NMYSA Board of Directors Meeting

June 8, 2019

NMYSA Office

A. NMYSA Board of Directors

- a. President Pat Switzer (Present)
- b. Vice President Rennae Ross (Present)
- c. Chief Financial Officer Tom Dickerson (Present)
- d. Secretary Jim Cooper (Not Present)
- e. Director of Cups and Games Michael Posen (Present)
- f. District Commissioners Representative Eric Hoppes (Not Present)
- g. Past President Tom Dickerson (Present)

B. NMYSA Staff

- a. Technical Director Nathan Gaudreault (Present)
- b. Associate Technical Director Simon Rothman (Not Present)
- c. Director of Soccer Development Josh Groves (Not Present)
- d. TopSoccer Chairperson Monty Randolph (Present)
- e. Executive Director Gloria Faber (Present)
- f. Office Administrator/Registrar Mysha Crowley (Not Present)
- g. Webmaster/Publications Editor Bill Flor (Present)

C. NMYSA District Commissioners

- a. District 1 Ron Gaudette (Present)
- b. District 2 Bill Nordin (Present)
- c. District 3 CW Ward (Present)
- d. District 4 Matthew Shappard (Present)
- e. District 5 Hersch Wilson (Not Present)
- f. District 6 Monty Randolph (Present)
- g. District 7 Steven Kinsey (Not Present)
- h. District 8 Andrez Montoya (Present)

D. Guest

- a. Carlsbad President Jeremy Fuentes
- b. Thomas Sowinski USYS West Region Representative

E. Call to Order

F. Minutes

a. No reading of the January 6, 2019 BOD Meeting minutes. Tom Dickerson motioned to accept the minutes as corrected. Rennae seconded the motion. There were some typos in names to be cleaned up. The motion passed, 10-0 with change, Hirsch to Hersch.

G. Officer Reports

a. Presidents Report

- Pat introduced guest Thomas Sowinski with USYS West Region who will be presenting at the NMYSA AGM Sunday
- ii. NMYSA fee increase reflected in the 19-20 budget for AGM vote
- iii. Other ratifications in New Business.
- iv. Need to post and vote on affiliations-changes to LCYSL and others.

b. Vice President

i. No written report but Rennae indicated that there have been many RM hearings and thanked all of the DC's that participate in hearings.

c. Financial Officer

- i. Refer to the report in the AGM program.
- ii. Tom mentioned that we should be OK this year as we received funds from the dissolution of the Desert Conference of 10K.

H. Status Reports

a. Coaches

- i. Nate will be the interim contact for scheduling courses.
- ii. Nate attended the West Region TopSoccer Symposium in Oregon. There is budgeted funds for the TopSoccer program so we would like to hear needs from existing TopSoccer programs and want to grow in other areas.
- iii. Zuni has scheduled a camp for next week M-Thur. and two Assistant Coaches from UNM will be working the camp through NMYSA.

b. Registrar

- i. Refer to the report submitted in the AGM program for greater detail.
- ii. Registrations are down 677 from this time last year.

c. Executive Directors

- i. Refer to report submitted in the AGM program for greater detail.
- ii. APS Middle School Soccer League a success this year as well. 800 plus new players with 1100 total players, 100% participation with 29 middle schools and 58 teams.
- iii. ABC Community Schools with the City of Albuquerque will fund the MS program going forward at around \$197K per year. Next season planning will begin soon.
- iv. Nate and Gloria are working with US Youth Futsal to establish a partnership to bring futsal to all member leagues. Looking at a joint Innovate to Grow Grant.
- v. Tournaments are down as are number of participating teams. Need more tournaments in outlying leagues and less in Albuquerque.
- vi. Working with a marketing company to create a video for social media posting to promote registrations/soccer throughout the state. Need all member affiliate logos.

I. Committees

a. State Cup

i. Mike reported that there were many red cards but zero police incidents. Overall a good event.

b. Rules

- i. Will be reviewing our Risk Management Program to incorporate new changes from USSF.
- ii. Need some bylaw cleanup for officer terms.

c. Referee

- i. Paul talked about the USSF new licensing structure—grade 9-7 will be grassroots license.
- ii. Will be traveling to FWR and Presidents Cup. We are sending 12 referees to FWR in Boise Idaho and no referees to President's Cup in Norco California.
- iii. Referee Mentors sent to Hobbs for "Kutter Randolph" tournament and that was well received by both the League, mentor and NMSRC.
- iv. Otero County indicated that they are not using certified referees and want to pilot the online program.
- v. Paul reported that we lost only 9 referees this year, (usually about 100), and there are 775 referees certified in NM.

d. Risk Management

i. Rennae thanked the board members, Mike Posen, Matthew Shappard, Tom Dickerson, Ron Gaudette and others for helping with the hearings.

J. Old Business

a. None.

K. New Business

- a. Ratification of Electronic Votes
 - i. Pat called for ratification of the electronic vote to use the Desert Premier League dissolution funds of 10K for marketing, (3K) and (7K) for the TopSoccer program. Electronic vote ratified.
 - ii. Las Cruces disbanded their old organization, (LCYSL), changed their name to Las Cruces Youth Soccer Association and has submitted their new bylaws affiliation for approval and vote after the required 30 days.

L. Good of The Game

a. Appreciation Certificates presented to Rennae Ross and Tom Dickerson for their extra work on rules, RM, SC etc.

M. Next Scheduled Meeting

- a. September 2019 date to be determined.
- b. Executive Committee scheduled as needed.

N. Motion to Adjourn

a. Bill motioned to adjourn the NMYSA BOD meeting. Michael seconded. The motion passed 10-0.

New Mexico Youth Soccer Association Profit and Loss

September 1, 2018 - June 5, 2019

| | Total | | | |
|---|-------|------------|--|--|
| Income | | | | |
| Coaching Licenses | | 1,475.00 | | |
| INC | | | | |
| 200 COACHING | | | | |
| 201 Course Fees | | 4,475.00 | | |
| Total 200 COACHING | \$ | 4,475.00 | | |
| 300 ODP | | | | |
| 302 Pool Player Fee | | | | |
| 302a Large Pool | | 31,434.46 | | |
| 302b Small Pool | | 30,754.29 | | |
| Total 302 Pool Player Fee | \$ | 62,188.75 | | |
| 303 ODP Tournament Fee | | | | |
| 303i Regional Championships | · | 35,690.91 | | |
| Total 303 ODP Tournament Fee | \$ | 35,690.91 | | |
| 305 YOP Fees | | 14,634.84 | | |
| 306 Gear Sales | | 45.00 | | |
| 308 Donations/Contributions | | 163.44 | | |
| 311 Sanctioning fee Income | | 9,540.00 | | |
| Total 300 ODP | \$ | 122,262.94 | | |
| 400 REGISTRATION | | | | |
| 401 Registration Fees | | 355,318.87 | | |
| Total 400 REGISTRATION | \$ | 355,318.87 | | |
| 500 OPERATIONS | | | | |
| 501 Affiliation Fees | | 466.00 | | |
| 502 Interest | | 695.62 | | |
| 505 Tourn. Sanction Fees | | 8,217.00 | | |
| Total 500 OPERATIONS | \$ | 9,378.62 | | |
| 600 TOURN | | | | |
| 601a American Cup Application Fees | | 16,300.00 | | |
| 601b American Cup Sales | | 405.91 | | |
| 603a State Cup Application Fees | | 75,650.00 | | |
| 603b State Cup Sales | | 394.26 | | |
| Total 600 TOURN | \$ | 92,750.17 | | |
| 650 NMYSA Leagues | | 2,326.00 | | |
| 651 NMYSA League Registration Fees | | 94,281.40 | | |
| Total 650 NMYSA Leagues | \$ | 96,607.40 | | |
| 660 NMYSA Interstate Leagues | | | | |
| 661 NMYSA Interstate League Registrations | | 900.00 | | |
| Total 660 NMYSA Interstate Leagues | \$ | 900.00 | | |
| 700 OTHER INC | | | | |
| 701 Fines & Penalties | | 928.00 | | |
| 703 Other Income | | 21,216.33 | | |
| 704 Marketing Income | | 200.00 | | |
| 709 Grants | | 6,500.00 | | |
| | | | | |

| 710 Mailing Lists | | 255 40 |
|--|----------|------------------|
| 711 Far West Regionals | | 355.10 |
| 713 Room Night Program Revenue | | 2,000.00 |
| Total 700 OTHER INC | \$ | 7,500.00 |
| Total INC | \$ | 38,699.43 |
| Total Income | \$ | 720,392.43 |
| Gross Profit | \$ | 721,867.43 |
| Expenses | • | 721,867.43 |
| EXP | | |
| 1000 DOC | | |
| 1003 Publications | | 154.00 |
| 1004 Travel | | 2,893.19 |
| Total 1000 DOC | \$ | 3,047.19 |
| 2000 ODP | • | 3,047.13 |
| 2002 Camp Fees | | |
| 2002d Regional Camp Staff Travel | | 20.00 |
| Total 2002 Camp Fees | <u> </u> | 20.00 |
| 2005 ODP Player Assistance/Scholarsh | ~ | 20.00 |
| 2005a 2005 ODP Player Scholarship | | 1,953.34 |
| Total 2005 ODP Player Assistance/Scholarsh | \$ | 1,953.34 |
| 2007 ODP Supplies | * | 1,000.07 |
| 2007e Player Gear | | 34,307.43 |
| Total 2007 ODP Supplies | \$ | 34,307.43 |
| 2010 Rentals | • | 01,007.70 |
| 2010a Fields | | 3,600.00 |
| Total 2010 Rentals | \$ | 3,600.00 |
| 2011 ODP Tournament | V | 3,000.00 |
| 2011i Regional Championship | | |
| 2011ia Entry Fee | | 15,327.00 |
| 2011ib Travel | | 140.50 |
| 2011id Hotel | | 7.856.10 |
| 2011le Per Diem and Meals | | 4,140.00 |
| 2011if Supplies/Gear | | 12,570.52 |
| Total 2011i Regional Championship | \$ | 40,034.12 |
| Total 2011 ODP Tournament | \$ | 40,034.12 |
| 2014 ODP Coaching Staff | • | 10,000112 |
| 2014a Salary | | 17,757.50 |
| 2014b Gear | | 2,394.96 |
| 2014c Travel | | 475.51 |
| 2014d Lodging | | 851.00 |
| Total 2014 ODP Coaching Staff | \$ | 21,478.97 |
| 2307 YOP Rentals | • | 21,470.07 |
| 2307a Fields | | 1,000.00 |
| | | ,, |
| Total 2207 VOD Pontale | • | 4 000 00 |
| Total 2307 YOP Rentals | \$ | 1,000.00 |

| 2308a Salary | 2,870.00 |
|--------------------------------------|------------------|
| 2308c Lodging | 93.50 |
| Total 2308 YOP Coaching Staff | \$ 2,963.50 |
| Total 2000 ODP | \$ 105,357.36 |
| 3000 OPR | |
| 3001 Accident & liability insurance | 25,518.00 |
| 3003 Affiliation Fees | 25.00 |
| 3006 Bank Charges | 394.56 |
| 3007a BOD Travel | 4,088.76 |
| 3007b BOD Liability Insurance | 1,694.00 |
| 3008a Rent Office | 14,019.39 |
| 3010 Risk Managment Expense | 15,345.58 |
| 3012 Fees & Licenses | 116.54 |
| 3014 Office | 1,765.14 |
| 3016 Photocopy & Printing | 2,820.62 |
| 3017 Postage | 1,281.05 |
| 3018 President's Expenses | 3,672.97 |
| 3019 Professional Fees | 4,422.88 |
| 3019b Professional Publishing | 2,205.54 |
| 3020 Registrar's Expenses | 1,557.62 |
| 3021a Telephone - Office | 4,277.73 |
| 3021d Telephone - Other | 2,768.63 |
| 3021f Utilities | 2,090.36 |
| 3022a Travel - Mid-Winter Conference | 6,057.91 |
| 3022d Other Travel | 1,293.01 |
| 3023 USYSA Fees | 34,252.00 |
| 3024b Vehicle Gasoline | 109.85 |
| 3024c vehicle Maintenance | 838.10 |
| 3026 Insurance - Workers Comp/Other | 21.00 |
| 3027 Web Hosting | 693.83 |
| 3040 Refunds of Income | 917.00 |
| Total 3000 OPR | \$ 132,247.07 |
| 8050 PAYROLL | |
| 3050b Salaries | 125,040.38 |
| 3052 Employer Payroll Taxes (FICA) | 9,565.59 |
| 3054 Workmens Comp Fee | 34.50 |
| 3055 SUTA | 348.21 |
| 3058 Payroll Processing Fee | 354.90 |
| Total 3050 PAYROLL | \$ 135,343.58 |
| 4000 TOURN | 828.00 |
| 4001 American Cup | |
| 4001a Awards | 712.01 |
| 4002 Referee Fees | 3,660.00 |
| 4002a Volunteer Expense | 705.00 |
| 4003 Travel | 205.00 |
| 4006 Miscellaneous | 373.32 |
| 4007 Operating Expenses | 136.90 |
| Total 4001 American Cup | \$ 5,792.23 |

| | 4,774.04 |
|----------|---|
| | 15,626.00 |
| | 1,106.42 |
| | 1,462.22 |
| | 340.00 |
| | -837.00 |
| | 7,474.08 |
| | 500.00 |
| • | 30,445.76 |
| • | 26,139.50 |
| | 20,135.50 |
| | 16,375.00 |
| | 12,785.19 |
| | 52,779.44 |
| • | 81,939.63 |
| | 145,145.12 |
| • | 140,140.12 |
| | 3,215.00 |
| | 4,320.00 |
| | 359.33 |
| <u> </u> | 7,894.33 |
| • | 7,004.00 |
| | 382.69 |
| \$ | 382.69 |
| * | 002.00 |
| | 1,689.32 |
| | 26,666.67 |
| | 848.46 |
| | 238.01 |
| | 102.42 |
| | 6,250.50 |
| \$ | 35,795.38 |
| | S000 000 000 000 000 000 000 000 000 00 |
| | 840.00 |
| \$ | 840.00 |
| | |
| | 472.50 |
| | 81.01 |
| | |
| | 435.00 |
| | |
| \$ | 435.00 |
| \$ \$ | 435.00 96.33 |
| | 435.00 96.33 1,084.84 |
| \$ | 435.00 96.33 1,084.84 567,137.56 |
| | \$ \$ \$ |

New Mexico Youth Soccer Association Balance Sheet As of June 5, 2019

| | | Total |
|----------------------------------|----|------------|
| ASSETS | | |
| Current Assets | | |
| Bank Accounts | | |
| Bank | | 0.00 |
| Scottrade | | 88,605.88 |
| US Eagle Certificates of Deposit | | 58,415.65 |
| US Eagle FCU 104 | | 96.44 |
| Wells Fargo Main Checking | | 93,871.60 |
| Wells Fargo-Savings | | 5,954.20 |
| Total Bank | \$ | 246,943.77 |
| Total Bank Accounts | \$ | 246,943.77 |
| Accounts Receivable | | |
| Accounts Receivable | | 51,479.88 |
| Total Accounts Receivable | \$ | 51,479.88 |
| Other Current Assets | | |
| Payroll Refunds | | 224.59 |
| Prepaid Expense | | 27,116.50 |
| Undeposited Funds | | 0.00 |
| Total Other Current Assets | \$ | 27,341.09 |
| Total Current Assets | \$ | 325,764.74 |
| Fixed Assets | | |
| Accumulated Depreciation | | -36,559.21 |
| Automobiles | | 38,542.83 |
| Computer Equipment | | 6,607.44 |
| Total Fixed Assets | \$ | 8,591.06 |
| TOTAL ASSETS | \$ | 334,355.80 |
| LIABILITIES AND EQUITY | | |
| Liabilities | | |
| Current Liabilities | | |
| Accounts Payable | | |
| Accounts Payable | | 0.00 |
| Total Accounts Payable | \$ | 0.00 |
| Credit Cards | • | |
| Wells Fargo 4888 | | 0.00 |
| Wells Fargo 5207 | | 0.00 |
| Wells Fargo 8132 | | 0.00 |
| Wells Fargo 9029 | | 0.00 |
| Total Credit Cards | \$ | 0.00 |
| Other Current Liabilities | • | |
| 2100 Payroll Liabilities | | 3,308.00 |
| NM Income Tax | | 453.00 |
| NM Unemployment Tax | | 37.98 |
| Total 2100 Payroll Liabilities | \$ | 3,798.98 |
| - | | |

| 2110 Direct Deposit Liabilities | 0.00 |
|--|------------------|
| Deferred Registration Revenue | 0.00 |
| Direct Deposit Payable | 0.00 |
| Other Current Liabilities | 0.00 |
| Total Other Current Liabilities | \$ 3,798.98 |
| Total Current Liabilities | \$ 3,798.98 |
| Total Liabilities | \$ 3,798.98 |
| Equity | |
| 3900 Retained Earnings | 174,535.21 |
| 3901 Board restricted net assets-ODP | 1,291.74 |
| Opening Bal Equity | 0.00 |
| Net Income | 154,729.87 |
| Total Equity | \$ 330,556.82 |
| TOTAL LIABILITIES AND EQUITY | \$ 334,355.80 |

Wednesday, Jun 05, 2019 02:41:33 PM GMT-7 - Accrual Basis

| | th Soccer Association 9-2020 Budget - FY20 P&L | |
|---|---|------------------------|
| | 019 - August 2020 | |
| | | |
| lassan a | | Total |
| Income | | |
| 200 COACHING | | |
| 201 Course Fees | | |
| Total 200 COACHING | | 4,000.00 |
| 300 ODP | | 4,000.00 |
| 302 Pool Player Fee | | |
| 302a Large Pool | | 25 000 00 |
| 302b Small Pool | | 35,000.00 |
| Total 302 Pool Player Fee | \$ | 30,000.00 |
| 303 ODP Tournament Fee | | 65,000.00 |
| 303i Regional Championships | | 40.000.00 |
| Total 303 ODP Tournament Fee | \$ | 40,000.00 40,000.00 |
| 305 YOP Fees | | |
| 311 Sanctioning fee income | | 30,000.00 9,000.00 |
| Total 300 ODP | <u> </u> | 144,000.00 |
| 400 REGISTRATION | | 144,000:00 |
| 401 Registration Fees | | 467,751.00 |
| Total 400 REGISTRATION | \$ | 467,751.00 |
| 500 OPERATIONS | | 407,731.50 |
| 501 Affiliation Fees | | 880.00 |
| 502 Interest | | 1,500.00 |
| 505 Tourn. Sanction Fees | | 8,000.00 |
| Total 500 OPERATIONS | \$ | 10,380.00 |
| 600 TOURN | | |
| 601a American Cup Application Fees | | 14,000.00 |
| 601b American Cup Sales | | 500.00 |
| 603a State Cup Application Fees | | 78,000.00 |
| 603b State Cup Sales | | 2,000.00 |
| Total 600 TOURN | \$ | 94,500.00 |
| 650 NMYSA Leagues | | · |
| 651 NMYSA League Registration Fees | | 116,000.00 |
| Total 650 NMYSA Leagues | \$ | 116,000.00 |
| 660 NMYSA Interstate Leagues | | |
| 661 NMYSA Interstate League Registrations | | 16,200.00 |
| Total 660 NMYSA Interstate Leagues | \$ | 16,200.00 |
| 700 OTHER INC | | |
| 701 Fines & Penalties | | 100.00 |
| 703 Other Income | | 500.00 |
| 709 Grants | | 3,000.00 |
| 710 Mailing Lists | | 200.00 |
| 711 Far West Regionals | | 3,500.00 |
| 712 Risk Management | | 3,500.00 |
| 713 Room Night Program Revenue | | 15,000.00 |
| Total 700 OTHER INC | \$ | 25,800.00 |
| Total INC | \$ | 878,631.00 |
| Total Income | \$ | 878,631.00 |
| Gross Profit | \$ | 878,631.00 |
| xpenses EVB | | |
| 1000 DOC | | |
| 1001 Supplies | | 100.00 |

| 1002 Equipment | | 150.0 |
|---|-------------|-------------------|
| 1003 Publications | | 200.0 |
| 1004 Travel | | 3,500.0 |
| 1006 DCC Salaries | | |
| 1006b Continuing Education | | 1,500.0 |
| Total 1006 DCC Salaries | \$ | 1,500.0 |
| 1008 TOPSoccer Expense | | 1,000.0 |
| Total 1000 DOC | \$ | 6,450.0 |
| 2000 ODP | | |
| 2005 ODP Player Assistance/Scholarsh | | |
| 2005a 2005 ODP Player Scholarship | | 2,000.0 |
| Total 2005 ODP Player Assistance/Scholarsh | \$ | 2,000.0 |
| 2007 ODP Supplies | | |
| 2007c Materials | | 100.0 |
| 2007e Player Gear | | 35,000.0 |
| Total 2007 ODP Supplies | \$ | 35,100.0 |
| 2010 Rentals | | |
| 2010a Fields | | 3,600.0 |
| Total 2010 Rentals | \$ | 3,600.0 |
| 2011 ODP Tournament | | |
| 2011i Regional Championship | | |
| 2011ia Entry Fee | | 16,400.0 |
| 2011ib Travel | | 500.0 |
| 2011ic Rental Cars | | 500.0 |
| 2011id Hotel | | 8,000.0 |
| 2011ie Per Diem and Meals | | 4,000.0 |
| 2011if Supplies/Gear | | 5,000.0 |
| Total 2011i Regional Championship | \$ | 34,400.0 |
| Total 2011 ODP Tournament | \$ | 34,400.0 |
| 2014 ODP Coaching Staff | | |
| 2014a Salary | | 20,000.0 |
| 2014b Gear | | 2,000.0 |
| 2014c Travel | | 500.0 |
| 2014d Lodging | | 1,000.0 |
| 2014g ODP Staff- Other | | 200.0 |
| Total 2014 ODP Coaching Staff | \$ | 23,700.0 |
| 2015 ODP Medical | | 1,000.0 |
| 2306 YOP Supplies | | 100.0 |
| 2305 YOP Player Assistance/Scholarsh | | 200.0 |
| 2306e Player Gear | ···· | 4,500.0 |
| Total 2306 YOP Supplies | \$ | 4,800.0 |
| 2307 YOP Rentals | | 800.0 |
| 2308 YOP Coaching Staff | | |
| 2308a Salary | | 6,000.0 |
| Total 2308 YOP Coaching Staff | | 6,000.0 |
| Total 2000 ODP | | 111,400.0 |
| 3000 OPR | 3 | 111,400.0 |
| | | 44 000 0 |
| 3001 Accident & liability Insurance 3003 Affiliation Fees | | 66,000.0 |
| | | 25.0 1,000.0 |
| 3006 Bank Charges 3007a BOD Travel | | |
| | | 5,000.0 |
| 3007b BOD Liability Insurance | ···· | 2,000.0 |
| 2007 - POD Panding Face | • | 700.0 |
| 3007c BOD Bonding Fees | | 40 700 0 |
| 3007c BOD Bonding Fees 3008a Rent Office 3009 Office Property | | 18,700.0 500.0 |

| 3012 Fees & Licenses | |
|---|---------------|
| 3012 Pees & Licenses 3014 Office | 100.0 |
| | 1,500.0 |
| 3016 Photocopy & Printing | 2,500.0 |
| 3017 Postage | 1,100.0 |
| 3018 President's Expenses | 5,000.0 |
| 3018b Other Miscellaneous Service Cost | 4,000.0 |
| 3019 Professional Fees | 5,900.00 |
| 3019b Professional Publishing/Marketing | 12,000.00 |
| 3020 Registrar's Expenses | 1,500.00 |
| 3021a Telephone - Office | 5,500.00 |
| 3021d Telephone - Other | 2,600.00 |
| 3021f Utilities | 2,900.00 |
| 3022a Travel - Mid-Winter Conference | 6,000.00 |
| 3022d Other Travel | 500.00 |
| 3023 USYSA Fees | 66,095.25 |
| 3024b Vehicle Gasoline | 100.00 |
| 3024c vehicle Maintenance | 900.00 |
| 3027 Web Hosting | 700.00 |
| Total 3000 OPR | \$ 222,820.25 |
| 3050 PAYROLL | |
| 3050b Salaries | 232,263.75 |
| 3052 Employer Payroll Taxes (RCA) | 14,153.00 |
| 3021f-NM Employee Qtrly Fee | 95.00 |
| Total 3052 Employer Payroll Taxes (RCA) | \$ 14,248.00 |
| 3055 SUTA | 600.00 |
| 3058 Payroll Processing Fee | 400.00 |
| Total 3050 PAYROLL | \$ 247,511.75 |
| 4000 TOURN | 2 2010100 |
| 4001 American Cup | |
| 4001a Awards | 1,500.00 |
| 4002 Referee Fees | 5,300.00 |
| 4002a Volunteer Expense | 1,200,00 |
| 4005 Tshirts & Misc | 500.00 |
| 4007 Operating Expenses | 1,000.00 |
| Total 4001 American Cup | \$ 9,500.00 |
| 4030 State Cup | 7,300.00 |
| 4031 Awards | 4,600.00 |
| 4032 Referee Fees | |
| 4032a Volunteer Expense | 21,800.00 |
| 4032a Volunteer Expense 4033a Travel | 1,200.00 |
| 4034 Field Preparation | 500.00 |
| 4035 T Shirts & Misc | 500.00 |
| | 700.00 |
| 4036 Operating Expenses | 6,500.00 |
| 4037 Rentals | 3,000.00 |
| Total 4030 State Cup | \$ 38,800.00 |
| 4050 Far West Regionals | 28,569.00 |
| 4700 NMYSA League Exprese | |
| 4700a NMYSA Lezgue Referee Expense | 16,000.00 |
| 4700b NMYSA League Field/Rental Expense | 100,000.00 |
| Total 4700 NMYSA League Exprese | \$ 116,000.00 |
| Total 4000 TOURN | \$ 192,869.00 |
| 4800 NMYSA Interstate League Expenses | |
| 4800a NMYSA Interstate League Referee Expense | 6,430.00 |
| 4800b NMYSA Interstate League Field Expense | 8,640.00 |
| 4800c NMYSA Interstate League Operating Exp. | 1,130.00 |
| Total 4800 NMYSA Interstate League Expenses | \$ 16,200.00 |

| 5000 Computer | | |
|----------------------------------|-------------------------------------|---|
| 5002 Software | | 800.00 |
| 5003 Hardware | | 4,000.0 |
| Total 5000 Computer | \$ | 4,800.00 |
| 6000 OTHER EXPENSES | | .,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |
| 6002 Referees | | 10,000.00 |
| 6003 SW Soccer Complex | | 26,700.00 |
| 6004 Special Projects | **** | 5,500.00 |
| 6006 Protests & Appeals | | 200.00 |
| 6007 Misc. Exp | | 330.00 |
| 6010 Room Night Program Expenses | | 10,000.00 |
| 6026 Parent Education | | 1,500.00 |
| Total 6000 OTHER EXPENSES | \$ | 54,230.00 |
| 800 AGM Expense | | |
| 801 AGM Lodging | | 2,000.00 |
| 804 AGM Luncheon | | 3,200.00 |
| 806 AGM Other | | 6,900.00 |
| Total 800 AGM Expense | \$ | 12,100.00 |
| 900 State Coaching Courses | | |
| 901 Instructor Fees | | 5,500.00 |
| 902 Course Supplies | | 500.00 |
| 903 Travel | | 2,000.00 |
| 908 Instructor Meals | | 500.00 |
| 909 Instructor Hotel Room | | 1,750.00 |
| Total 900 State Coaching Courses | \$ | 10,250.00 |
| Total EXP | \$ | 878,631.00 |
| Total Expenses | \$ | 878,631.00 |
| Net Operating Income | \$ | 0.00 |
| Net Income | \$ | 0.00 |
| | | |
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New Mexico Youth Soccer Association Annual General Meeting, June 9, 2019 Executive Director Report Gloria Faber

This season again was themed with change both within New Mexico Youth Soccer and nationally with USYS and USSF.

NMYSA started the year with a bit of reorganization. Bob Bigney our Technical Director left to pursue a great opportunity with the new El Paso USL team the Locomotive. Instead of continuing with the Technical Director role, we developed a new position "Technical Advisor and Programs Administrator" and hired Nate Guadreault. Nate's focus has been to enhance our existing programs, helping to develop new programs and to assist with the coaching and instructing needs. We have thrown a lot at Nate and for some unknown reason he is sticking around and thriving! Nate coached ODP teams, instructed courses, helped administer the ANMDL and Middle School Leagues, coached YOP, completed the USSF Instructors Course, assisted with tournament management/scheduling and coordinated the Southern Soccer Symposium among other things. He has been impactful already and is making a difference in our world.

USYS has restructured their management staff and has hired a new Chief Member Services Officer, Drew Hiatt from the West Region-Utah. USYS also voted in a fee increase, to \$2.25 per player, and have launched a rebranding for USYS and their programs. In the West Region, a new West Region Representative was elected, Tom Sowinski. We welcome Tom to the West Region and look forward to seeing him at the NMYSA AGM!

USSF, under the direction of a new President, Carlos Cordeiro, secured a joint World Cup bid to host the 2026 World Cup, with Canada and Mexico. Currently though, the USSF's focus is on the Women's World Cup set to begin next week in France. USSF has launched a more interactive media campaign in support of our favored Women's National Team. Off the field, USSF has been working with the center for SafeSport to insure member compliance. In addition, they have revamped the coach education curriculum, are in the process of revamping the referee courses and grades and have launched a new website! Wow, they are busy! We hope you will join us is cheering on our Women's National Team as they seek their fourth star! USA, USA, USA, USA!



Programs

ANMDL

We worked with our Arizona partners to create a new playing league for the U11 and U12 age groups, the Arizona New Mexico Development League, ANMDL. There were 18 teams in the first season, with each team playing 8 games over three play weekends, two home dates and one away. The format proved favorable by the participants so we will again collaborate with Arizona to offer the ANMDL for the upcoming season which will include three age groups, U11, U12 and U13 and a fall and spring season.

APS/NMYSA Middle School League

We completed our second year of the Albuquerque Middle School League, (funded in part by the USSF Innovate to Grow Grant). We had 100% participation with the 29 APS Middle Schools, 58 teams total that played a 6-game season cumulating with playoffs in early May. Once again, we used the MS platform to provide a referee mentoring program that proved to be a success. Thanks to Paul Quan for coordinating/scheduling the referees/mentors and to the NMSRC for providing a stipend for the program. This MS program has once again surprised us with new registration growth of 830 players with over 1020 total players participating in MS soccer. Thankfully, our partners at ABC Community Schools, (out of school time programing), stepped up to secure funding for next season. We look forward to working with Roger Baxter, (IDSA), Danette Townsend, ABC Community Schools and APS for next season.

State Cup/Target United Cup/Tournaments

We had 89 teams participate in State Cup and are sending 16 teams to Far West Regionals that will represent New Mexico, (2 U12 teams in Norco California and 14 teams in Boise Idaho).

Target United Cup was a blast this year with 48 teams participating. Target once again provided and awesome interactive area with over 1000 people enjoying the activities.

Sanctioned tournaments totaled 19 with 1243 teams participating. This is down from last year's 21 sanctioned events with 1320 participating teams. In the metro area, there has been a saturation of tournaments, (running every available weekend with hosts fighting for the same teams). Thankfully there has been some conversations among the hosts to look for better solutions.



TopSoccer

TopSoccer continues to be a major focus for NMYSA. Our current programs continue to be a successful and we hope to add new TopSoccer programs next season. In May, Nate attended the USYS Regional TopSoccer Symposium and came back with new information to help our members. If you are interested in starting a new program or need assistance with an existing program, please reach out to Nate.

Futsal

Nate and I have been meeting with City Parks and Rec., US Youth Futsal and various clubs to begin implementation of Futsal in our communities. We hope to work with our affiliates to implement futsal programs for the 19-20 season. If you are interested in starting a futsal league or hosting a futsal event, please reach out to Nate.

General

Stack Sports/Software

The software conversion to Stack Sports is complete but not without issue. We now have all of our affiliates onboarded and hope to concentrate on more in-depth training and functionality in the year to come. We have been attending regular meetings with Stack as early on boarders and are working with other State Associations to enhance the usability of this product. Many thanks to all of the registrars that have worked so hard to get Stack up and going in your leagues and clubs. We realize that your jobs can be a thankless and want you to know we are truly grateful for your time and effort and appreciate all you do to get kids playing soccer! Thank you! I would also like to give Mysha Crowley special recognition for all the hard work and extra attention she has given to the Stack onboarding process. Her thoughtful dedication in seeing this project though is appreciated!

We used a new tournament scheduling software for Target and State Cup call Team Snap and are happy with this product overall. Going forward though, we will use the Stacks tournament scheduling product if we can get comfortable with it in time for next year's events. We did use the Stack league scheduling software for the APS Middle School League with little difficulty.

USL Teams

New Mexico has been blessed with two new USL teams to support! El Paso Locomotive and the "New Mexico United" team began their inaugural seasons this year and both have had terrific success thus far. In addition, both Locomotive and NM United have done an



outstanding job of engaging our membership is support of the teams. New Mexico United has made a tremendous impact in the State with many sold out games, a rapidly growing fan base and 4 NMYSA alumni on the squad. We are thrilled to have two professional teams impacting soccer in our New Mexico communities!

NMYSA Staff/Board

We will have changes in Commissioners for District 8 and 5 this season and as such would like to bid fair well to Eric Hoppes and Hersh Wilson. Thank you both for your service to NMYSA—we appreciate your dedication! Also, Josh Groves will be leaving NMYSA at the end of June after providing us with 15 years of service! We are sad to see him go and are eternally grateful for all he has accomplished for NMYSA. Our heartfelt thanks go out to Josh for everything he has done to further the game of soccer in New Mexico. Thank you to Josh for the years of hard work and dedication to furthering the NMYSA mission!

I would like to recognize the NMYSA Staff, Mysha, Simon, Josh and Nate for all they do on behalf of New Mexico Youth Soccer, (you are truly appreciated)! Thank you to the NMYSA Board of Directors, for your oversight, support and dedication to the staff at NMYSA and for all you do to further so that we can provide soccer to the youth in our communities. Finally, we are grateful for the countless volunteers that help to administer youth soccer in our New Mexico communities. You are all the true heroes in life! Our sincere appreciation!

We are thankful for the opportunity to serve our membership and look forward to another successful season of youth soccer!

May 2018-2019 Registration Comparison Report

| Affiliate League/Club | May-18 | May-19 | Difference |
|---------------------------------|--------|--------|------------|
| Northwest Rio Grande | 1321 | 1448 | 127 |
| Guadalajara Soccer Assoc. | 280 | 256 | (24) |
| Duke City Soccer | 3628 | 3189 | (439) |
| International DA- Middle School | 812 | 890 | 78 |
| Las Cruces Youth Soccer | 3087 | 2846 | (241) |
| Deming Youth Soccer | 334 | 356 | 22 |
| Sierra County Youth Soc. | 160 | 152 | (8) |
| Roswell Youth Soccer | 1186 | 1150 | (36) |
| Carlsbad Youth Soccer | 1024 | 942 | (82) |
| Artesia Youth Soccer | 504 | 558 | 54 |
| Los Alamos Youth Soc. | 398 | 417 | 19 |
| Taos Youth Soccer | 368 | 325 | (43) |
| Rio Rapids Northern NM Soccer | 931 | 859 | (72) |
| Hobbs Youth Soccer | 1561 | 1375 | (186) |
| Clovis Youth Soccer | 586 | 558 | (28) |
| Lovington Youth Soccer | 258 | 277 | 19 |
| High Plains United Soccer Club | 33 | 0 | (33) |
| Four Corners Youth Soc. | 1634 | 1689 | 55 |
| Gallup Youth Soccer | 534 | 585 | 51 |
| Zuni Youth Soccer Assoc. | 49 | 78 | 29 |
| Otero County Youth Soc. | 737 | 715 | (22) |
| Lincoln County Youth Soc. | 352 | 302 | (50) |
| NM Soccer Academy | 51 | 66 | 15 |
| Classic Direct | 106 | 116 | 10 |
| Rush Direct | 101 | 127 | 26 |
| AUFC Direct | 130 | 120 | (10) |
| Fort Defiance | 63 | 0 | (63) |
| Pateadores NM SC | 42 | 82 | 40 |
| Atletico FC | 0 | 161 | 161 |
| Clovis Futbol Club | 60 | 14 | (46) |
| TOTAL | 20330 | 19653 | (677) |

12 Year Registration Trend

| League/Affiliate | May 2008 | May 2009 | May 2010 | May 2011 | May 2012 | May 2013 | May 2014 | May 2015 | May 2016 | May 2017 | May 2018 | May-19 | 12 Year Diff. |
|---------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|--------|---------------|
| Northwest Rio Grande | 3860 | 3765 | 3682 | 3107 | 2286 | 2095 | 1675 | 1574 | 1440 | 1279 | 1321 | 1448 | (2412) |
| Guadalajara Soccer Assoc. | 0 | 0 | 0 | 0 | 328 | 367 | 263 | 304 | 284 | 320 | 280 | 256 | 256 |
| NB3 Soccer League | 0 | 0 | 0 | 0 | 147 | 270 | 190 | 0 | 0 | 0 | 0 | 0 | 0 |
| Duke City Soccer | 2536 | 2609 | 2554 | 2606 | 2952 | 3101 | 3382 | 3154 | 3054 | 3371 | 3628 | 3189 | 653 |
| Challenge FC | 0 | 0 | 267 | 359 | 315 | 327 | 282 | 408 | 388 | 0 | 0 | 0 | 0 |
| Zia Soccer Club | 0 | 0 | 0 | 0 | 0 | 0 | 338 | 453 | 0 | 0 | 0 | 0 | 0 |
| IDA - APS Middle School | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 812 | 890 | 890 |
| Las Cruces Youth Soccer | 2663 | 2782 | 2772 | 2858 | 2923 | 2912 | 3079 | 3188 | 3359 | 3384 | 3087 | 2846 | 183 |
| Deming Youth Soccer | 223 | 223 | 270 | 306 | 294 | 258 | 257 | 291 | 371 | 409 | 334 | 356 | 133 |
| Sierra County Youth Soc. | 0 | 0 | 0 | 92 | 218 | 179 | 184 | 154 | 205 | 190 | 160 | 152 | 152 |
| Sunland Park NM Soc. | 0 | 0 | 0 | 139 | 50 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Roswell Youth Soccer | 1027 | 1104 | 1095 | 1024 | 1274 | 1219 | 1194 | 1134 | 1047 | 1184 | 1186 | 1150 | 123 |
| Carlsbad Youth Soccer | 624 | 664 | 622 | 684 | 754 | 606 | 812 | 635 | 880 | 973 | 1024 | 942 | 318 |
| Artesia Youth Soccer | 455 | 429 | 511 | 498 | 512 | 576 | 600 | 594 | 566 | 548 | 504 | 558 | 103 |
| Los Alamos Youth Soc. | 651 | 621 | 628 | 556 | 542 | 505 | 460 | 473 | 399 | 372 | 398 | 417 | (234) |
| Taos Youth Soccer | 659 | 646 | 575 | 564 | 594 | 534 | 449 | 412 | 391 | 382 | 368 | 325 | (334) |
| Northern NM Soccer | 1528 | 1400 | 1304 | 1185 | 1175 | 1199 | 1095 | 1138 | 1004 | 1048 | 931 | 859 | (669) |
| Hobbs Youth Soccer | 1456 | 1565 | 1559 | 1909 | 2048 | 2156 | 2300 | 2309 | 2204 | 1769 | 1561 | 1375 | (81) |
| Clovis Youth Soccer | 659 | 591 | 654 | 679 | 635 | 694 | 681 | 706 | 848 | 715 | 586 | 558 | (101) |
| Lovington Youth Soccer | 0 | 435 | 406 | 354 | 441 | 0 | 389 | 332 | 285 | 265 | 258 | 277 | 277 |
| High Plains Unitd SC | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 33 | 0 | 0 |
| Four Comers Youth Soc. | 1966 | 1934 | 1867 | 1939 | 1770 | 1503 | 1451 | 1382 | 1611 | 1782 | 1634 | 1689 | (277) |
| Gallup Youth Soccer | 694 | 709 | 647 | 592 | 495 | 611 | 594 | 576 | 602 | 549 | 534 | 585 | (109) |
| Zuni Youth Soccer Assoc. | 0 | 0 | 0 | 0 | 0 | 0 | 5 | 2 | 13 | 1 | 49 | 78 | 78 |
| Otero County Youth Soc. | 595 | 588 | 481 | 736 | 605 | 619 | 592 | 628 | 819 | 808 | 737 | 715 | 120 |
| Lincoln County Youth Soc. | 336 | 390 | 346 | 343 | 359 | 362 | 265 | 235 | 188 | 321 | 352 | 302 | (34) |
| Native American Soc. | 64 | 139 | 255 | 135 | 92 | 48 | 0 | 0 | 0 | 0 | 0 | 0 | (64) |
| NM Select FC | 0 | 0 | 0 | 0 | 0 | 0 | 24 | 58 | 59 | 14 | 0 | 0 | 0 |
| PMZ | 0 | 0 | 0 | 0 | 0 | 0 | 81 | 86 | 89 | 54 | 0 | 0 | 0 |
| NM Soccer Academy | 0 | 0 | 0 | 0 | 0 | 0 | 13 | 17 | 23 | 36 | 51 | 66 | 66 |
| Classic Direct | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 19 | 61 | 106 | 116 | 116 |
| Rush Direct | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 61 | 56 | 101 | 127 | 127 |
| Rio Rapids Direct | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 255 | 0 | 0 | 0 | 0 |
| AUFC Direct | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 48 | 150 | 130 | 120 | 120 |
| Fort Defiance | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 113 | 63 | 0 | 0 |
| Roadrunner Soccer Club | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Pateadores NM SC | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 29 | 42 | 82 | 82 |
| Atletico FC | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 161 | 161 |
| Clovis Futbol Club | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 60 | 14 | 14 |
| TOTAL | 19996 | 20594 | 20495 | 20665 | 20809 | 20141 | 20655 | 20243 | 20512 | 20186 | 20330 | 19653 | (343) |

Coaching Department Report for 2019 AGM

The past 12 months have seen a change in personnel in the NMYSA coaching department, in August Bob Bigney left his position as the Technical Director and we very fortunate to be able to bring in Nathan Gaudreault to assume the role of Programs Coordinator/Technical Advisor. Nate brings with him a wealth of experience in Youth Soccer having formerly held a number of coaching and Director positions including Assistant Men's soccer coach at Truman State University, Technical Advisor and ODP Director for Wyoming Soccer Association and Director of Coaching for Laramie Soccer Club.

Coach Education

The reconfiguration of the US Soccer Coaching Education is now complete, which has impacted the course offerings provided by NMYSA. We have discontinued our Online Youth Module course which has effectively been replaced by 4 Online Grassroots licenses (4v4, 7v7, 9v9 and 11v11). The online courses are completed in the US Soccer Digital Coaching Center (DCC) The DCC is a state-of-the art online educational platform which allows coaches to create a personal profile, register for courses, communicate with technical staff, take part in online courses, create session plans with an online graphics tool and access an archive of U.S. Soccer training sessions. NMYSA continues to offer in person versions of each of the 4 Grassroots Licenses.

As part of the US Soccer coach education revamp all state level instructors are now required to complete the Grassroots Instructor License course. The course consists of two in person sessions spanning 5 days each and a development period of 2 months in which candidates are required to complete approximately 8 instructor based assignments. During the Fall of 2018 Josh Groves and Nathan Gaudreault completed the course and are now licensed to teach both the in person Grassroots Licenses and the D license for NMYSA.

Since our last AGM, NMYSA has run in person courses and coaching clinics in the following locations: Albuquerque, Las Cruces, Roswell, Santa Fe and Farmington. 61 coaches have completed an in person grassroots license and 15 coaches have successfully completed the D License.

ODP/ YOP

The Olympic Development Program (ODP) continues to offer high level opportunities for competitive club players. During the fall 323 players took part in the early stages of the program which culminated in 10 NM teams attending the 2019 ODP Regional Championships in Phoenix in January. Our teams competed against quality competition and came away with mixed results. The event is used by the Region IV Coaching staff to select players to the Region IV summer camp held in July. Of the 170 NM players that attended the championships, 51 boys and 32 girls have been invited to attend the ODP summer camp, where region IV coaches will select player sto participate on region iv travel teams.

NMYSA continues to introduce players to ODP thru its Young Olympians Program (YOP), our 2019 spring program aimed at players in the 2007, 2008 and 2009 age groups included 82 players in the Albuquerque sessions and 17 players in the Las Cruces sessions.