-2,500.00
3017 Postage	95.58	1,100.00	-1,004.42
3018 President's Expenses		5,000.00	-5,000.00
3018b Other Miscellaneous Service Cost		4,000.00	-4,000.00
3019 Professional Fees	431.50	5,900.00	-5,468.50
3019b Professional Publishing		12,000.00	-12,000.00
3020 Registrar's Expenses		1,500.00	-1,500.00
3021a Telephone - Office	539.04	5,500.00	-4,960.96
3021d Telephone - Other	120.00	2,600.00	-2,480.00
3021f Utilities	300.78	2,900.00	-2,599.22
3022a Travel - Mid-Winter Conference	1,880.00	6,000.00	-4,120.00
3022d Other Travel	280.69	500.00	-219.31
3023 USYSA Fees		66,095.25	-66,095.25
3024a Vehicle Insurance	2,762.00		2,762.00
3024b Vehicle Gasoline		100.00	-100.00
3024c vehicle Maintenance		900.00	-900.00

3026 Insurance - Workers Comp/Other	1,162.00		1,162.00
3027 Web Hosting		700.00	-700.00
3040 Refunds of Income	1,000.00		1,000.00
Total 3000 OPR	\$ 35,607.37	\$ 222,820.25	-\$ 187,212.88
3050 PAYROLL			0.00
3050b Salaries	14,426.93	232,263.75	-217,836.82
3052 Employer Payroll Taxes (FICA)	1,103.65	14,153.00	-13,049.35
3021f-NM Employee Qtrly Fee		95.00	-95.00
Total 3052 Employer Payroll Taxes (FICA)	\$ 1,103.65	\$ 14,248.00	-\$ 13,144.35
3054 Workmens Comp Fee	4.60		4.60
3055 SUTA	33.14	600.00	-566.86
3058 Payroll Processing Fee		400.00	-400.00
Total 3050 PAYROLL	\$ 15,568.32	\$ 247,511.75	-\$ 231,943.43
4000 TOURN			0.00
4001 American Cup			0.00
4001a Awards		1,500.00	-1,500.00
4002 Referee Fees		5,300.00	-5,300.00
4002a Volunteer Expense		1,200.00	-1,200.00
4005 Tshirts & Misc		500.00	-500.00
4007 Operating Expenses		1,000.00	-1,000.00
Total 4001 American Cup	\$ 0.00	\$ 9,500.00	-\$ 9,500.00
4030 State Cup			0.00
4031 Awards		4,600.00	-4,600.00
4032 Referee Fees		21,800.00	-21,800.00
4032a Volunteer Expense		1,200.00	-1,200.00
4033a Travel		500.00	-500.00
4034 Field Preparation		500.00	-500.00
4035 T Shirts & Misc		700.00	-700.00
4036 Operating Expenses		6,500.00	-6,500.00
4037 Rentals		3,000.00	-3,000.00
Total 4030 State Cup	\$ 0.00	\$ 38,800.00	-\$ 38,800.00
4050 Far West Regionals		28,569.00	-28,569.00
4051 Presidents Cup Expense	690.46		690.46
4700 NMYSA League Expnese			0.00
4700a NMYSA League Referee Expense		16,000.00	-16,000.00
4700b NMYSA League Field/Rental Expense		100,000.00	-100,000.00
Total 4700 NMYSA League Expnese	\$ 0.00	\$ 116,000.00	-\$ 116,000.00
Total 4000 TOURN	\$ 690.46	\$ 192,869.00	-\$ 192,178.54
4800 NMYSA Interstate League Expenses			0.00
4800a NMYSA Interstate League Referee Expense		6,430.00	-6,430.00
4800b NMYSA Interstate League Field Expense		8,640.00	-8,640.00
4800c NMYSA Interstate League Operating Exp.		1,130.00	-1,130.00
Total 4800 NMYSA Interstate League Expenses	\$ 0.00	\$ 16,200.00	-\$ 16,200.00
5000 Computer			0.00
5002 Software		800.00	-800.00

5003 Hardware			4,000.00	-4,000.00
Total 5000 Computer	\$ 0.00	\$ 4,800.00	-\$ 4,800.00	
6000 OTHER EXPENSES				0.00
6002 Referees			10,000.00	-10,000.00
6003 SW Soccer Complex	26,666.66		26,700.00	-33.34
6004 Special Projects			5,500.00	-5,500.00
6006 Protests & Appeals			200.00	-200.00
6007 Misc. Exp			330.00	-330.00
6010 Room Night Program Expenses	776.25		10,000.00	-9,223.75
6026 Parent Education			1,500.00	-1,500.00
Total 6000 OTHER EXPENSES	\$ 27,442.91	\$ 54,230.00	-\$ 26,787.09	
800 AGM Expense				0.00
801 AGM Lodging			2,000.00	-2,000.00
804 AGM Luncheon			3,200.00	-3,200.00
806 AGM Other			6,900.00	-6,900.00
Total 800 AGM Expense	\$ 0.00	\$ 12,100.00	-\$ 12,100.00	
900 State Coaching Courses				0.00
901 Instructor Fees	200.00		5,500.00	-5,300.00
902 Course Supplies			500.00	-500.00
903 Travel			2,000.00	-2,000.00
908 Instructor Meals			500.00	-500.00
909 Instructor Hotel Room			1,750.00	-1,750.00
Total 900 State Coaching Courses	\$ 200.00	\$ 10,250.00	-\$ 10,050.00	
Total EXP	\$ 99,703.65	\$ 878,631.00	-\$ 778,927.35	
Total Expenses	\$ 99,703.65	\$ 878,631.00	-\$ 778,927.35	
Net Operating Income	\$ 262,836.52	\$ 0.00	\$ 262,836.52	
Net Income	\$ 262,836.52	\$ 0.00	\$ 262,836.52	
Friday, Sep 27, 2019 02:52:21 PM GMT-7 - Accrual Basis				



Technical Director Board Report (September 29, 2019)

Communication and Intro

- Sent email to Board Members
- Sent email to District Commissioners
- Sent email to ODP Coaching Staff
- Sent email to all coaches across the State

Coaching Education

- Request form created and emailed to all leagues for Free Coaches Education Clinics, Lectures, or meetings as Member Benefit as well as being published on website
- Multiple License Courses across the State to be published and looking for host sites
 - November 2019 – July 2020

ODP 2020

- Changes with structure of tryouts to training to happen in different areas of the State
- Soliciting coaches who have a USSF D license or higher and committed to Training dates
- Proposed ODP ID Camps to take place (5 different host sites)
- Proposed Sites and subject to change
 - Las Cruces
 - Albuquerque
 - Hobbs
 - Farmington
 - Taos

Current Projects

- Coaching Education Webinars (Recreational and Competitive)
- Live Quarterly Coaches Meetings (Different Areas of the State)
 - Purpose of meeting to provide Federation updates and collaborate
- Teach the Teacher (Mentor and Educate)
 - Solicit leaders across the state in different areas to be mentors and assist or lead a coaching clinic if there are multiple scheduled
 - Will also be listed on the website as a resource for specific area for those coaches who need assistance

Coaching Education Courses

Grassroots In-Person Courses (Solicit Host Organizations)

<u>Course</u>	<u>Dates</u>	<u>Location</u>
9v9/11v11	2 Nov	Las Cruces
9v9/11v11	17 Nov	Location TBD
9v9/11v11	26 Jan	Location TBD
9v9/11v11	29 Feb	Location TBD
9v9/11v11	14 Mar	Location TBD
9v9/11v11	15 Mar	Location TBD
9v9/11v11	18 Apr	Location TBD
9v9/11v11	19 Apr	Location TBD

*Dual Courses 9:00am to 6:00pm (Field Session 10:30)
\$100.00 per coach (2x\$25) \$50.00 to US Soccer for Classroom

USSF D Courses

<u>Course</u>	<u>Dates</u>	<u>Location</u>
1 st Weekend	15-17 Nov	Las Cruces
2 nd Weekend	11-12 Jan	
1 st Weekend	22-24 Nov	Albuquerque
2 nd Weekend	25-26 Jan	
1 st Weekend	21-23 Feb	Albuquerque
2 nd Weekend	28-29 Mar	
1 st Weekend	29-31 May	Farmington
2 nd Weekend	11-12 July	

*Requirement for D is 2 In-Person Courses and 11v11 needed
\$250.00 per candidate (\$25.00 to US Soccer for Classroom)

ODP Camps Scheduled

<u>Dates</u>	<u>Location</u>
1 st Camp 22-26 June	Las Cruces
2 nd Camp 6-10 July	Albuquerque
3 rd Camp 20-24 July	Hobbs
4 th Camp 3-7 August	Farmington
5 th Camp 17-21 August	Taos

Proposed Amount per Camper
\$140.00

Times Daily
9:00 to 12:00

Not recommended for 1st time players
High Tempo, Dynamic and Challenging Activities
Focus on Technique and Tactics
Boys and Girls 2012, 2011, 2010, 2009, 2008, 2007

August 2018 to August 2019 Comparision

Member Affiliate	August-18	August-19	Difference
Northwest Rio Grande	1059	1189	130
Guadalajara Soccer Assoc	75	106	31
Duke City Soccer	2566	2334	(232)
NMYSA/Middle School	0	0	0
Las Cruces Youth Soccer	1805	1798	(7)
Deming Youth Soccer	0	0	0
Sierra County Youth Soccer	82	92	10
Roswell Youth Soccer	810	739	(71)
Carlsbad Youth Soccer	229	208	(21)
Artesia Youth Soccer	547	583	36
Los Alamos Youth Soccer	262	294	32
Taos Youth Soccer	233	233	0
Rio Rapids Northern NM	615	615	0
Hobbs Youth Soccer	935	980	45
Clovis Youth Soccer	355	470	115
Lovington Youth Soccer	0	0	0
High Plains United Soccer Club	0	0	0
Four Corners Youth Soccer	1343	1409	66
Gallup Youth Soccer	582	575	(7)
Zuni Youth Soccer Assoc	78	75	(3)
Otero County Youth Soccer	419	236	(183)
Lincoln County Youth Soccer	212	166	(46)
NM Soccer Academuy	61	77	16
Classic Direct	85	92	7
Rush Direct	102	174	72
AUFC Direct	96	128	32
Fort Defiance	0	0	0
Pateadores NM Soccer Club	65	86	21
Atletico Futbol Club	146	211	65
Clovis Futbol Club	11	0	(11)
TOTAL	12773	12870	97



Gloria Faber-Executive Director
NMYSA Board Meeting 09/29/19

It has been a roller coaster of a ride since we last met in June. As you all know, Nate and Josh resigned leaving only a couple of us manning the fort for a bit. We are happy to report though that we have hired Rick Flores as our new Technical Director and Michael Posen as our Programs Administrator. Please help me welcome both Michael and Rick to the NMYSA family. They have both hit the ground running, are completely engaged and are making tremendous contributions! I am thrilled to have them as part of the team!

General

- NMYSA has established a 401K for our employees
- We are working with USYS on updating our logo, (soccer ball only) in order to avoid known copyright issues.
- Once the logo is updated, we have access to \$8200 in co-branding assets with USYS that will allow us to replace signage.
- Michael has been diligently working on updating logos/forms/pages on our website, (new USYS and general cleanup)
- We entered into a Marketing contract with NovoComm to continue our social media imprint, aid us in marketing our programs, Public Relations, sponsorship fulfillment and to help promote youth soccer across the state.
- We were able to secure a DICKS sporting goods sponsorship for MS/other programming for the 19-20 season. That sponsorship is 5K in cash and another 5K in equipment and giveaways.
- APS Middle School Soccer will once again happen. The ABC Community Schools grant from the City of Albuquerque will fund \$194,000 for the league.
- We will be partnering with "Goal for the Goal", an organization that fundraises for Childhood cancers by selling gold shoelaces at \$5 per pair with \$4 per pair going back to the cause in our state. Visit go4thegoal.org for more info.
- Simon renewed his contract with NMYSA until January 2020 at which time Rick will completely take over the program. Simon has work hard to bring the program back to an elite level and showing profitability.
- We will still partner with Arizona on the ANMDL for Spring and have had discussions with them about other partnerships.
- We are hoping to apply for another Innovate to Grow Grant and are looking at Futsal and Street Soccer options.
- We are working to close out our last fiscal year and consolidating our accounting codes.
- The ODP program will be getting a facelift as USYS is working with MLS on partnering/pathways.
- USYS has partnered with Tipevo and company that is a reference directory much like Yelp! We are working to get our member affiliates online for this product—more to come!

Stack Sports

As you are aware, Stack Sports has purchased Blue Sombrero and Affinity Sports and intends on migrating all current Stack users to the Blue Sombrero/Affinity platforms. This will mean more changes on the horizon for registration. The good news is that we will have more product support as more than 80% of the youth State Associations will be on the product.

Risk Management

SafeSport has introduced training modules for youth players and is available for free through the SafeSport website. Discussion are ongoing about changing the NM Concussion laws requiring players 11 and up to take online training. We are working with Health Department to voice our position on the changes and our implementation concerns.

As always, please feel free to reach out to us, Mysha for registration questions, Rick for Coach Education/ODP, Michael or myself for programs and general questions! We appreciate all you do for your communities and are here to help in any way we can.

NMYSA Programs Administrator Report September 2019

Hello,

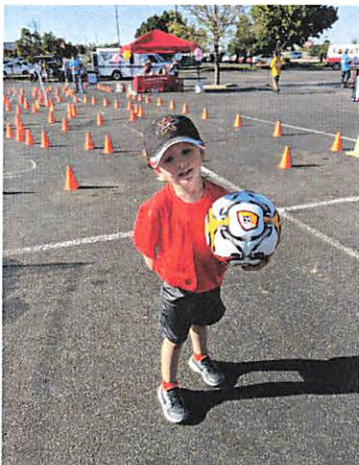
I am so excited to be able to serve New Mexico Youth Soccer in my new capacity as Programs Administrator. We are currently working on the planning phase of a number of programs and possible grant opportunities. I also attended a new event Called Wellfest in partnership with Presbyterian and ran a mini soccer program along side our "booth that we had set up. In this event I passed over 200 flyers and giveaway items to parents interested in signing up for NMYSA affiliates. I was also able to sign up 2 referees and 5 coaches. I will be looking to options to expand our presence further in events like this including the possible use of an Innovate to Grow Grant to fund possible traveling events that we could run alongside other events across the state.

Current Programs:

- Middle School Soccer- A new Grant was obtained through the City of Albuquerque and ABC Community Schools after the Federation grant expired. The program was a huge success last year and this year is set for Spring and we are working on getting a set list of participating schools and finding coaching staff for those schools this year.
- TOPSoccer- Programs are up and running in District 1 (NWRGSL- Corrales), District 6 (Hobbs), and District 8 (Otero County). We are also currently working with FCYSL to expand into Farmington. We applied for a grant that would give us \$1,600 for use of TOPSoccer Equipment for our programs.
- Arizona/NM League (ANMDL)- Fall Season was cancelled due to low number of Arizona teams. Spring Season is coming together and I am working with my counterpart in AZ to come up with a strong competition environment.

Completed and Future Events:

- Wellfest 2019
- Innovate to Grow Grant and Future Event Marketing
- Southern Soccer Symposium (01/25)
- TOPSoccer (Traveling) ABQ (09/22) , Hobbs (09/28) Others TBA
- AGM and Footgolf Tournament
- White Sands Beach Soccer Tournament



USSF CERTIFICATION

Effective immediately (for calendar year 2020), USSF has implemented a new registration system.
All clinic/course registration and training will be online on the **Learning Center**.

The **first step** in the process is to create (sign up for) a profile.
The address to create the profile is: <https://learning.usoccer.com/referee>
If you've already have a coach's profile, log in and switch to referee to create profile.
Important: When prompted, continue with the import of your "Legacy Data".
Otherwise, you will end up as a new referee candidate, with no USSF history.
Each profile must have a unique e-mail address (used to identification purpose).
For new referee candidates, you must be at least 13 years old.
Current registered referees under the age of 13 will be grandfathered.

Once you've created a profile, log in.
For those of you that are 18 years or older, you **MUST** register for the Background Check Screening.
If you do not complete the screening, you will not be permitted to register for any clinics/courses.

For new candidate referees, please register for the New Grassroots License Referee Clinic.
Once a specific number candidates have completed all assignments,
An in-person training/mentoring session will be scheduled by the State Director of Mentoring.

Current Grades 7/8/9 referees, please register for the Grassroots License Referee Recertification Clinic.

Current Grades 6/13/15 referees, please register for the applicable Regional License Referee Recertification Clinic.

Assessors, Assignors, and Instructors, please register for the applicable clinic.

All clinics are listed by new and current, as well as by location (cities) and may be accessed at:
<http://www.nmsra.org/clinics.htm>