



NEW MEXICO
YOUTH SOCCER

New Mexico Youth Soccer Association
2020
Annual General Meeting
Via Zoom Call
August 15, 2020 11:00 AM



NEW MEXICO YOUTH SOCCER

The governing body for youth soccer in New Mexico, affiliated with US Youth Soccer,
the United States Soccer Federation (USSF), and the Fédération Internationale de Football Association (FIFA)

NMYSA Annual General Meeting

August 15, 2020

Via Zoom Call

11:00 AM

- A. Call to Order
- B. Roll Call
- C. Credentials Report
- D. Introduction of Guest
- E. Acceptance/modification of minutes from 2019 AGM
- F. Reports
 - a. President
 - b. Vice President
 - c. Financial Officer
 - d. Secretary
 - e. Executive Director
 - f. Registrar
 - g. Technical Director
 - h. Director of Cups and Games
 - i. District Commissioners/Member Presidents
 - j. Committees
 - k. Webmaster
- G. Approval of budget for 2020-2021 (Budget Based on 18,000 players)
- H. Unfinished business - None
- I. Election of officers –Director of Cups and Games. District Commissioners Elected by Affiliates DC2, DC4, DC6 & DC8
- J. New Business
 - a. Calendar
- K. Good of the Game
- L. Adjournment

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**AFFILIATE MEMBER VOTING STATUS
2020**

Affiliated Members shall have votes according to the following as certified by the State Registrar at the start of each Annual General Meeting.

- (1) One vote for 14 to 499 registered players
- (2) Two votes for 500 to 999 registered players
- (3) Three votes for 1000 to 1499 registered players
- (4) Four votes for 1500 to 1999 registered players
- (5) Five votes for 2000 to more registered players
- (6) One additional vote for each additional 500 registered players

Voting shall be by affiliated members in good standing only.

Member Affiliate	# Registered Players	# Votes
Artesia	591	2
Atletico	264	1
AUFC Direct	153	1
Carlsbad	787	2
Classic Direct	98	1
Clovis FC	0	0
Clovis Youth Soccer	642	2
DCSL	2731	6
Deming	362	1
Fort Defiance	0	0
Four Corners	1734	4
Gallup	610	2
Guadalajara Soccer Assoc.	277	1
High Plains United Soccer	0	0
Hobbs	1262	3
NMYSA MS League	860	0
Las Cruces Youth Soccer	2513	6
Lincoln County	292	1
Los Alamos	424	1
Lovington Youth Soccer	297	1
NM Soccer Academy	80	1
Northern NM	812	2
NWRG	1522	4
Otero County	592	2
Pateadores NM SC	153	1
Roswell	1122	3
Rush Direct	224	1
Sierra County Youth Soccer	138	1
Taos	263	1
Zuni	77	1
Total	18,880	52

Executive Committee		
President	Pat Switzer	1 for tie breaker
VP	Rennae Ross	1
Financial Officer	Tom Dickerson	1
Secretary	Jim Cooper	1
DOC&G	Vacant	0
District Comm. Rep.	Matthew Shappard	1
Immediate Past Pres.	Tom Dickerson	0
Quorum	50% of attending votes	50% of all votes
Changes to by-laws	2/3 of attending BOD	2/3 of all BOD
Pat Switzer	President	1 for tie breaker

NMYSA AGM Meeting

Saturday, June 9, 2019

Albuquerque Marriott Hotel

Albuquerque, NM 87110

A. NMYSA Board of Directors

- a. President – Pat Switzer
- b. Vice President – Rennae Ross
- a. Chief Financial Officer – Tom Dickerson
- b. Secretary – Jim Cooper
- c. Director of Cups and Games – Vacant
- d. District Commissioners Representative – Matthew Shappard
- e. Past President – Tom Dickerson

B. NMYSA Staff

- a. Technical Director – Nathan Gaudreault
- b. Associate Technical Director – Simon Rothman (Not Present)
- c. Director of Soccer Development – Josh Groves
- d. TopSoccer Chairperson – Vacant
- e. Executive Director/ Registrar – Gloria Faber
- f. Office Staff – Mysha Crowley
- g. Webmaster/ Publications Editor – Bill Flor

C. NMYSA District Commissioners

- a. District 1 – Ron Gaudette
- b. District 2 – Bill Nordin
- c. District 3 – CW Ward
- d. District 4 – Matthew Shappard
- e. District 5 – Vacant
- f. District 6 – Monty Randolph
- g. District 7 – Steven Kinsey (Not Present)
- h. District 8 – Andrez Montoya

D. Call to Order

E. Roll Call

F. Credentials

- a. 35 votes were present establishing a quorum, with 18 votes for a simple majority. Changes to the bylaws will need 2/3 of attending BOD, 4 of 5 in attendance.

G. Introductions

H. Minutes

- a. No reading of minutes from 2018 AGM meeting. Matthew Shappard made motion to accept the minutes from the 2018 AGM. The motion was seconded by Ron Nestle to accept the minutes from last year's meeting. The motion passed 35-0.

I. Reports

- a. President

- i. Refer to NMYSА 2019 AGM report.
 - ii. Briefly discussed player fee increase being considered by USYS.
- b. Vice President
 - i. No Report.
- c. Financial Officer
 - i. Refer to NMYSА 2019 AGM report.
 - ii. NMYSА has been losing money the past four years.
- d. Secretary – No Report.
- e. Executive Director/ Registrar
 - i. Refer to NMYSА 2019 AGM report.
 - ii. Registration numbers are down from 2018.
 - iii. Josh Groves is leaving NMYSА after 15yrs.
 - iv. Nathan Gaudreault will help until we hire a TD.
- f. Technical Director
 - i. Refer to NMYSА 2019 AGM report.
 - ii. Nate has been meeting with leagues throughout the state.
- g. Director of Cups and Games
 - i. No Report.
 - ii. Red cards during State Cup were up this year. Overall the tournament went well.
- h. District Commissioners and Leagues
 - i. Ron Gaudette District 1 submitted a report.
 - ii. LAYSL submitted a report.
 - iii. FCYSL submitted a report.
- i. Committees
 - i. Risk Management has been very busy.
- j. Webmaster
 - i. Refer to NMYSА 2019 AGM report.
 - ii. Leagues and Associations please provide information to NMYSА to place on website.

J. Budget

- a. Refer to NMYSА 2019 AGM report
 - i. Budget for 2019-20 seasonal year includes the player fee increase to \$23.00.
- b. Motion to accept NMYSА 2019 discussion among members on where increase would go, (mainly USYS free increase, hiring new TD and looking at insurance for employees). Some though the fees should go up more, other thought the 5\$ increase was reasonable. Bill Nordin suggested we stick with the proposed budget and asked that we vote for the budget. Ron Nestle made a motion to approve the budget and seconded by RYSA.
 - i. Motion passed 35-0.

K. Unfinished Business

- a. None.

L. Election of Officers

- a. Nominations of Officers
 - i. Chief Financial Officer Elect Tom Dickerson.
 - ii. Vice President Rennae Ross.
 - iii. Secretary Jim Cooper.
 - iv. Director of Cups and Games Vacant, Michael Posen nominated.
 - 1. Motion to accept officers made by Matthew Shappard, seconded by Ron Nestle. Motion passed, 35-0.
- b. Nomination for President
 - i. President Elect Pat Switzer

1. Motion to accept Pat Switzer as President starting in June 2021 made by Monty Randolph, seconded by Tom Dickerson. Motion passed, 35-0.
- c. District Commissioners
- i. Elected Commissioners
 1. District 1: Ron Gaudette
 2. District 3: CW Ward
 3. District 5: Alyssa Nieto
 4. District 7: Steve Kinsey
 5. Mathew Shappard elected District Commissioner Representative

M. New Business

- a. NMYSA By-law rule change, none.
- b. Calendar – Bill went through the 2019-20 with NMYSA members and made initial corrections.

N. Good of the Game

O. Adjournment

- a. Motion made to adjourn by Tom Dickerson, seconded by Rennae Ross.
- b. Motion passed, 35-0.

P. Next Meeting

- a. TBA

New Mexico Youth Soccer Association

Profit and Loss

September 1, 2019 - August 12, 2020

	Total
Income	
Coaching Licenses	2,030.00
INC	
200 COACHING	
201 Course Fees	18,035.00
Total 200 COACHING	\$ 18,035.00
300 ODP	
302 Pool Player Fee	
302a Large Pool	25,813.29
302b Small Pool	89,965.23
Total 302 Pool Player Fee	\$ 115,778.52
303 ODP Tournament Fee	
303i Regional Championships	27,845.06
Total 303 ODP Tournament Fee	\$ 27,845.06
305 YOP Fees	14,983.00
306 Gear Sales	941.00
308 Donations/Contributions	2,674.94
309 Summer Camps	14,986.69
311 Sanctioning fee income	7,670.00
Total 300 ODP	\$ 184,879.21
400 REGISTRATION	1,906.89
401 Registration Fees	378,333.47
Total 400 REGISTRATION	\$ 380,240.36
500 OPERATIONS	
501 Affiliation Fees	560.00
502 Interest	1,052.00
505 Tourn. Sanction Fees	6,760.00
Total 500 OPERATIONS	\$ 8,372.00
600 TOURN	
603a State Cup Application Fees	76,802.88
603c State Cup Parking	1,080.00
Total 600 TOURN	\$ 77,882.88
650 NMYSA Leagues	
651 NMYSA League Registration Fees	143,924.29
661 NMYSA Interstate League	
Registrations	2,000.00
Total 650 NMYSA Leagues	\$ 145,924.29
700 OTHER INC	
701 Fines & Penalties Fees	1,015.00
703 Other Income	57,882.48

704 Marketing Income		1,650.00
709 Grants		16,611.00
713 Room Night Program Revenue		7,500.00
Total 700 OTHER INC	\$	84,658.48
Total INC	\$	899,992.22
Total Income	\$	902,022.22
Gross Profit	\$	902,022.22
Expenses		
EXP		
1000 DOC		2,552.39
1008 TOPSoccer Expense		1,868.69
2000 ODP		
2002 ODP Summer/Camp Exp.		409.99
2006 Supplies/Gear		32,287.03
2006a ODP Advertising		134.85
Total 2006 Supplies/Gear	\$	32,421.88
2010 Rentals		7,223.05
2011 ODP Tournament		33,782.95
2013 Staff Travel-Meals		6,278.80
2014a Salary		25,025.00
2306 YOP Expense		3,149.77
2308c YOP Travel		448.93
Total 2306 YOP Expense	\$	3,598.70
Total 2000 ODP	\$	108,740.37
3000 OPR		
3001 Accident & liability Insurance		59,484.80
3002 Advertising		1,674.55
3005 Bad Checks		26.90
3006 Bank Charges		2,136.38
3007a BOD Travel		3,125.76
3008a Rent Office		17,134.81
3010 Risk Management Expense		3,987.75
3012 Fees & Licenses		1,373.78
3014 Office		3,197.04
3015 Newsletter (deleted)		404.55
3016 Photocopy & Printing		4,278.30
3017 Postage		1,050.10
3018 President's Expenses		2,977.82
3019 Professional Fees		18,115.59
3020 Registrar's Expenses		824.69
3021a Telephone - Office		7,707.00
3021f Utilities		2,826.56
3022a Travel - Mid-Winter Conference		9,008.19
3022d Other Travel		2,618.95
3023 USYSA Fees		56,825.25

3024c Vehicle Expense		13,057.81
3040 Refunds of Income		100,478.39
Total 3000 OPR	\$	312,314.97
3050 PAYROLL		
3050b Salaries		197,156.26
3052 Employer Payroll Taxes (FICA)		15,082.44
3054 Workmens Comp Fee		46.00
3055 SUTA		471.04
3058 Payroll Processing Fee		594.99
Total 3050 PAYROLL	\$	213,350.73
4000 TOURN		
4001 American Cup		120.42
4030 State Cup		
4031 Awards		5,226.05
4032 Referee Fees		476.75
4036 Operating Expenses		167.00
Total 4030 State Cup	\$	5,869.80
4050 Far West Regionals		25,000.00
4055 Misc Expenses		852.32
4700 NMYSA League Expnese		
4700a NMYSA League Referee Expense		49,230.00
4700b NMYSA League Field/Rental Expense		1,950.00
4700c NMYSA League Operating Expense		61,574.29
Total 4700 NMYSA League Expnese	\$	112,754.29
Total 4000 TOURN	\$	144,596.83
5000 Computer		1,456.86
6000 OTHER EXPENSES		
6002 Referees		2,090.00
6003 SW Soccer Complex		26,666.66
6004 Special Projects		13,509.84
6007 Misc. Exp		271.03
6008 Tops Soccer Expenses (deleted)		1,068.29
6010 Room Night Program Expenses		4,835.25
Total 6000 OTHER EXPENSES	\$	48,441.07
900 State Coaching Courses		483.77
901 Instructor Fees		1,170.00
903 Travel		496.02
905 Other Expenses/Fields		3,526.99
908 Instructor Meals		616.25
909 Instructor Hotel Room		622.70
911 Coaches Organization		125.00
912 USSF Course		307.96

Total 900 State Coaching Courses	\$	7,348.69
Total EXP	\$	840,670.60
Reimbursements		
Payroll Correction		0.00
Total Reimbursements	\$	0.00
Reimbursements (deleted)		
Payroll Correction (deleted)		542.18
Total Reimbursements (deleted)	\$	542.18
Total Expenses	\$	841,212.78
Net Operating Income	\$	60,809.44
Net Income	\$	60,809.44
Wednesday, Aug 12, 2020 05:49:48 PM GMT-7 - Accrual Basis		

New Mexico Youth Soccer Association	
Balance Sheet	
As of August 12, 2020	
	Total
ASSETS	
Current Assets	
Bank Accounts	
Bank	0.00
Scottrade	92,530.35
US Eagle Certificates of Deposit	59,881.80
US Eagle FCU 104	40,208.81
Wells Fargo Main Checking	78,269.75
Wells Fargo-Savings	7,256.08
Total Bank	\$ 278,146.79
Total Bank Accounts	\$ 278,146.79
Accounts Receivable	
Accounts Receivable	-48.00
Total Accounts Receivable	-\$ 48.00
Other Current Assets	
Payroll Corrections	0.00
Prepaid Expense	0.00
Undeposited Funds	0.00
Total Other Current Assets	\$ 0.00
Total Current Assets	\$ 278,098.79
Fixed Assets	
Accumulated Depreciation	-38,747.21
Automobiles	38,542.83
Computer Equipment	6,607.44
Total Fixed Assets	\$ 6,403.06
TOTAL ASSETS	\$ 284,501.85
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	0.00
Total Accounts Payable	\$ 0.00
Credit Cards	
Wells Fargo 2573	0.00
Wells Fargo 4888	0.00
Wells Fargo 4942	0.00
Wells Fargo 5207	0.00
Total Credit Cards	\$ 0.00
Other Current Liabilities	
2100 Payroll Liabilities	5,132.45

NM Income Tax		817.97
NM Unemployment Tax		-26.36
NMYSA		0.00
Total 2100 Payroll Liabilities	\$	5,924.06
2110 Direct Deposit Liabilities		0.00
Deferred Registration Revenue		0.00
Direct Deposit Payable		0.00
Other Current Liabilities		0.00
Total Other Current Liabilities	\$	5,924.06
Total Current Liabilities	\$	5,924.06
Long-Term Liabilities		
PPP Loan		40,100.00
Total Long-Term Liabilities	\$	40,100.00
Total Liabilities	\$	46,024.06
Equity		
3900 Retained Earnings		165,766.72
3901 Board restricted net assets-ODP		4,901.63
3902 Board restricted assets-Top Soccer		7,000.00
Opening Bal Equity		0.00
Net Income		60,809.44
Total Equity	\$	238,477.79
TOTAL LIABILITIES AND EQUITY	\$	284,501.85
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New Mexico Youth Soccer Association			
Budget vs. Actuals: 2019-2020 Budget - FY20 P&L			
September 2019 - August 2020			
		Total	
	Actual	Budget	over Budget
Income			
Coaching Licenses	2,030.00		2,030.00
INC			0.00
200 COACHING			0.00
201 Course Fees	18,035.00	4,000.00	14,035.00
Total 200 COACHING	\$ 18,035.00	\$ 4,000.00	\$ 14,035.00
300 ODP			0.00
302 Pool Player Fee			0.00
302a Large Pool	25,813.29	35,000.00	-9,186.71
302b Small Pool	89,965.23	30,000.00	59,965.23
Total 302 Pool Player Fee	\$ 115,778.52	\$ 65,000.00	\$ 50,778.52
303 ODP Tournament Fee			0.00
303i Regional Championships	27,845.06	40,000.00	-12,154.94
Total 303 ODP Tournament Fee	\$ 27,845.06	\$ 40,000.00	-\$ 12,154.94
305 YOP Fees	14,983.00	30,000.00	-15,017.00
306 Gear Sales	941.00		941.00
308 Donations/Contributions	2,674.94		2,674.94
309 Summer Camps	14,986.69		14,986.69
311 Sanctioning fee income	7,670.00	9,000.00	-1,330.00
Total 300 ODP	\$ 184,879.21	\$ 144,000.00	\$ 40,879.21
400 REGISTRATION	1,906.89		1,906.89
401 Registration Fees	378,333.47	467,751.00	-89,417.53
Total 400 REGISTRATION	\$ 380,240.36	\$ 467,751.00	-\$ 87,510.64
500 OPERATIONS			0.00
501 Affiliation Fees	560.00	880.00	-320.00
502 Interest	1,052.00	1,500.00	-448.00
505 Tourn. Sanction Fees	6,760.00	8,000.00	-1,240.00
Total 500 OPERATIONS	\$ 8,372.00	\$ 10,380.00	-\$ 2,008.00
600 TOURN			0.00
601 American Cup		14,500.00	-14,500.00
603a State Cup Application Fees	76,802.88	78,000.00	-1,197.12
603b State Cup Sales		2,000.00	-2,000.00
603c State Cup Parking	1,080.00		1,080.00
Total 600 TOURN	\$ 77,882.88	\$ 94,500.00	-\$ 16,617.12
650 NMYSA Leagues			0.00
651 NMYSA League Registration Fees	143,924.29	116,000.00	27,924.29
661 NMYSA Interstate League Registrations	2,000.00	16,200.00	-14,200.00

Total 650 NMYSA Leagues	\$ 145,924.29	\$ 132,200.00	\$ 13,724.29
700 OTHER INC			0.00
701 Fines & Penalties Fees	1,015.00	100.00	915.00
703 Other Income	57,882.48	500.00	57,382.48
704 Marketing Income	1,650.00	200.00	1,450.00
709 Grants	16,611.00	3,000.00	13,611.00
711 Far West Regionals		3,500.00	-3,500.00
712 Risk Management		3,500.00	-3,500.00
713 Room Night Program			
Revenue	7,500.00	15,000.00	-7,500.00
Total 700 OTHER INC	\$ 84,658.48	\$ 25,800.00	\$ 58,858.48
Total INC	\$ 899,992.22	\$ 878,631.00	\$ 21,361.22
Total Income	\$ 902,022.22	\$ 878,631.00	\$ 23,391.22
Gross Profit	\$ 902,022.22	\$ 878,631.00	\$ 23,391.22
Expenses			
EXP			0.00
1000 DOC	2,552.39	5,450.00	-2,897.61
1008 TOPSoccer Expense	1,868.69	1,000.00	868.69
2000 ODP			0.00
2002 ODP Summer/Camp Exp.	409.99		409.99
2005 ODP Player Assistance/Scholarsh		2,000.00	-2,000.00
2006 Supplies/Gear	32,287.03		32,287.03
2006a ODP Advertising	134.85		134.85
Total 2006 Supplies/Gear	\$ 32,421.88	\$ 0.00	\$ 32,421.88
2007 ODP Supplies (deleted)		35,100.00	-35,100.00
2010 Rentals	7,223.05	3,600.00	3,623.05
2011 ODP Tournament	33,782.95	33,900.00	-117.05
2011ic Rental Cars (deleted)		500.00	-500.00
Total 2011 ODP Tournament	\$ 33,782.95	\$ 34,400.00	-\$ 617.05
2013 Staff Travel-Meals	6,278.80		6,278.80
2014 ODP Coaching			0.00
2014b Summer Camps (deleted)		2,000.00	-2,000.00
2014c Travel (deleted)		500.00	-500.00
2014d Lodging (deleted)		1,000.00	-1,000.00
Total 2014 ODP Coaching	\$ 0.00	\$ 3,500.00	-\$ 3,500.00
2014a Salary	25,025.00	26,000.00	-975.00
2014g ODP Staff- Other		200.00	-200.00
2015 ODP Medical		1,000.00	-1,000.00
2306 YOP Expense	3,149.77	4,600.00	-1,450.23
2305 YOP Player Assistance/Scholarsh		200.00	-200.00
2307 YOP Rentals		800.00	-800.00
2308c YOP Travel	448.93		448.93

Total 2306 YOP Expense	\$ 3,598.70	\$ 5,600.00	-\$ 2,001.30
Total 2000 ODP	\$ 108,740.37	\$ 111,400.00	-\$ 2,659.63
3000 OPR			0.00
3001 Accident & liability Insurance	59,484.80	68,700.00	-9,215.20
3002 Advertising	1,674.55		1,674.55
3003 Affiliation Fees		25.00	-25.00
3005 Bad Checks	26.90		26.90
3006 Bank Charges	2,136.38	1,000.00	1,136.38
3007a BOD Travel	3,125.76	5,000.00	-1,874.24
3008a Rent Office	17,134.81	18,700.00	-1,565.19
3009 Office Property		500.00	-500.00
3010 Risk Management Expense	3,987.75	10,000.00	-6,012.25
3012 Fees & Licenses	1,373.78	100.00	1,273.78
3014 Office	3,197.04	1,500.00	1,697.04
3015 Newsletter (deleted)	404.55		404.55
3016 Photocopy & Printing	4,278.30	2,500.00	1,778.30
3017 Postage	1,050.10	1,100.00	-49.90
3018 President's Expenses	2,977.82	5,000.00	-2,022.18
3018b Other Miscellaneous Service Cost		4,000.00	-4,000.00
3019 Professional Fees	18,115.59	17,900.00	215.59
3020 Registrar's Expenses	824.69	1,500.00	-675.31
3021a Telephone - Office	7,707.00	8,100.00	-393.00
3021f Utilities	2,826.56	2,900.00	-73.44
3022a Travel - Mid-Winter Conference	9,008.19	6,000.00	3,008.19
3022d Other Travel	2,618.95	500.00	2,118.95
3023 USYSA Fees	56,825.25	66,095.25	-9,270.00
3024c Vehicle Expense	13,057.81	1,000.00	12,057.81
3027 Web Hosting		700.00	-700.00
3040 Refunds of Income	100,478.39		100,478.39
Total 3000 OPR	\$ 312,314.97	\$ 222,820.25	\$ 89,494.72
3050 PAYROLL			0.00
3050b Salaries	197,156.26	232,263.75	-35,107.49
3052 Employer Payroll Taxes (FICA)	15,082.44	14,153.00	929.44
3021f-NM Employee Qtrly Fee (deleted)		95.00	-95.00
Total 3052 Employer Payroll Taxes (FICA)	\$ 15,082.44	\$ 14,248.00	\$ 834.44
3054 Workmens Comp Fee	46.00		46.00
3055 SUTA	471.04	600.00	-128.96
3058 Payroll Processing Fee	594.99	400.00	194.99
Total 3050 PAYROLL	\$ 213,350.73	\$ 247,511.75	-\$ 34,161.02

4000 TOURN			0.00
4001 American Cup	120.42	3,000.00	-2,879.58
4002 Referee Fees		5,300.00	-5,300.00
4002a Volunteer Expense		1,200.00	-1,200.00
Total 4001 American Cup	\$ 120.42	\$ 9,500.00	-\$ 9,379.58
4030 State Cup			0.00
4031 Awards	5,226.05	4,600.00	626.05
4032 Referee Fees	476.75	21,800.00	-21,323.25
4032a Volunteer Expense		1,200.00	-1,200.00
4036 Operating Expenses	167.00	11,200.00	-11,033.00
Total 4030 State Cup	\$ 5,869.80	\$ 38,800.00	-\$ 32,930.20
4050 Far West Regionals	25,000.00	28,569.00	-3,569.00
4055 Misc Expenses	852.32		852.32
4700 NMYSA League Expnese			0.00
4700a NMYSA League Referee Expense	49,230.00	16,000.00	33,230.00
4700b NMYSA League Field/Rental Expense	1,950.00	100,000.00	-98,050.00
4700c NMYSA League Operating Expense	61,574.29		61,574.29
Total 4700 NMYSA League Expnese	\$ 112,754.29	\$ 116,000.00	-\$ 3,245.71
Total 4000 TOURN	\$ 144,596.83	\$ 192,869.00	-\$ 48,272.17
4800 NMYSA Interstate League Expenses			0.00
4800a NMYSA Interstate League Referee Expense		6,430.00	-6,430.00
4800b NMYSA Interstate League Field Expense		8,640.00	-8,640.00
4800c NMYSA Interstate League Operating Exp.		1,130.00	-1,130.00
Total 4800 NMYSA Interstate League Expenses	\$ 0.00	\$ 16,200.00	-\$ 16,200.00
5000 Computer	1,456.86	4,800.00	-3,343.14
6000 OTHER EXPENSES			0.00
6002 Referees	2,090.00	10,000.00	-7,910.00
6003 SW Soccer Complex	26,666.66	26,700.00	-33.34
6004 Special Projects	13,509.84	5,500.00	8,009.84
6006 Protests & Appeals		200.00	-200.00
6007 Misc. Exp	271.03	330.00	-58.97
6008 Tops Soccer Expenses (deleted)	1,068.29		1,068.29
6010 Room Night Program Expenses	4,835.25	10,000.00	-5,164.75

6026 Parent Education		1,500.00	-1,500.00
Total 6000 OTHER EXPENSES	\$ 48,441.07	\$ 54,230.00	-\$ 5,788.93
800 AGM Expense			0.00
801 AGM Lodging/Per Diem/Traval		2,000.00	-2,000.00
804 AGM Luncheon		3,200.00	-3,200.00
806 AGM Other		6,900.00	-6,900.00
Total 800 AGM Expense	\$ 0.00	\$ 12,100.00	-\$ 12,100.00
900 State Coaching Courses	483.77		483.77
901 Instructor Fees	1,170.00	5,500.00	-4,330.00
903 Travel	496.02	2,000.00	-1,503.98
905 Other Expenses/Fields	3,526.99	500.00	3,026.99
908 Instructor Meals	616.25	500.00	116.25
909 Instructor Hotel Room	622.70	1,750.00	-1,127.30
911 Coaches Organization	125.00		125.00
912 USSF Course	307.96		307.96
Total 900 State Coaching Courses	\$ 7,348.69	\$ 10,250.00	-\$ 2,901.31
Total EXP	\$ 840,670.60	\$ 878,631.00	-\$ 37,960.40
Reimbursements			0.00
Payroll Correction	0.00		0.00
Total Reimbursements	\$ 0.00	\$ 0.00	\$ 0.00
Reimbursements (deleted)			0.00
Payroll Correction (deleted)	542.18		542.18
Total Reimbursements (deleted)	\$ 542.18	\$ 0.00	\$ 542.18
Total Expenses	\$ 841,212.78	\$ 878,631.00	-\$ 37,418.22
Net Operating Income	\$ 60,809.44	\$ 0.00	\$ 60,809.44
Net Income	\$ 60,809.44	\$ 0.00	\$ 60,809.44
Wednesday, Aug 12, 2020 05:57:18 PM GMT-7 - Accrual Basis			



**New Mexico Youth Soccer Association
Annual General Meeting, August 15, 2020
Via Zoom at 11:00 AM
Executive Director Report
Gloria Faber**

So much has changed since the last AGM, it seems decades ago rather than just over a year. As you can guess, we were once again met with tremendous change at the state and National levels of soccer. At USYS, the CEO, Chris Moore resigned and was later replaced by new CEO, Skip Gilbert. At USSF's, the longtime CEO, Dan Flynn, resigned and was replaced by Will Wilson, (still a mystery to us due to COVID). USSF's President Carlos Cordeiro also resigned, (amid the Women's National Team lawsuit/scandal) and was replaced by then Vice President, Cindy Parlow Cone, (now USSF President). Other USSF key staff, Brian Remedi and Jay Berhalter were casualties of the "changing of guard". However, Caitlin Carducci, Manager of Member Programs, remains intact and is continuing to provide communications/connectivity to USSF.

At the NMYSA state office, we lost both Nate Guadreault, (went into teaching), and Simon Rothman who ran our ODP program. Simon's roll/duties were combined with the Technical Director position, so we were finally able to hire one fulltime person in that roll. In September, we welcomed Rick Flores as the new fulltime Technical Director! As most of you know, Rick hit the ground running, visiting almost all of our member affiliates, prior to the COVID shutdown. We also welcomed Michael Posen, Programs Administrator, to help run and grow programming at NMYSA. Most of you already knew Michael as he was an NMYSA Board member, (District Commissioner and Director of Cups and Games). These two fulltime positions combined with Mysha's part time position have kept the office humming through the COVID-19 craziness.

As with many, so much of NMYSA's focus has shifted from programming to reorganizing/postponing/cancelling/reinventing and refunding/rescheduling events/registrations. In March, we closed the office due to the public health order and Mysha and Mike worked from home until June, (until non-essential business could reopen). While away, Mysha focused on training/onboarding affiliates to the new Stack platform and processing system refunds for several of our affiliates. Currently, she is working on procedures for registration/setup that we hope to have out soon. Michael used the downtime to help clean up the website and focus on communications as well as a plethora of projects. Michael also took on the job of Director of Instruction, for the NMSRC. We have all adapted to the virtual world and are learning to do business in new ways. We offered virtual soccer training activities and e-sports (FIFA tournaments) during the "stay at home order". Now though, we are extremely anxious to get NM kids out playing soccer and to be back to in person (masked



face to masked face) doing business. We believe that the positive effects of youth sports for the children's physical, mental and emotional wellbeing are important consideration and are working with the NM governor's office to get kids back playing sports again. Safely returning kids to soccer activity will remain our number 1 priority.

Programs

ANMDL

Unfortunately, we ended up cancelling the ANMDL due to lack of participation on Arizona's part. We are not giving up on this concept though but will look to do something more with El Paso, Arizona and New Mexico in the future.

APS/NMYSA Middle School League

The middle school league was a resounding success, (until COVID), for the 3rd year in a row. We had our highest numbers of participations, 100% participation of APS middle schools, (some schools had multiple teams) with growth in unique registrations, 860 new players and 1076 total participants. Regrettably, we were only able to get one week of games played before the shutdown. Nevertheless, the City completely funded the program and has committed the funds for the 2021 season too!

State Cup/NM Cup/Tournaments

We had 80 teams register for State Cup but eventually cancelled the event due to COVID. Despite that, were able to refund teams their entire entry fee and retrieve the NCS paid entry fees. NM Cup along with all other April-September tournaments were cancelled resulting in only 12 sanctioned tournaments with 805 teams. Further, our sponsorship form Visit Albuquerque also ceased due to event cancellations.

TOPSoccer

We applied for and received a grant of \$1600 from US Youth Soccer for TOPSoccer equipment and to start new TOPS programs. The equipment has been purchased and will be distributed, (to those that need it) once we reengage. Shout out to the Corrales TOPSoccer program, that Michael and his wife run, as it was featured on the local news and recognized for the benefits of the program for kids with disabilities. Moreover, we have two new potential programs, Los Lunas and another in Albuquerque that we hope to get up and running in 2021.

Innovate to Grow – Futsal/Panna Cage

We applied for and received an Innovate to Grow grant from USSF for futsal startup/equipment and for the purchase of a Panna Cage. We proposed hosting 4 futsal events to engage kids in the game and generate interest with our affiliates. We also purchased a Panna Cage with the



intent of visiting existing/potential membership to host registration/social events. We will get back to this project once allowable.

ODP/YOP

The ODP program proved successful in 2020 as we had 12 teams participate in ODP Regional Championships with two teams in the semi-finals, 5 teams that finished 2nd in their brackets, 3 teams finishing 3rd in bracket and only 2 teams finishing at the bottom of their respective brackets. We had 44 boys and 39 girls invited to ODP camp, 10 Boys and 8 Girls selected to the West Region ODP pools and 4 Boys/2 Girls selected to participate in International events. Congratulations to these outstanding players!

For next season, USYS has announced a partnership with the MLS which will provide a pathway for our ODP players. They have also partnered with the GA-Girls Academy to provide another pathway for the girls ODP players.

Desert Conference

17 New Mexico teams were selected for participation in the Desert Conference National League and NM had a great showing. Congratulations the Rio Rapids 05 Girls who were crowned the Desert Conference champions in the 05 Girls division, (also the 3rd place finishers in National League), the Rio Rapids 04 Girls who finished second in the Desert Conference 05 Girls division, the Rush 03 Boys and NMSA 08 Boys who finished 3rd in Desert Conference in their respective divisions. Kudos to these teams for an outstanding showing!

For 20-21, USYS has modernized the National League and added showcase events for an additional scouting opportunity for teams/players.

General

- We are continuing to onboard leagues/clubs to the new Stack system during the fall and beyond
- We are working with New Mexico legislators, Bernalillo County and the City of Albuquerque for fields at Mesa Del Sol. We are also wanting to host a Youth Sports/Soccer day at the legislature during the next session to promote soccer and the soccer needs throughout the state.
- We will continue to update our COVID Safe Practices/Return to Activity protocols as new information develops



Accolades

We are presenting six exceptional individuals with "Of the Year" awards as indicated below. If you know these recipients, please take time to thank them for all they do to further soccer in their communities! Congratulations!

Girl's Recreational Coach OTY	Joseph Nevarez with AUFC Timbers/Thorns
Girl's Competitive Coach OTY	Michaela Supple with AUFC Timbers/Thorns
Boy's Recreational Coach OTY	Jeanene Gregory with Roswell Youth Soccer
Administrator OTY	Kelly Beraun with Classic FC
TOPSoccer Coach OTY	Danessa Castaneda-Posen with Corrales SC
TOPSoccer Buddy OTY	Emma Ingram with Corrales SC

I would like to recognize the NMYSA staff, Mysha, Michael, and Rick for their hard work and dedication to serving our affiliate members across the state. Special thanks to the NMYSA Board of Directors for their dedication and support of the NMYSA staff and for their continued contributions to the success of NMYSA!

We are truly grateful for the opportunity to serve our membership and will do our utmost to bring the game of soccer back to the youth players, coaches, referees and administrators in our communities.

League	March 2019	March 2020	Difference
Northwest Rio Grande	1441	1522	81
Guadalajara Soccer Assoc	251	277	26
Duke City Soccer	3168	2731	(437)
IDS/Middle School	842	860	18
Las Cruces Youth Soccer	2890	2513	(377)
Deming Youth Soccer	355	362	7
Sierra County Youth Soccer	152	138	(14)
Roswell Youth Soccer	1149	1122	(27)
Carlsbad Youth Soccer	942	787	(155)
Artesia Youth Soccer	558	591	33
Los Alamos Youth Soccer	412	424	12
Taos Youth Soccer	321	263	(58)
Rio Rapids Northern NM	844	812	(32)
Hobbs Youth Soccer	1372	1262	(110)
Clovis Youth Soccer	544	642	98
Lovington Youth Soccer	277	297	20
High Plains United Soccer Club	0	0	0
Four Corners Youth Soccer	1678	1734	56
Gallup Youth Soccer	585	610	25
Zuni Youth Soccer Assoc	78	77	(1)
Otero County Youth Soccer	701	592	(109)
Lincoln County Youth Soccer	302	292	(10)
NM Soccer Academy	66	80	14
Classic Direct	116	98	(18)
Rush Direct	121	224	103
AUFC Direct	120	153	33
Pateadores NM Soccer Club	82	153	71
Atletico Futbol Club	161	264	103
Clovis Futbol Club	14	0	(14)
TOTAL	19542	18880	(662)

2019-2020 Registration Report

League	March	Diff.	Due	April	Diff.	Due	May	Difference	Due
Northwest Rio Grande	1522	15	\$345.00	1522	0	\$0.00	1522	0	\$0.00
Guadalajara Soccer Assoc	277	4	\$92.00	277	0	\$0.00	277	0	\$0.00
Duke City Soccer	2731	27	\$621.00	2731	0	\$0.00	2731	0	\$0.00
NM/SA/Middle School	860	316	\$7,268.00	860	0	\$0.00	860	0	\$0.00
Las Cruces Youth Soccer	2513	96	\$2,208.00	2513	0	\$0.00	2513	0	\$0.00
Denning Youth Soccer	362	2	\$46.00	362	0	\$0.00	323	(39)	(\$897.00)
Sierra County Youth Soccer	138	0	\$0.00	138	0	\$0.00	138	0	\$0.00
Roswell Youth Soccer	1122	0	\$0.00	735	(387)	(\$8,901.00)	735	0	\$0.00
Carlsbad Youth Soccer	787	424	\$9,752.00	649	(138)	(\$3,174.00)	649	0	\$0.00
Artesia Youth Soccer	591	0	\$0.00	591	0	\$0.00	591	0	\$0.00
Los Alamos Youth Soccer	424	19	\$437.00	424	0	\$0.00	366	(58)	(\$1,334.00)
Taos Youth Soccer	263	12	\$276.00	263	0	\$0.00	246	(17)	(\$391.00)
Rio Rapids Northern NM	812	23	\$529.00	812	0	\$0.00	672	(140)	(\$3,220.00)
Hobbs Youth Soccer	1262	0	\$0.00	1262	0	\$0.00	1262	0	\$0.00
Clovis Youth Soccer	642	23	\$529.00	642	0	\$0.00	486	(156)	(\$3,588.00)
Lovington Youth Soccer	297	0	\$0.00	297	0	\$0.00	0	(297)	(\$6,831.00)
High Plains United Soccer Club	0	0	\$0.00	0	0	\$0.00	0	0	\$0.00
Four Corners Youth Soccer	1734	16	\$368.00	1734	0	\$0.00	1732	(2)	(\$46.00)
Gallup Youth Soccer	610	0	\$0.00	610	0	\$0.00	610	0	\$0.00
Zuni Youth Soccer Assoc	77	0	\$0.00	77	0	\$0.00	77	0	\$0.00
Otero County Youth Soccer	592	5	\$115.00	369	(223)	(\$5,129.00)	369	0	\$0.00
Lincoln County Youth Soccer	292	64	\$1,472.00	167	(125)	(\$2,875.00)	167	0	\$0.00
NM Soccer Academy	80	0	\$0.00	80	0	\$0.00	80	0	\$0.00
Classic Direct	98	1	\$23.00	98	0	\$0.00	98	0	\$0.00
Rush Direct	224	1	\$23.00	224	0	\$0.00	224	0	\$0.00
AUFC Direct	153	2	\$46.00	153	0	\$0.00	153	0	\$0.00
D5 FC United Direct	0	0	\$0.00	0	0	\$0.00	0	0	\$0.00
Parasadores NM Soccer Club	153	4	\$92.00	153	0	\$0.00	153	0	\$0.00
Atletico Futbol Club	264	0	\$0.00	264	0	\$0.00	264	0	\$0.00
Clovis Futbol Club	0	0	\$0.00	0	0	\$0.00	0	0	\$0.00
TOTAL	18880	1054	\$24,242.00	18007	(873)	(\$20,079.00)	17298	(709)	(\$16,307.00)



Technical Director AGM Report (September 2019 – August 2020)

Communication

- Bi-weekly TD Memos to keep coaches and leaders of organizations informed on current events and programs as well as webinars.

Coaching Education US Soccer License Courses

- Licensed **44 new USSF D License Coaches** from courses that took place as indicated below:
 - Las Cruces November 16 – January 12
 - Corrales November 23 – February 9
 - Las Cruces February 14 – August 8 (Pandemic Delay)
 - Albuquerque February 21 – August 1 (Pandemic Delay)
(10 Coaches dropped, canceled or transferred)
- Scheduled D Courses
 - Pending D Course scheduled to start September
- Licensed **84 new 9v9 Grassroots and 82 11v11 License Coaches** from courses that took place as indicated below:
 - Albuquerque, Las Cruces, Corrales, and Roswell
- Scheduled Grassroots Courses
 - Pending courses are to start in September - Los Alamos and Albuquerque
 - New Blended version of Grassroots License Courses to be delivered with 2 hours virtual and 2 hours in-person at various sites across the state.

Program Site Visits

- Attended BOD meetings, personal meetings, or walked fields at the following locations:
 - Las Cruces, Alamogordo, Artesia, Carlsbad, Farmington, Gallup, Lincoln County, Hobbs, and Santa Fe

ODP 2020-21

- Postponed for later in the fall to start late September or October.

Current Projects

- Update Coaches Corner with Various Activities and Lesson Plans for all ages and levels

Rick Flores
Technical Director

New Mexico Youth Soccer Association
AGM 2020
Programs Administrator Report
Michael E Posen

I was honored to join NMYSA staff this year and it has certainly been a whirlwind. Gloria's leadership has been outstanding, and I learn something new from her nearly every day. Working with Rick and Mysha has been truly great and the environment here in the office could not be better! It has also been great to gain a greater insight into how the members across the state are running their programs. Working together with everyone has been a pleasure and even now in challenging times the resiliency of the NM soccer has never been more evident. I can't wait to see what innovative programs and practices we will see come out when we can safely return to the pitch.

APS/ABC Community Schools/NMYSA Middle School League

The NMYSA Middle School League kicked off with its first match on March 11th and we had 29 middle schools participating this year with one school even having two teams for each gender. Unfortunately, COVID cancelled the season shortly after that first match. Working with APS and the City we were still able to pass on the now much-needed stipend checks to our Middle School Coaches as well as to still fully fund all the NMYSA expenses that we incurred. We are looking forward to running this program again and we have been notified that the funding from the City of Albuquerque is still earmarked for us to return!

State Cup/NM Cup

State Cup 2019 registration finished out with 81 teams and our use of new software (GotSoccer) for registration, scheduling and seeding for this event turned out great! Unfortunately, COVID cancelled kickoff for State Cup and registration for NM Cup. I am looking forward to running these events for this coming year and we now have in house equipment and ideas to make NM Cup the experience that our membership was used to having with the likes of Target Cup and Kohl's Cup.

Wellfest 2019

I also attended a new event called Wellfest in partnership with Presbyterian and ran a mini soccer program alongside our "booth that we had set up. In this event I passed out over 200 flyers and giveaway items to parents interested in signing up for NMYSA affiliates. I was also able to sign up 2 referees and 5 coaches. I will be looking to options to expand our presence further in events like this including the use of the Innovate to Grow Grant to fund registration events that our members are having.



Doublegood Popcorn Fundraiser (ODP)

We ran a successful first-time fundraising event for our ODP program with the Doublegood popcorn company. The goal was to hopefully offset some needed expenses with ODP venues. We raised \$5,054 using this fundraiser and it was a big help to offset those ODP expenses.

Innovate to Grow (Panna Cage/Futsal)

We received the Innovate to Grow Grant again this year and it was used to purchase a Panna Cage and equipment for Futsal. This will be used in registration events for interested members across the state and could also be used at NMYSA run events such as NM Cup. We will receive the cage in the upcoming months and recently received our PA System for this!



Game Manager Course

I was also able to teach the Game Manager Course to 70+ new candidates in the Albuquerque area they will be able to manage U5-U8 games for their local league. We will be offering this class to interested clubs and leagues across the State. This will be a vital program for Spring 2021 to offset both the abysmal referee numbers we are seeing in our state and the increased need for referees due to the simultaneously run Club, High School, Collegiate and Mid School Soccer that will intersect all at once this year. We have purchased a large amount of game manager shirts and are ready to instruct ASAP!

TOPSoccer

TOPSoccer still remains a large personal passion of mine and it has been an inspiration to see the programs across the state. We will be adding some new programs this year and we are excited to have them! We also received a grant that gave us \$1,600 for use of TOPSoccer Equipment for our programs. The programs will all be able to receive equipment once we get started again. Rick is also a huge resource for TOPSoccer (having run programs for many years now) and will be running TOPSoccer Coaching and Buddy Courses for our programs.

Current and Future Programs:

Hobbs Youth Soccer TOPS (Hobbs, NM)

NWRGSL TOPS (Corrales, NM):

Roswell Youth Soccer TOPS (Roswell, NM)

Otero County Youth Soccer TOPS (Alamogordo, NM)

Valencia County TOPS- Classic FC (Los Lunas, NM)

Albuquerque United TOPS- (Albuquerque, NM)

Mesa Del Sol Regional Outdoor Sports Complex/ Youth Sports Parent Coalition

We quickly learned a lot on both NM politics and Government procedures to be able to lobby for the continued construction of the Mesa Del Sol Complex. When finalized this will be 32 field complex that we can use to bid for countless regional/national events and programs. In order to accomplish this NMYSA along with YAFL and many other sports founded the Youth Sports Parent Coalition. We went to Santa Fe multiple times with a goal to get paperwork in the hands of each legislator and the Governor. We also went to many City Council meetings and County Government meetings to obtain city and county funding. We were successful in obtaining funding from all of the Government entities we dealt with and the next phase of building is in process even as you are reading.

Website and Form Updates

I have been working hard to keep the website(s) up to date including the update of all NMYSA forms with the logo and policy updates from USSF, US Youth Soccer and NMYSA. With the addition of our "front end" for Sports Connect that gave us an additional website to maintain and keep our members updated.

E-Sports

With the COVID situation we have set up and successfully run many E- Sports events in coordination with our partner State Associations on a region level and even on a national level. We even ran an Esports State Cup and qualified a few players for the National FIFA Fest (Where we had a player make the semifinals!). We have seen a wide interest in Esports from the NM Soccer Community, and this will be a tool that we can continue to use even in the post COVID environment.

I want to thank you all again for the opportunity to serve NM Soccer and I want to thank Gloria, Rick and Mysha for their leadership, collaboration and an amazing first year. Finally, I know how tough the situation is in NM right now for us all and I want to acknowledge how great it has been for everyone to keep on pushing on and I know together we will play again.

Yours in soccer,
Michael E Posen

**New Mexico Youth Soccer Association
Budget Overview: 2020-2021 Budget - FY21 P&L**

September 2020 - August 2021

	Total
Income	
INC	
200 COACHING	
201 Course Fees	10,000.00
Total 200 COACHING	\$ 10,000.00
300 ODP	
302 Pool Player Fee	
302a Large Pool	81,000.00
Total 302 Pool Player Fee	\$ 81,000.00
303 ODP Tournament Fee	
303i Regional Championships	40,000.00
Total 303 ODP Tournament Fee	\$ 40,000.00
305 YOP Fees	20,000.00
306 Gear Sales	1,000.00
309 Summer Camps	21,000.00
311 Sanctioning fee income	8,000.00
Total 300 ODP	\$ 171,000.00
400 REGISTRATION	
401 Registration Fees	414,000.00
Total 400 REGISTRATION	\$ 414,000.00
500 OPERATIONS	
501 Affiliation Fees	800.00
502 Interest	1,500.00
505 Tourn. Sanction Fees	7,000.00
Total 500 OPERATIONS	\$ 9,300.00
600 TOURN	
601 American Cup	14,100.00
603a State Cup Application Fees	76,000.00
603b State Cup Sales	2,000.00
Total 600 TOURN	\$ 92,100.00
650 NMYSA Leagues	
651 NMYSA League Registration Fees	131,400.00
Total 650 NMYSA Leagues	\$ 131,400.00
700 OTHER INC	
701 Fines & Penalties Fees	100.00
703 Other Income	1,000.00
704 Marketing Income	200.00
709 Grants	19,000.00
710 Mailing Lists	200.00
711 Far West Regionals	2,400.00
713 Room Night Program Revenue	7,500.00
Total 700 OTHER INC	\$ 30,400.00
Total INC	\$ 858,200.00

Total Income	\$	858,200.00
Gross Profit	\$	858,200.00
Expenses		
EXP		
1000 DOC		5,000.00
2000 ODP		
2002 ODP Summer/Camp Exp.		10,400.00
2002b Camp Salaries		5,000.00
2005 ODP Player Assistance/Scholarsh		2,000.00
2006 Supplles/Gear		6,000.00
2010 Rentals		12,000.00
2011 ODP Tournament		15,000.00
2013 Staff Travel-Meals		10,400.00
2014a Salary		56,000.00
2014g ODP Staff- Other		200.00
2015 ODP Medical		1,000.00
2306 YOP Expense		
2305 YOP Player Assistance/Scholarsh		600.00
2307 YOP Rentals		1,500.00
2308 YOP Coaching Staff Salary		7,000.00
2308b Gear		3,500.00
2308c YOP Travel		1,000.00
Total 2306 YOP Expense	\$	13,600.00
Total 2000 ODP	\$	131,600.00
3000 OPR		
3001 Accident & liability Insurance		70,000.00
3002 Advertising		3,600.00
3003 Affiliation Fees		100.00
3006 Bank Charges		2,000.00
3007a BOD Travel		5,000.00
3008a Rent Office		18,700.00
3009 Office Property		500.00
3010 Risk Managment Expense		16,000.00
3012 Fees & Licenses		1,700.00
3014 Office		2,600.00
3016 Photocopy & Printing		2,600.00
3017 Postage		1,100.00
3018 President's Expenses		5,000.00
3019 Professional Fees		19,900.00
3019b Professional Publishing		1,000.00
3020 Registrar's Expenses		1,500.00
3021a Telephone - Office		8,100.00
3021f Utilities		2,900.00
3022a Travel - Mid-Winter Conference		9,000.00
3022d Other Travel		2,600.00
3023 USYSA Fees		58,500.00
3024c Vehicle Expense		1,500.00
3027 Web Hosting		700.00

Total 3000 OPR	\$	234,600.00
3050 PAYROLL		
3050b Salaries		209,000.00
3052 Employer Payroll Taxes (FICA)		14,000.00
3054 Workmens Comp Fee		100.00
3055 SUTA		500.00
3058 Payroll Processing Fee		400.00
Total 3050 PAYROLL	\$	224,000.00
4000 TOURN		
4001 American Cup		3,000.00
4002 Referee Fees		5,300.00
4002a Volunteer Expense		1,200.00
Total 4001 American Cup	\$	9,500.00
4030 State Cup		
4031 Awards		5,300.00
4032 Referee Fees		21,800.00
4032a Volunteer Expense		1,200.00
4036 Operating Expenses		11,200.00
Total 4030 State Cup	\$	39,500.00
4050 Far West Regionals		28,500.00
4055 Misc Expenses		500.00
4700 NMYSA League Expnese		
4700a NMYSA League Referee Expense		15,000.00
4700b NMYSA League Field/Rental Expense		27,000.00
4700c NMYSA League Operating Expense		20,800.00
4700d Coaches		48,000.00
Total 4700 NMYSA League Expnese	\$	110,800.00
Total 4000 TOURN	\$	188,800.00
5000 Computer		4,000.00
6000 OTHER EXPENSES		
6002 Referees		10,000.00
6003 SW Soccer Complex		26,700.00
6004 Special Projects		5,500.00
6006 Protests & Appeals		200.00
6007 Misc. Exp		500.00
6010 Room Night Program Expenses		5,000.00
6026 Parent Education		1,500.00
Total 6000 OTHER EXPENSES	\$	49,400.00
800 AGM Expense		
801 AGM Lodging/Per Diem/Travel		2,000.00
804 AGM Luncheon		3,200.00
806 AGM Other		7,000.00
Total 800 AGM Expense	\$	12,200.00
900 State Coaching Courses		
901 Instructor Fees		2,000.00
903 Travel		2,500.00
905 Other Expenses/Fields		3,000.00
908 Instructor Meals		500.00

911 Coaches Organization		100.00
912 USSF Course		500.00
Total 900 State Coaching Courses	\$	8,600.00
Total EXP	\$	858,200.00
Total Expenses	\$	858,200.00
Net Operating Income	\$	0.00
Net Income	\$	0.00
Wednesday, Jun 10, 2020 11:45:39 AM GMT-7 - Accrual Basis		