#### **NMYSA AGM Meeting**

#### Saturday, June 9, 2019

#### **Albuquerque Marriott Hotel**

#### Albuquerque, NM 87110

#### A. NMYSA Board of Directors

- a. President Pat Switzer
- b. Vice President Rennae Ross
- a. Chief Financial Officer Tom Dickerson
- b. Secretary Jim Cooper
- c. Director of Cups and Games Vacant
- d. District Commissioners Representative Matthew Shappard
- e. Past President Tom Dickerson

#### B. NMYSA Staff

- a. Technical Director Nathan Gaudreault
- b. Associate Technical Director Simon Rothman (Not Present)
- c. Director of Soccer Development Josh Groves
- d. TopSoccer Chairperson Vacant
- e. Executive Director/ Registrar Gloria Faber
- f. Office Staff Mysha Crowley
- g. Webmaster/ Publications Editor Bill Flor

#### **C.** NMYSA District Commissioners

- a. District 1 Ron Gaudette
- b. District 2 Bill Nordin
- c. District 3 CW Ward
- d. District 4 Matthew Shappard
- e. District 5 Vacant
- f. District 6 Monty Randolph
- g. District 7 Steven Kinsey (Not Present)
- h. District 8 Andrez Montoya

#### D. Call to Order

- E. Roll Call
- F. Credentials
  - a. 35 votes were present establishing a quorum, with 18 votes for a simple majority. Changes to the bylaws will need 2/3 of attending BOD, 4 of 5 in attendance.

#### G. Introductions

#### H. Minutes

a. No reading of minutes from 2018 AGM meeting. Matthew Shappard made motion to accept the minutes from the 2018 AGM. The motion was seconded by Ron Nestle to accept the minutes from last year's meeting. The motion passed 35-0.

#### I. Reports

a. President

- i. Refer to NMYSA 2019 AGM report.
- ii. Briefly discussed player fee increase being considered by USYS.
- b. Vice President
  - i. No Report.
- c. Financial Officer
  - i. Refer to NMYSA 2019 AGM report.
  - ii. NMYSA has been losing money the past four years.
- d. Secretary No Report.
- e. Executive Director/ Registrar
  - i. Refer to NMYSA 2019 AGM report.
  - ii. Registration numbers are down from 2018.
  - iii. Josh Groves is leaving NMYSA after 15yrs.
  - iv. Nathan Gaudreault will help until we hire a TD.
- f. Technical Director
  - i. Refer to NMYSA 2019 AGM report.
  - ii. Nate has been meeting with leagues throughout the state.
- g. Director of Cups and Games
  - i. No Report.
  - ii. Red cards during State Cup were up this year. Overall the tournament went well.
- h. District Commissioners and Leagues
  - i. Ron Gaudette District 1 submitted a report.
  - ii. LAYSL submitted a report.
  - iii. FCYSL submitted a report.
- i. Committees
  - i. Risk Management has been very busy.
- i. Webmaster
  - i. Refer to NMYSA 2019 AGM report.
  - ii. Leagues and Associations please provide information to NMYSA to place on website.

#### J. Budget

- a. Refer to NMYSA 2019 AGM report
  - i. Budget for 2019-20 seasonal year includes the player fee increase to \$23.00.
- b. Motion to accept NMYSA 2019 discussion among members on where increase would go, (mainly USYS free increase, hiring new TD and looking at insurance for employees). Some though the fees should go up more, other thought the 5\$ increase was reasonable. Bill Nordin suggested we stick with the proposed budget and asked that we vote for the budget. Ron Nestle made a motion to approve the budget and seconded by RYSA.
  - i. Motion passed 35-0.

#### K. Unfinished Business

a. None.

#### L. Election of Officers

- a. Nominations of Officers
  - i. Chief Financial Officer Elect Tom Dickerson.
  - ii. Vice President Rennae Ross.
  - iii. Secretary Jim Cooper.
  - iv. Director of Cups and Games Vacant, Michael Posen nominated.
    - 1. Motion to accept officers made by Matthew Shappard, seconded by Ron Nestle. Motion passed, 35-0.
- b. Nomination for President
  - i. President Elect Pat Switzer

- 1. Motion to accept Pat Switzer as President staring in June 2021 made by Monty Randolph, seconded by Tom Dickerson. Motion passed, 35-0.
- c. District Commissioners
  - i. Elected Commissioners
    - 1. District 1: Ron Gaudette
    - 2. District 3: CW Ward
    - 3. District 5: Alyssa Nieto
    - 4. District 7: Steve Kinsey
    - 5. Mathew Shappard elected District Commissioner Representative

#### M. New Business

- a. NMYSA By-law rule change, none.
- b. Calendar Bill went through the 2019-20 with NMYSA members and made initial corrections.
- N. Good of the Game
- O. Adjournment
  - a. Motion made to adjourn by Tom Dickerson, seconded by Rennae Ross.
  - b. Motion passed, 35-0.

#### P. Next Meeting

a. TBA



New Mexico Youth Soccer Association 2019 Annual General Meeting Albuquerque Marriott Albuquerque, New Mexico

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# AFFILIATE MEMBER VOTING STATUS 2019

Affiliated Members shall have votes according to the following as certified by the State Registrar at the start of each Annual General Meeting.

- (1) One vote for 14 to 499 registered players
- (2) Two votes for 500 to 999 registered players
- (3) Three votes for 1000 to 1499 registered players
- (4) Four votes for 1500 to 1999 registered players
- (5) Five votes for 2000 to more registered players
- (6) One additional vote for each additional 500 registered players

Voting shall be by affiliated members in good standing only.

Member Affiliate	# Registered Players	# Votes
Artesia	558	2
Atletico	161	1
AUFC Direct	120	1
Carlsbad	942	2
Classic Direct	116	1
Clovis FC	14	1
Clovis Youth Soccer	558	2
DCSL	3189	7
Deming	356	1
Four Corners	1689	4
Gallup	585	2
Guadalajara Soccer Assoc.	256	1
Hobbs	1375	3
IDSA/Mid School	890	2
Las Cruces Youth Soccer	2846	6
Lincoln County	302	1
Los Alamos	417	1
Lovington Youth Soccer	277	1
NM Soccer Academy	66	*1
Northern NM	859	2
NWRG	1448	3
Otero County	715	2
Pateadores NM SC	82	1
Roswell	1150	3
NM Rush Direct	127	1
Sierra County Youth Soccer	152	1
Taos	325	1
Zuni	78	1
Total	19653	54

Executive Committee		
President	Pat Switzer	1 for tie breaker
VP	Rennae Ross	1
Financial Officer	Tom Dickerson	1
Secretary	Jim Cooper	1
DOC&G	Michael Posen	1
District Comm. Rep.	Eric Hoppes	1
Immediate Past Pres.	Tom Dickerson	0
Quorum	50% of attending votes	50% of all votes
Changes to by-laws	2/3 of attending BOD	2/3 of all BOD
Pat Switzer	President	1 for tie breaker

<sup>\*</sup>Provisional No Voting Rights



## NEW MEXICO YOUTH SOCCER

The governing body for youth soccer in New Mexico, affiliated with US Youth Soccer, the United States Soccer Federation (USSF), and the Fédération Internationale de Football Association (FIFA)

### NMYSA Annual General Meeting

June 9, 2019 Albuquerque Marriott Hotel 2101 Louisiana Boulevard Albuquerque, NM 87110

- A. Call to Order
- B. Roll Call
- C. Credentials Report
- D. Introduction of Guest
- E. Acceptance/modification of minutes from 2018 AGM
- F. Reports
  - a. President
  - b. Vice President
  - c. Financial Officer
  - d. Secretary
  - e. Executive Director
  - f. Registrar
  - g. Technical Director
  - h. Director of Cups and Games
  - i. District Commissioners/Member Presidents
  - i. Committees
  - k. Webmaster
- G. Approval of budget for 2019-2020 seasonal year (includes increase to \$23)
- H. Unfinished business None
- Election of officers President Elect, Chief Financial Elect, Vice President, Secretary, Director of Cups and Games. District Commissioners Elected by Affiliates DC1, DC3, DC5 & DC7
- J. New Business
  - a. Bylaw/Rule Change
  - b. Calendar
- K. Good of the Game
- L. Adjournment















# President's Report, Pat Switzer Annual General Meeting June 9, 2019

Welcome to the New Mexico Youth Soccer Association Annual General Meeting. Thank you for joining us and helping to make NMYSA a better organization. Your input and time are invaluable, and we appreciate your taking the time out of your schedules to engage with us.

We hope you will take this opportunity to meet your counterparts from across the state, share best practices and develop friendships. We also hope you will engage us in conversations on how we can help you accomplish your league and club goals, moreover how we can help to grow the game in your communities.

Thanks to all of you for all you do for soccer and youth throughout the state. All the volunteers who make this game possible: from parents who support the players and chauffeur them to and from games and practice, to the folks who set up fields and put up nets, the local leagues and board volunteers, the coaches, referees, and the players who love the game. Without whom all this would not be possible. Again, we thank you!

Pat Switzer, NMYSA President

#### New Mexico Youth Soccer Association Profit and Loss

September 1, 2018 - June 5, 2019

		Total
Income		
Coaching Licenses		1,475.00
INC		
200 COACHING		
201 Course Fees	<del></del>	4,475.00
Total 200 COACHING	\$	4,475.00
300 ODP		
302 Pool Player Fee		
302a Large Pool		31,434.46
302b Small Pool		30,754.29
Total 302 Pool Player Fee	\$	62,188.75
303 ODP Tournament Fee		
303i Regional Championships	<u> </u>	35,690.91
Total 303 ODP Tournament Fee	\$	35,690.91
305 YOP Fees		14,634.84
306 Gear Sales		45.00
308 Donations/Contributions		163.44
311 Sanctioning fee income		9,540.00
Total 300 ODP	\$	122,262.94
400 REGISTRATION		
401 Registration Fees		355,318.87
Total 400 REGISTRATION	\$	355,318.87
500 OPERATIONS		
501 Affiliation Fees		466.00
502 Interest		695.62
505 Tourn. Sanction Fees		8,217.00
Total 500 OPERATIONS	\$	9,378.62
600 TOURN		
601a American Cup Application Fees		16,300.00
601b American Cup Sales		405.91
603a State Cup Application Fees		75,650.00
603b State Cup Sales		394.26
Total 600 TOURN	\$	92,750.17
650 NMYSA Leagues		2,326.00
651 NMYSA League Registration Fees		94,281.40
Total 650 NMYSA Leagues	\$	96,607.40
660 NMYSA Interstate Leagues		
661 NMYSA Interstate League Registrations		900.00
Total 660 NMYSA Interstate Leagues	\$	900.00
700 OTHER INC		
701 Fines & Penalties		928.00
703 Other Income		21,216.33
704 Marketing Income		200.00
709 Grants		6,500.00

710 Mailing Lists		355.10
711 Far West Regionals		2,000.00
713 Room Night Program Revenue		7,500.00
Total 700 OTHER INC	\$	38,699.43
Total INC	\$	720,392.43
Total Income	\$	721,867.43
Gross Profit	\$	721,867.43
Expenses		·
EXP		
1000 DOC		
1003 Publications		154.00
1004 Travel		2.893.19
Total 1000 DOC	\$	3,047.19
2000 ODP		,
2002 Camp Fees		
2002d Regional Camp Staff Travel		20.00
Total 2002 Camp Fees	\$	20.00
2005 ODP Player Assistance/Scholarsh	·	
2005a 2005 ODP Player Scholarship		1,953.34
Total 2005 ODP Player Assistance/Scholarsh	\$	1,953.34
2007 ODP Supplies	•	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
2007e Player Gear		34,307.43
Total 2007 ODP Supplies	\$	34,307.43
2010 Rentals	•	. ,,
2010a Fields		3,600.00
Total 2010 Rentals	\$	3,600.00
2011 ODP Tournament	•	-,
2011i Regional Championship		
2011ia Entry Fee		15,327.00
2011ib Travel		140.50
2011id Hotel		7,856,10
2011ie Per Diem and Meals		4,140.00
2011if Supplies/Gear		12,570.52
Total 2011i Regional Championship	\$	40,034.12
Total 2011 ODP Tournament	\$	40,034.12
2014 ODP Coaching Staff		
2014a Salary		17,757.50
2014b Gear		2,394.96
2014c Travel		475.51
2014d Lodging		851.00
Total 2014 ODP Coaching Staff	\$	21,478.97
2307 YOP Rentals		
2307a Flelds		1,000.00
		•
Total 2307 YOP Rentals	\$	1,000.00
1 4 2 M SAA1 1 A1 1/011/01/A	*	1,000.00

2308a Salary	2,870.00
2308c Lodging	93.50
Total 2308 YOP Coaching Staff	\$ 2,963.50
Total 2000 ODP	\$ 105,357.36
3000 OPR	
3001 Accident & liability Insurance	25,518.00
3003 Affiliation Fees	25.00
3006 Bank Charges	394.56
3007a BOD Travel	4,088.76
3007b BOD Liability Insurance	1,694.00
3008a Rent Office	14,019.39
3010 Risk Managment Expense	15,345.58
3012 Fees & Licenses	116.54
3014 Office	1,765.14
3016 Photocopy & Printing	2,820.62
3017 Postage	1,281.05
3018 President's Expenses	3,672.97
3019 Professional Fees	4,422.88
3019b Professional Publishing	2,205.54
3020 Registrar's Expenses	1,557.62
3021a Telephone - Office	4,277.73
3021d Telephone - Other	2,768.63
3021f Utilities	2,090.36
3022a Travel - Mid-Winter Conference	6,057.91
3022d Other Travel	1,293.01
3023 USYSA Fees	34,252.00
3024b Vehicle Gasoline	109.85
3024c vehicle Maintenance	838.10
3026 Insurance - Workers Comp/Other	21.00
3027 Web Hosting	693.83
3040 Refunds of Income	917.00
Total 3000 OPR	\$ 132,247.07
3050 PAYROLL	
3050b Salaries	125,040.38
3052 Employer Payroll Taxes (FiCA)	9,565.59
3054 Workmens Comp Fee	34.50
3055 SUTA	348.21
3058 Payroll Processing Fee	354.90
Total 3050 PAYROLL	\$ 135,343.58
4000 TOURN	828.00
4001 American Cup	
4001a Awards	712.01
4002 Referee Fees	3,660.00
4002a Volunteer Expense	705.00
4003 Travel	205.00
4006 Miscellaneous	373.32
4007 Operating Expenses	136.90
Total 4001 American Cup	\$ 5,792.23

4030 State Cup		
4031 Awards		4,774.04
4032 Referee Fees		15,626.00
4032a Volunteer Expense		1,106.42
4033a Travel		1,462.22
4033b Referee Travel		340.00
4035 T Shirts & Misc		-837.00
4036 Operating Expenses		7,474.08
4037 Rentals		500.00
Total 4030 State Cup	\$	30,445.76
4050 Far West Regionals	·	26,139.50
4700 NMYSA League Expnese		=3,
4700a NMYSA League Referee Expense		16,375.00
4700b NMYSA League Field/Rental Expense		12,785.19
4700c NMYSA League Operating Expense		52,779.44
Total 4700 NMYSA League Expnese	\$	81,939.63
Total 4000 TOURN	\$	145,145.12
4800 NMYSA Interstate League Expenses		·
4800a NMYSA Interstate League Referee Expense		3,215.00
4800b NMYSA Interstate League Field Expense		4,320.00
4800c NMYSA Interstate League Operating Exp.		359.33
Total 4800 NMYSA Interstate League Expenses	\$	7,894.33
5000 Computer		
F000 0 - \$4		
5002 Software		382.69
Total 5000 Computer	\$	382.69 382.69
	\$	<del></del>
Total 5000 Computer	\$	<del></del>
Total 5000 Computer 6000 OTHER EXPENSES	\$	382.69
Total 5000 Computer 6000 OTHER EXPENSES 6002 Referees	\$	<b>382.69</b> 1,689.32
Total 5000 Computer 6000 OTHER EXPENSES 6002 Referees 6003 SW Soccer Complex	<b>\$</b>	382.69 1,689.32 26,666.67
Total 5000 Computer 6000 OTHER EXPENSES 6002 Referees 6003 SW Soccer Complex 6004 Special Projects	<b>\$</b>	382.69 1,689.32 26,666.67 848.46
Total 5000 Computer 6000 OTHER EXPENSES 6002 Referees 6003 SW Soccer Complex 6004 Special Projects 6007 Misc. Exp	*	382.69 1,689.32 26,666.67 848.46 238.01
Total 5000 Computer 6000 OTHER EXPENSES 6002 Referees 6003 SW Soccer Complex 6004 Special Projects 6007 Misc. Exp 6008 Tops Soccer Expenses	\$	382.69 1,689.32 26,666.67 848.46 238.01 102.42
Total 5000 Computer 6000 OTHER EXPENSES 6002 Referees 6003 SW Soccer Complex 6004 Special Projects 6007 Misc. Exp 6008 Tops Soccer Expenses 6010 Room Night Program Expenses		382.69 1,689.32 26,666.67 848.46 238.01 102.42 6,250.50
Total 5000 Computer 6000 OTHER EXPENSES 6002 Referees 6003 SW Soccer Complex 6004 Special Projects 6007 Misc. Exp 6008 Tops Soccer Expenses 6010 Room Night Program Expenses Total 6000 OTHER EXPENSES		382.69 1,689.32 26,666.67 848.46 238.01 102.42 6,250.50
Total 5000 Computer 6000 OTHER EXPENSES 6002 Referees 6003 SW Soccer Complex 6004 Special Projects 6007 Misc. Exp 6008 Tops Soccer Expenses 6010 Room Night Program Expenses Total 6000 OTHER EXPENSES 800 AGM Expense		382.69  1,689.32 26,666.67 848.46 238.01 102.42 6,250.50 35,795.38
Total 5000 Computer 6000 OTHER EXPENSES 6002 Referees 6003 SW Soccer Complex 6004 Special Projects 6007 Misc. Exp 6008 Tops Soccer Expenses 6010 Room Night Program Expenses Total 6000 OTHER EXPENSES 800 AGM Expense 806 AGM Other	\$	382.69  1,689.32 26,666.67 848.46 238.01 102.42 6,250.50 35,795.38
Total 5000 Computer 6000 OTHER EXPENSES 6002 Referees 6003 SW Soccer Complex 6004 Special Projects 6007 Misc. Exp 6008 Tops Soccer Expenses 6010 Room Night Program Expenses Total 6000 OTHER EXPENSES 800 AGM Expense 806 AGM Other Total 800 AGM Expense 900 State Coaching Courses 901 Instructor Fees	\$	382.69  1,689.32 26,666.67 848.46 238.01 102.42 6,250.50 35,795.38
Total 5000 Computer 6000 OTHER EXPENSES 6002 Referees 6003 SW Soccer Complex 6004 Special Projects 6007 Misc. Exp 6008 Tops Soccer Expenses 6010 Room Night Program Expenses Total 6000 OTHER EXPENSES 800 AGM Expense 806 AGM Other Total 800 AGM Expense 900 State Coaching Courses	\$	382.69  1,689.32 26,666.67 848.46 238.01 102.42 6,250.50 35,795.38  840.00
Total 5000 Computer 6000 OTHER EXPENSES 6002 Referees 6003 SW Soccer Complex 6004 Special Projects 6007 Misc. Exp 6008 Tops Soccer Expenses 6010 Room Night Program Expenses Total 6000 OTHER EXPENSES 800 AGM Expense 806 AGM Other Total 800 AGM Expense 900 State Coaching Courses 901 Instructor Fees	\$	382.69  1,689.32 26,666.67 848.46 238.01 102.42 6,250.50 35,795.38  840.00  840.00
Total 5000 Computer 6000 OTHER EXPENSES 6002 Referees 6003 SW Soccer Complex 6004 Special Projects 6007 Misc. Exp 6008 Tops Soccer Expenses 6010 Room Night Program Expenses Total 6000 OTHER EXPENSES 800 AGM Expense 806 AGM Other Total 800 AGM Expense 900 State Coaching Courses 901 Instructor Fees	\$	382.69  1,689.32 26,666.67 848.46 238.01 102.42 6,250.50 35,795.38  840.00  472.50 81.01
Total 5000 Computer 6000 OTHER EXPENSES 6002 Referees 6003 SW Soccer Complex 6004 Special Projects 6007 Misc. Exp 6008 Tops Soccer Expenses 6010 Room Night Program Expenses Total 6000 OTHER EXPENSES 800 AGM Expense 806 AGM Other Total 800 AGM Expense 900 State Coaching Courses 901 Instructor Fees 903 Travel 905 Other Expenses/Fields 908 Instructor Meals Total 900 State Coaching Courses	\$	382.69  1,689.32 26,666.67 848.46 238.01 102.42 6,250.50 35,795.38  840.00  472.50 81.01 435.00
Total 5000 Computer 6000 OTHER EXPENSES 6002 Referees 6003 SW Soccer Complex 6004 Special Projects 6007 Misc. Exp 6008 Tops Soccer Expenses 6010 Room Night Program Expenses Total 6000 OTHER EXPENSES 800 AGM Expense 806 AGM Other Total 800 AGM Expense 900 State Coaching Courses 901 Instructor Fees 903 Travel 905 Other Expenses/Fields 908 Instructor Meals	\$ \$ \$	382.69  1,689.32 26,666.67 848.46 238.01 102.42 6,250.50 35,795.38  840.00  472.50 81.01 435.00 96.33
Total 5000 Computer 6000 OTHER EXPENSES 6002 Referees 6003 SW Soccer Complex 6004 Special Projects 6007 Misc. Exp 6008 Tops Soccer Expenses 6010 Room Night Program Expenses Total 6000 OTHER EXPENSES 800 AGM Expense 806 AGM Other Total 800 AGM Expense 900 State Coaching Courses 901 Instructor Fees 903 Travel 905 Other Expenses/Fields 908 Instructor Meals Total 900 State Coaching Courses Total Expenses	\$ \$ \$ \$	382.69  1,689.32 26,666.67 848.46 238.01 102.42 6,250.50 35,795.38  840.00  472.50 81.01 435.00 96.33 1,084.84
Total 5000 Computer 6000 OTHER EXPENSES 6002 Referees 6003 SW Soccer Complex 6004 Special Projects 6007 Misc. Exp 6008 Tops Soccer Expenses 6010 Room Night Program Expenses Total 6000 OTHER EXPENSES 800 AGM Expense 806 AGM Other Total 800 AGM Expense 900 State Coaching Courses 901 Instructor Fees 903 Travel 905 Other Expenses/Fields 908 Instructor Meals Total 900 State Coaching Courses Total 900 State Coaching Courses	\$ \$ \$	382.69  1,689.32 26,666.67 848.46 238.01 102.42 6,250.50 35,795.38  840.00  472.50 81.01 435.00 96.33 1,084.84 567,137.56

# New Mexico Youth Soccer Association Balance Sheet As of June 5, 2019

	Total
ASSETS	 
Current Assets	
Bank Accounts	
Bank	0.00
Scottrade	88,605.88
<b>US Eagle Certificates of Deposit</b>	58,415.65
US Eagle FCU 104	96.44
Wells Fargo Main Checking	93,871.60
Wells Fargo-Savings	5,954.20
Total Bank	\$ 246,943.77
Total Bank Accounts	\$ 246,943.77
Accounts Receivable	
Accounts Receivable	51,479.88
Total Accounts Receivable	\$ 51,479.88
Other Current Assets	
Payroll Refunds	224.59
Prepaid Expense	27,116.50
Undeposited Funds	0.00
Total Other Current Assets	\$ 27,341.09
Total Current Assets	\$ 325,764.74
Fixed Assets	
Accumulated Depreciation	-36,559.21
Automobiles	38,542.83
Computer Equipment	6,607.44
Total Fixed Assets	\$ 8,591.06
TOTAL ASSETS	\$ 334,355.80
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	0.00
Total Accounts Payable	\$ 0.00
Credit Cards	
Wells Fargo 4888	0.00
Wells Fargo 5207	0.00
Wells Fargo 8132	0.00
Wells Fargo 9029	0.00
Total Credit Cards	\$ 0.00
Other Current Liabilities	
2100 Payroll Liabilities	3,308.00
NM Income Tax	453.00
NM Unemployment Tax	 37.98
Total 2100 Payroll Liabilities	\$ 3,798.98

2110 Direct Deposit Liabilities	0.00
Deferred Registration Revenue	0.00
Direct Deposit Payable	0.00
Other Current Liabilities	0.00
<b>Total Other Current Liabilities</b>	\$ 3,798.98
Total Current Liabilities	\$ 3,798.98
Total Liabilities	\$ 3,798.98
Equity	
3900 Retained Earnings	174,535.21
3901 Board restricted net assets-ODP	1,291.74
Opening Bal Equity	0.00
Net Income	154,729.87
Total Equity	\$ 330,556.82
TOTAL LIABILITIES AND EQUITY	\$ 334,355.80

Wednesday, Jun 05, 2019 02:41:33 PM GMT-7 - Accrual Basis

	th Soccer Association 7-2020 Budget - FY20 P&L	
	72-22-20 Statiget - 1 1 20 Fate 219 - August 2020	
	Total	
Income		
INC		
200 COACHING		
201 Course Fees		4,000.0
Total 200 COACHING	\$	4,000.0
300 ODP		
302 Pool Player Fee		
302a Large Pool		35,000.0
302b Small Pool		30,000.0
Total 302 Pool Player Fee	\$	65,000.0
303 ODP Tournament Fee		
303i Regional Championships		40,000.0
Total 303 ODP Tournament Fee		<u>40,000.0</u>
305 YOP Fees		30,000.0
311 Sanctioning fee income		9,000.0
Total 300 ODP	\$ 14	44,000.0
400 REGISTRATION		
401 Registration Fees		67,751.0
Total 400 REGISTRATION	\$ 46	67,751.0
500 OPERATIONS 501 Affiliation Fees		
502 Interest		880.0
502 Interest 505 Tourn. Sanction Fees		1,500.0
Total 500 OPERATIONS		8,000.0
600 TOURN	\$ 1	10,380.0
601a American Cup Application Fees	<del></del>	4 000 0
601b American Cup Sales	·····	14,000.0
603a State Cup Application Fees	<del></del>	500.0
603b State Cup Sales		78,000.0
Total 600 TOURN		2,000.0 <b>2,500.0</b>
650 NMYSA Leagues		4,500.0
651 NMYSA League Registration Fees		16,000.0
Total 650 NMYSA Leagues		6,000.0
660 NMYSA Interstate Leagues		0,000.0
661 NMYSA Interstate League Registrations		16,200.0
Total 660 NMYSA Interstate Leagues		16,200.0
700 OTHER INC		0,200.0
701 Fines & Penalties		100.00
703 Other income		500.0
709 Grants		3,000.00
710 Mailing Lists		200.0
711 Far West Regionals		3,500.00
712 Risk Management		3,500.00
713 Room Night Program Revenue		5,000.00
Total 700 OTHER INC		25,800.00
Total INC		8,631.00
Total Income		8,631.00
Gross Profit		8,631.00
xpenses		
EXP		
1000 DOC		
1001 Supplies		100.00

1002 Equipment		150.0
1003 Publications		200.0
1004 Travel		3,500.0
1006 DCC Salaries		
1006b Continuing Education		1,500.0
Total 1006 DCC Salaries	\$	1,500.0
1008 TOPSoccer Expense		1,000.0
Total 1000 DOC	\$	6,450.0
2000 ODP		
2005 ODP Player Assistance/Scholarsh		
2005a 2005 ODP Player Scholarship		2,000.0
Total 2005 ODP Player Assistance/Scholarsh	\$	2,000.0
2007 ODP Supplies		
2007c Materials		100.0
2007e Player Gear	3	35,000.0
Total 2007 ODP Supplies	\$3	35,100.0
2010 Rentals		
2010a Fields		3,600.0
Total 2010 Rentals	\$	3,600.0
2011 ODP Tournament		
2011i Regional Championship		
2011ia Entry Fee	1	16,400.0
2011ib Travel		500.0
2011ic Rental Cars		500.0
2011id Hotel		8,000.0
2011ie Per Diem and Meals		4,000.0
2011if Supplies/Gear		5,000.0
Total 2011i Regional Championship	\$ 3	34,400.0
Total 2011 ODP Tournament	\$ 3	34,400.00
2014 ODP Coaching Staff		
2014a Salary	2	20,000.0
2014b Gear		2,000.0
2014c Travel		500.0
2014d Lodging		1,000.0
2014g ODP Staff- Other		200.0
Total 2014 ODP Coaching Staff	\$ 2	23,700.0
2015 ODP Medical		1,000.0
2306 YOP Supplies		100.0
2305 YOP Player Assistance/Scholarsh		200.0
2306e Player Gear		4,500.0
Total 2306 YOP Supplies	\$	4,800.0
2307 YOP Rentals		800.0
2308 YOP Coaching Staff		
2308a Salary		6,000.0
Total 2308 YOP Coaching Staff		6,000.0
Total 2000 ODP	\$ 11	1,400.0
3000 OPR		
3001 Accident & liability Insurance	6	6,000.0
3003 Affiliation Fees		25.0
3006 Bank Charges		1,000.0
3007a BOD Travel		5,000.0
3007b BOD Liability Insurance		2,000.0
3007c BOD Bonding Fees		700.0
3008a Rent Office	1	8,700.0
3009 Office Property		500.00
3010 Risk Managment Expense		0,000.00

3012 Fees & Licenses	
3012 rees & Licenses	100
	1,500
3016 Photocopy & Printing	2,500
3017 Postage	1,100
3018 President's Expenses	5,000
3018b Other Miscellaneous Service Cost	4,000
3019 Professional Fees	5,900
3019b Professional Publishing/Marketing	12,000
3020 Registrar's Expenses	1,500
3021a Telephone - Office	5,500
3021d Telephone - Other	2,600
3021f Utilities	2,900
3022a Travel - Mid-Winter Conference	6,000
3022d Other Travel	500
3023 USYSA Fees	66,095
3024b Vehicle Gasoline	100
3024c vehicle Maintenance	900
3027 Web Hosting	700
Total 3000 OPR	\$ 222,820
3050 PAYROLL	
3050b Salaries	200 0/1
3052 Employer Payroll Taxes (RCA)	232,263
3021f-NM Employee Otrly Fee	14,153
	95
Total 3052 Employer Payroll Taxes (FICA)	\$ 14,248
3055 SUTA	600
3058 Payroll Processing Fee	400
Total 3050 PAYROLL	\$ 247,511
4000 TOURN	
4001 American Cup	
4001a Awards	1,500
4002 Referee Fees	5,300
4002a Volunteer Expense	1,200
4005 Tshirts & Misc	500
4007 Operating Expenses	1,000
Total 4001 American Cup	\$ 9,500
4030 State Cup	
4031 Awards	4,600
4032 Referee Fees	21,800
4032a Volunteer Expense	1,200
4033a Travel	500
4034 Field Preparation	500
4035 T Shirts & Misc	
4036 Operating Expenses	700
4037 Rentals	6,500
	3,000
Total 4030 State Cup	\$ 38,800
4050 Far West Regionals	28,569
4700 NMYSA League Expnese	
4700a NMYSA League Referee Expense	16,000
4700b NMYSA League Field/Rental Expense	100,000
Total 4700 NMYSA League Expnese	\$ 116,000
Total 4000 TOURN	\$ 192,869.
4800 NMYSA Interstate League Expenses	
4800a NMYSA Interstate League Referee Expense	6,430.
4800b NMYSA Interstate League Field Expense	8,640.
4800c NMYSA Interstate League Operating Exp.	1,130.
Total 4800 NMYSA Interstate League Expenses	\$ 16,200.

5000 Computer		
5002 Software		800.0
5003 Hardware		4,000.0
Total 5000 Computer	\$	4,800.0
6000 OTHER EXPENSES		
6002 Referees		10,000.00
6003 SW Soccer Complex		26,700.00
6004 Special Projects		5,500.00
6006 Protests & Appeals		200.00
6007 Misc. Exp		330.00
6010 Room Night Program Expenses		10,000.00
6026 Parent Education		1,500.00
Total 6000 OTHER EXPENSES	\$	54,230.00
800 AGM Expense		•
801 AGM Lodging		2,000.00
804 AGM Luncheon		3,200.00
806 AGM Other		6,900.00
Total 800 AGM Expense	\$	12,100.00
900 State Coaching Courses		
901 Instructor Fees		5,500.00
902 Course Supplies	"	500.00
903 Travel		2,000.00
908 Instructor Meals		500.00
909 Instructor Hotel Room		1,750.00
Total 900 State Coaching Courses	\$	10,250.00
Total EXP	\$	878,631.00
Total Expenses	\$	878,631.00
Net Operating Income	\$	0.00
Net Income	\$	0.00
	9 03:05:57 PM GMT-7 - Accrual Basis	

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New Mexico Youth Soccer Association Annual General Meeting, June 9, 2019 Executive Director Report Gloria Faber

This season again was themed with change both within New Mexico Youth Soccer and nationally with USYS and USSF.

NMYSA started the year with a bit of reorganization. Bob Bigney our Technical Director left to pursue a great opportunity with the new El Paso USL team the Locomotive. Instead of continuing with the Technical Director role, we developed a new position "Technical Advisor and Programs Administrator" and hired Nate Guadreault. Nate's focus has been to enhance our existing programs, helping to develop new programs and to assist with the coaching and instructing needs. We have thrown a lot at Nate and for some unknown reason he is sticking around and thriving! Nate coached ODP teams, instructed courses, helped administer the ANMDL and Middle School Leagues, coached YOP, completed the USSF Instructors Course, assisted with tournament management/scheduling and coordinated the Southern Soccer Symposium among other things. He has been impactful already and is making a difference in our world.

USYS has restructured their management staff and has hired a new Chief Member Services Officer, Drew Hiatt from the West Region-Utah. USYS also voted in a fee increase, to \$2.25 per player, and have launched a rebranding for USYS and their programs. In the West Region, a new West Region Representative was elected, Tom Sowinski. We welcome Tom to the West Region and look forward to seeing him at the NMYSA AGM!

USSF, under the direction of a new President, Carlos Cordeiro, secured a joint World Cup bid to host the 2026 World Cup, with Canada and Mexico. Currently though, the USSF's focus is on the Women's World Cup set to begin next week in France. USSF has launched a more interactive media campaign in support of our favored Women's National Team. Off the field, USSF has been working with the center for SafeSport to insure member compliance. In addition, they have revamped the coach education curriculum, are in the process of revamping the referee courses and grades and have launched a new website! Wow, they are busy! We hope you will join us is cheering on our Women's National Team as they seek their fourth star! USA, USA, USA, USA!



#### **Programs**

#### ANMDL

We worked with our Arizona partners to create a new playing league for the U11 and U12 age groups, the Arizona New Mexico Development League, ANMDL. There were 18 teams in the first season, with each team playing 8 games over three play weekends, two home dates and one away. The format proved favorable by the participants so we will again collaborate with Arizona to offer the ANMDL for the upcoming season which will include three age groups, U11, U12 and U13 and a fall and spring season.

#### APS/NMYSA Middle School League

We completed our second year of the Albuquerque Middle School League, (funded in part by the USSF Innovate to Grow Grant). We had 100% participation with the 29 APS Middle Schools, 58 teams total that played a 6-game season cumulating with playoffs in early May. Once again, we used the MS platform to provide a referee mentoring program that proved to be a success. Thanks to Paul Quan for coordinating/scheduling the referees/mentors and to the NMSRC for providing a stipend for the program. This MS program has once again surprised us with new registration growth of 830 players with over 1020 total players participating in MS soccer. Thankfully, our partners at ABC Community Schools, (out of school time programing), stepped up to secure funding for next season. We look forward to working with Roger Baxter, (IDSA), Danette Townsend, ABC Community Schools and APS for next season.

#### State Cup/Target United Cup/Tournaments

We had 89 teams participate in State Cup and are sending 16 teams to Far West Regionals that will represent New Mexico, (2 U12 teams in Norco California and 14 teams in Boise Idaho).

Target United Cup was a blast this year with 48 teams participating. Target once again provided and awesome interactive area with over 1000 people enjoying the activities.

Sanctioned tournaments totaled 19 with 1243 teams participating. This is down from last year's 21 sanctioned events with 1320 participating teams. In the metro area, there has been a saturation of tournaments, (running every available weekend with hosts fighting for the same teams). Thankfully there has been some conversations among the hosts to look for better solutions.



#### **TopSoccer**

TopSoccer continues to be a major focus for NMYSA. Our current programs continue to be a successful and we hope to add new TopSoccer programs next season. In May, Nate attended the USYS Regional TopSoccer Symposium and came back with new information to help our members. If you are interested in starting a new program or need assistance with an existing program, please reach out to Nate.

#### **Futsal**

Nate and I have been meeting with City Parks and Rec., US Youth Futsal and various clubs to begin implementation of Futsal in our communities. We hope to work with our affiliates to implement futsal programs for the 19-20 season. If you are interested in starting a futsal league or hosting a futsal event, please reach out to Nate.

#### General

#### Stack Sports/Software

The software conversion to Stack Sports is complete but not without issue. We now have all of our affiliates onboarded and hope to concentrate on more in-depth training and functionality in the year to come. We have been attending regular meetings with Stack as early on boarders and are working with other State Associations to enhance the usability of this product. Many thanks to all of the registrars that have worked so hard to get Stack up and going in your leagues and clubs. We realize that your jobs can be a thankless and want you to know we are truly grateful for your time and effort and appreciate all you do to get kids playing soccer! Thank you! I would also like to give Mysha Crowley special recognition for all the hard work and extra attention she has given to the Stack onboarding process. Her thoughtful dedication in seeing this project though is appreciated!

We used a new tournament scheduling software for Target and State Cup call Team Snap and are happy with this product overall. Going forward though, we will use the Stacks tournament scheduling product if we can get comfortable with it in time for next year's events. We did use the Stack league scheduling software for the APS Middle School League with little difficulty.

#### **USL Teams**

New Mexico has been blessed with two new USL teams to support! El Paso Locomotive and the "New Mexico United" team began their inaugural seasons this year and both have had terrific success thus far. In addition, both Locomotive and NM United have done an



outstanding job of engaging our membership is support of the teams. New Mexico United has made a tremendous impact in the State with many sold out games, a rapidly growing fan base and 4 NMYSA alumni on the squad. We are thrilled to have two professional teams impacting soccer in our New Mexico communities!

#### NMYSA Staff/Board

We will have changes in Commissioners for District 8 and 5 this season and as such would like to bid fair well to Eric Hoppes and Hersh Wilson. Thank you both for your service to NMYSA—we appreciate your dedication! Also, Josh Groves will be leaving NMYSA at the end of June after providing us with 15 years of service! We are sad to see him go and are eternally grateful for all he has accomplished for NMYSA. Our heartfelt thanks go out to Josh for everything he has done to further the game of soccer in New Mexico. Thank you to Josh for the years of hard work and dedication to furthering the NMYSA mission!

I would like to recognize the NMYSA Staff, Mysha, Simon, Josh and Nate for all they do on behalf of New Mexico Youth Soccer, (you are truly appreciated)! Thank you to the NMYSA Board of Directors, for your oversight, support and dedication to the staff at NMYSA and for all you do to further so that we can provide soccer to the youth in our communities. Finally, we are grateful for the countless volunteers that help to administer youth soccer in our New Mexico communities. You are all the true heroes in life! Our sincere appreciation!

We are thankful for the opportunity to serve our membership and look forward to another successful season of youth soccer!

May 2018-2019 Registration Comparison Report

Affiliate League/Club	May-18	May-19	Difference
Northwest Rio Grande	1321	1448	127
Guadalajara Soccer Assoc.	280	256	(24)
Duke City Soccer	3628	3189	(439)
International DA- Middle School	812	890	78
Las Cruces Youth Soccer	3087	2846	(241)
Deming Youth Soccer	334	356	22
Sierra County Youth Soc.	160	152	(8)
Roswell Youth Soccer	1186	1150	(36)
Carlsbad Youth Soccer	1024	942	(82)
Artesia Youth Soccer	504	558	54
Los Alamos Youth Soc.	398	417	19
Taos Youth Soccer	368	325	(43)
Rio Rapids Northern NM Soccer	931	859	(72)
Hobbs Youth Soccer	1561	1375	(186)
Clovis Youth Soccer	586	558	(28)
Lovington Youth Soccer	258	277	19
High Plains United Soccer Club	33	0	(33)
Four Corners Youth Soc.	1634	1689	55
Gallup Youth Soccer	534	585	51
Zuni Youth Soccer Assoc.	49	78	29
Otero County Youth Soc.	737	715	(22)
Lincoln County Youth Soc.	352	302	(50)
NM Soccer Academy	51	66	15
Classic Direct	106	116	10
Rush Direct	101	127	26
AUFC Direct	130	120	(10)
Fort Defiance	63	0	(63)
Pateadores NM SC	42	82	40
Atletico FC	0	161	161
Clovis Futbol Club	60	14	(46)
TOTAL	20330	19653	(677)

# 12 Year Registration Trend

League/Affiliate	May 2008	May 2009	May 2010 May 2011	May 2011	May 2012	May 2013	May 2014	May 2015	May 2016	May 2017	May 2018	Mav-19	12 Year Diff.
Northwest Rio Grande	3860	3765	3682	3107	2286	2095	1675	1574	1440	1279	1321	1448	(2412)
Guadalajara Soccer Assoc.	0	0	0	0	328	367	263	304	284	320	280	256	256
NB3 Soccer League	0	0	0	0	147	270	190	0	0	0	0	0	0
Duke City Soccer	2536	2609	2554	2606	2952	3101	3382	3154	3054	3371	3628	3189	653
Challenge FC	0	0	267	359	315	327	282	408	388	0	0	0	0
Zia Soccer Club	0	0	0	0	0	0	338	453	0	0	0	0	0
IDA - APS Middle School	0	0	0	0	0	0	0	0	0	0	812	890	890
Las Cruces Youth Soccer	2663	2782	2772	2858	2923	2912	3079	3188	3359	3384	3087	2846	183
Deming Youth Soccer	223	223	270	306	294	258	257	291	371	404	334	356	133
Sierra County Youth Soc.	0	0	0	92	218	179	184	154	205	190	160	152	152
Sunland Park NM Soc.	0	0	0	139	50	0	0	0	0	0	0	0	0
Roswell Youth Soccer	1027	1104	1095	1024	1274	1219	1194	1134	1047	1184	1186	1150	123
Carlsbad Youth Soccer	624	664	622	684	754	909	812	989	880	973	1024	942	318
Artesia Youth Soccer	455	429	511	498	512	576	909	294	266	548	504	558	103
Los Alamos Youth Soc.	651	621	628	226	542	505	460	473	399	372	398	417	(234)
Taos Youth Soccer	629	646	575	564	594	534	446	412	391	382	368	325	(334)
Northern NM Soccer	1528	1400	1304	1185	1175	1199	1095	1138	1004	1048	931	859	(699)
Hobbs Youth Soccer	1456	1565	1559	1909	2048	2156	2300	5309	2204	1769	1561	1375	(81)
Clovis Youth Soccer	629	591	654	629	635	694	681	902	848	715	586	558	(101)
Lovington Youth Soccer	0	435	406	354	441	0	389	332	285	265	258	277	277
High Plains Unitd SC	0	0	0	0	0	0	0	0	0	0	33	0	0
Four Comers Youth Soc.	1966	1934	1867	1939	1770	1503	1451	1382	1611	1782	1634	1689	(277)
Gallup Youth Soccer	694	709	647	592	495	611	594	576	602	549	534	585	(109)
Zuni Youth Soccer Assoc.	0	0	0	0	0	0	5	2	13	1	46	78	78
Otero County Youth Soc.	595	588	481	736	909	619	592	628	819	808	737	715	120
Lincoln County Youth Soc.	336	390	346	343	359	362	265	235	188	321	352	302	(34)
Native American Soc.	64	139	255	135	92	48	0	0	0	0	0	0	(64)
NM Select FC	0	0	0	0	0	0	24	58	29	14	0	0	0
PMZ	0	0	0	0	0	0	81	86	89	54	0	0	0
NM Soccer Academy	0	0	0	0	0	0	13	17	23	36	51	99	99
Classic Direct	0	0	0	0	0	0	0	0	19	61	106	116	116
Rush Direct	0	0	0	0	0	0	0	0	19	56	101	127	127
Rio Rapids Direct	0	0	0	0	0	0	0	0	255	0	0	0	0
AUFC Direct	0	0	0	0	0	0	0	0	48	150	130	120	120
Fort Defiance	0	0	0	0	0	0	0	0	0	113	63	0	0
Roadrunner Soccer Club	0	0	0	0	0	0	0	0	0	0	0	0	0
Pateadores NM SC	0	0	0	0	0	0	0	0	0	29	42	82	82
Atletico FC	0	0	0	0	0	0	0	0	0	0	0	161	161
Clovis Futbol Club	0	0	0	0	0	0	0	0	0	3	09	14	14
TOTAL	19996	20594	20495	20665	20809	20141	20655	20243	20512	20186	20330	19653	(343)

#### Coaching Department Report for 2019 AGM

The past 12 months have seen a change in personnel in the NMYSA coaching department, in August Bob Bigney left his position as the Technical Director and we very fortunate to be able to bring in Nathan Gaudreault to assume the role of Programs Coordinator/Technical Advisor. Nate brings with him a wealth of experience in Youth Soccer having formerly held a number of coaching and Director positions including Assistant Men's soccer coach at Truman State University, Technical Advisor and ODP Director for Wyoming Soccer Association and Director of Coaching for Laramie Soccer Club.

#### **Coach Education**

The reconfiguration of the US Soccer Coaching Education is now complete, which has impacted the course offerings provided by NMYSA. We have discontinued our Online Youth Module course which has effectively been replaced by 4 Online Grassroots licenses (4v4, 7v7, 9v9 and 11v11). The online courses are completed in the US Soccer Digital Coaching Center (DCC) The DCC is a state-of-the art online educational platform which allows coaches to create a personal profile, register for courses, communicate with technical staff, take part in online courses, create session plans with an online graphics tool and access an archive of U.S. Soccer training sessions. NMYSA continues to offer in person versions of each of the 4 Grassroots Licenses.

As part of the US Soccer coach education revamp all state level instructors are now required to complete the Grassroots Instructor License course. The course consists of two in person sessions spanning 5 days each and a development period of 2 months in which candidates are required to complete approximately 8 instructor based assignments. During the Fall of 2018 Josh Groves and Nathan Gaudreault completed the course and are now licensed to teach both the in person Grassroots Licenses and the D license for NMYSA.

Since our last AGM, NMYSA has run in person courses and coaching clinics in the following locations: Albuquerque, Las Cruces, Roswell, Santa Fe and Farmington. 61 coaches have completed an in person grassroots license and 15 coaches have successfully completed the D License.

#### ODP/ YOP

The Olympic Development Program (ODP) continues to offer high level opportunities for competitive club players. During the fall 323 players took part in the early stages of the program which culminated in 10 NM teams attending the 2019 ODP Regional Championships in Phoenix in January. Our teams competed against quality competition and came away with mixed results. The event is used by the Region IV Coaching staff to select players to the Region IV summer camp held in July. Of the 170 NM players that attended the championships, 51 boys and 32 girls have been invited to attend the ODP summer camp, where region IV coaches will select player sto participate on region iv travel teams.

NMYSA continues to introduce players to ODP thru its Young Olympians Program (YOP), our 2019 spring program aimed at players in the 2007, 2008 and 2009 age groups included 82 players in the Albuquerque sessions and 17 players in the Las Cruces sessions.

#### District 1 AGM Report-Ron Gaudette

This year our district continued to grow and added players in nearly every club. Below is a breakdown of the Clubs player count #'s. There were several great tournaments during the 2018-2019 Soccer season.

#### Club #'s:

NWRGSL: 1447 Guadalajara Soccer Club: 254 Atletico New Mexico: 161

#### Tournaments:

**CSC Salute to Veterans Tournament:** Increase of 21 teams from the prior year. CSC has already sanctioned the tournament with NMYSA for this year.

**Jeanette Gallegos Memorial Tournament:** Alameda ran another successful tournament with a 15% increase in teams, with plans to sanction the tournament for the 33<sup>rd</sup> year!

**Top Soccer:** Another successful program year for NWRGSL/CSC with expansion plans for the program for the 2019-2020 season.

Thank You.

Ron Gaudette

#### Highlights from the LAYSL 2018-2019 season

LAYSL reduced or held registration fees across all age groups, maximum fee is \$275/year for the competitive program; \$200/year for the pre-competitive program; \$100/year for recreational program and \$75/year for kindergarteners.

Competitive program—Six boys teams and three girls teams participated in the Duke City Soccer League (U12 thru U17)

Pre-competitive programs—Seven teams (mix of boys/girls, U9/10 and U11/12) participated in the Northern Alliance League (games in both Santa Fe and Los Alamos)

Recreational program—U6-U10 boys and girls, two practices/week with weekly Friday night games (six total) throughout the Spring with an end-of-season pizza party for all the kids

Total number of participants in LAYSL—>450 (~170 competitive, ~120 precompetitive, ~170 recreational/kindergarten)

LAYSL was able to secure space at local schools for indoor soccer for 8 teams over the winter

LAYSL purchased a one-year subscription to the Coaching Manual

LAYSL purchased a new set of U12 goals to open another field to practice/play

Approximately a half-dozen LAYSL players participated in both YOP and ODP

Local Sponsorship for LAYSL from Pig + Fig Cafe (local eatery/coffee shop) for 2018-19 season

Finished up 2 year cycle with Under Armour through <u>soccer.com</u> for uniform kits for pre-comp/competitive players/teams (great pricing) and maintained all LAYSL equipment purchases through <u>soccer.com</u>

LAYSL competitive coach, David Fox, obtained a USSF National "D" license (Instructors: Joshua Groves, Richard Fortescue and Nathan Gaudreault)

#### **Four Corners Youth Soccer League**

2018 and 2019 has been a year of growth for Four Corners Youth Soccer League. Not only are we experiencing growth in player numbers we are growing in the opportunities that are afforded the players in our area.

In fall 2018 we re-established Bloomfield Youth Soccer Club. The first year saw over 100 players in the club. This gives players in Bloomfield the opportunity to play soccer in their home town rather than traveling for practices.

FCYSL continues working to develop a mid-tier team schedule. We have had this mid-tier schedule for 4 seasons and it continues to grow. These players are selected to "Classic" teams and are given the opportunity to play at a more competitive level of soccer.

Four Corners is currently hosting 3 non-affiliate clubs and 1 non-affiliate league in our schedule. This is allowing players from rural areas to be in a league schedule where they would not be able to due to the size of their club or league. Some of the teams choose the classic level while some play in our recreational schedule.

We also hosted Socctoberfest at the end of October. The event was well attended and the competition was stiff but fun. In addition to these we held an indoor 3v3 winter tournament and an End of Season tournament for our local teams. FCYSL was also able to support a 3v3 tournament in honor of one of our longtime coaches that was hosted by FC United.

Four Corners Youth Soccer started hosting games for our U15 and above High School players last spring. and continued it again this spring. Players played small sided games in a fun filled environment.

For the second year FCYSL hosted an indoor winter camp. This camp was in addition to a winter camp that it offered by our affiliate club, FC United. This camp gives students the opportunity to train during the winter months when recreational and competitive soccer have a break.

Summer camps and playing opportunities are hosted by member clubs throughout the summer.

The future looks bright soccer in the Four Corners area!

#### Webmaster / Publications Editor, Bill Flor Report for June 2019 AGM

jbdata@jbdata.com (505) 662-7885; (505) 412-8452 (cell); (866) 636-2133 (fax) File drop: https://www.hightail.com/u/jbdata

#### Newsletters and other publications:

No commercially printed or electronic newsletters or player magazines were produced during this period. Several formats and drafts have been offered in the past for piloting an electronic-only small newsletter, but to date there has insufficient traction to produce a trial issue. No further discussion has occurred during this period on an updated edition of the NMYSA Coaching Manual.

#### **Tournament programs:**

No printed or electronic programs were produced for either the 2019 Target United Cup or the 2019 US Youth Soccer New Mexico Open State Cup (as directed by management).

#### Web site:

The NMYSA web site (http://www.nmysa.net/) was maintained through our community Content Management System. There are a number of areas on the web site for which we could use periodic input/information from our members. This is an appropriate venue in which to recognize the accomplishments of our players, coaches, and volunteers and through which to share that information with others across the state. However, we continue to struggle with the amount of information we receive from our membership for this purpose. Please consider submitting local and regional recognitions and accomplishments for publication in one of the areas on the web site.

Analytics data for site visits and page rankings for the period since the redesign went live in December 2016 is still not available, awaiting Active Networks action to repair the underlying page code to re-enable analytics.

The NMYSA social media presence has received a little additional attention since being linked directly from the redesigned web site. Twitter followers have increased slightly to 1,847. Facebook page followers have slightly increased to 1,023.

The web site, targeted e-mail, and social media are currently our principal means of communication with our membership. In order for these to be successful, communication must be a two-way street. Please let us hear from you—provide content, send feedback and suggestions, solicit articles from others, but get involved.

#### Marketing program:

The marketing program has seen some recent successes—for example, the relationships with Dick's Sporting Goods. A proposal is being made in the upcoming budget to build a more formal marketing program, including social media, website updates, recruiting videos, messages conveying the values of membership, etc.