NMYSA AGM Meeting

Saturday, June 9, 2018

Wyndham Hotel, Albuquerque, NM

A. NMYSA Board of Directors

- a. President Pat Switzer
- b. Vice President Rennae Ross
- a. Chief Financial Officer Tom Dickerson
- b. Secretary Jim Cooper
- c. Director of Cups and Games Vacant
- d. District Commissioners Representative CW Ward
- e. Past President Tom Dickerson

B. NMYSA Staff

- a. Technical Director Bob Bigney
- b. Associate Technical Director Simon Rothman (Not Present)
- c. Director of Soccer Development Josh Groves
- d. TopSoccer Chairperson Vacant
- e. Executive Director/ Registrar Gloria Faber
- f. Office Staff Mysha Crowley
- g. Webmaster/ Publications Editor Bill Flor

C. NMYSA District Commissioners

- a. District 1 Michael Posen
- b. District 2 Bill Nordin
- c. District 3 CW Ward
- d. District 4 Matthew Shappard
- e. District 5 Hersch Wilson (Not Present)
- f. District 6 Monty Randolph
- g. District 7 Steven Kinsey (Not Present)
- h. District 8 Eric Hoppes
- D. Call to Order
- E. Roll Call
- F. Credentials
 - a. 36 votes were present establishing a quorum, with 18 votes for a simple majority. Changes to the bylaws will need 2/3 of attending BOD, 4 of 5 in attendance.

G. Introductions

H. Minutes

a. No reading of minutes from 2017 AGM meeting. Tom Dickerson made motion to accept the minutes from the 2017 AGM. The motion was seconded by Pat Switzer to accept the minutes from last year's meeting. The motion passed.

I. Reports

- a. President
 - i. Refer to NMYSA 2018 AGM report.

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- b. Vice President
 - i. No Report.
- c. Financial Officer
 - i. Refer to NMYSA 2018 AGM report.
- d. Secretary No Report.
- e. Executive Director/ Registrar
 - i. Refer to NMYSA 2018 AGM report.
 - ii. Mysha Crowley hired for NMYSA Registrar/administrator.
- f. Technical Director
 - i. Refer to NMYSA 2018 AGM report.
 - ii. Continued support for state associations.
- g. Director of Cups and Games
 - i. No Report.
- h. District Commissioners
 - i. Michael Posen District 1 submitted a report.
- i. Committees
 - i. No Report.
- j. Webmaster
 - i. Refer to NMYSA 2018 AGM report.
 - ii. Leagues and Associations please provide information to NMYSA to place on website.

J. Budget

- a. Refer to NMYSA 2017 AGM report
 - i. NMYSA made a profit this year and will be placing in reserves.
 - ii. Will continue to support the middle school programs.
- b. Motion to accept NMYSA 2018 budget for the seasonal year made by Michael Posen and seconded by Rennae Ross.
 - i. Motion passed 22-0.

K. Unfinished Business

a. None.

L. Election of Officers

- a. Nominations of Officers
 - i. President Elect Pat Switzer to President.
 - ii. Chief Financial Officer Elect Tom Dickerson to CFO.
 - iii. Director of Cups and Games Vacant, Michael Posen nominated.
 - iv. District Commissioners elected by Districts, DC2, DC4, DC6 and DC8.
- b. Motion to accept officers made by Matthew Shappard, seconded by Tom Dickerson.
 - i. Motion passed, 22-0.
- c. District 1 will need a new commissioner vacated by Michael Posen.

NMYSA AGM Meeting

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M. New Business

- a. NMYSA By-law rule change.
 - i. Motion to accept changes to NMYSA Bylaws made by Rennae Ross and seconded by Tom Dickerson.
 - ii. Motion passed, 22-0.
- b. Calendar Bill went through the 2018-19 with NMYSA members and made initial corrections.
- N. Good of the Game
- O. Adjournment
 - a. Motion made to adjourn by Tom Dickerson, seconded by Rennae Ross.
 - b. Motion passed, 22-0.

P. Next Meeting

a. TBA



President's Report, Pat Switzer

Annual General Meeting

June 9, 2018

Welcome to the New Mexico Youth Soccer Association Annual General Meeting. Thank you for joining us and helping to make NMYSA a better organization. Your input and time is invaluable.

Just when we thought all the dust has settled from implementing the USSF PDI Standards, we are shaking it up again with our software vendor. As you all know we will be moving to USSF Soccer Connect system designed by Blue Star/Stack Sports. We are an early adopter of this system so there will be some challenges, but this allows input on the platforms functionality going forward. As with any new software program there will be a learning curve for all of us. So as the fall registration season begins please be patient with your families and the system. As you run into issues and challenges please call the Blue Star/Stack Sports or NMYSA staff get the help you need.

New Mexico State Cup and Target United New Mexico Cup were successful this year. Going forward, Target is stepping in as the sponsor for the New Mexico Cup, and we look forward to growing this tournament back to its stature from previous years. In the next couple of weeks, our State Cup Champions will be traveling to Hawaii for regionals, and the 12U age group will be traveling to Utah. We wish them all the best of luck in the Far West Regionals.

Thanks to Gloria Faber and Mysha Crowley for the terrific job they continue to do for soccer in our state. They began a new middle school league that brought over 800 new players to our Association. Hopefully this is a model that we will be able to make available to other districts in the State. Our Association continues to be strong and grow thanks to all their dedicated time and effort. Our coaching staff has done a great job this year with the new grassroots coaching education classes. Our ODP program was strong and continues to be a great chance for some of our players to get that next level of coaching and exposure. Thank you, Bob, Josh and Simon.

Thanks to all of you for all you do for soccer and youth throughout the state. All the volunteers who make this game possible: from parents who support the players and chauffeur them to and from games and practice, to the folks who set up fields and put up nets, the local leagues and board volunteers, the coaches, referees, and the players who love the game. Without whom all this would not be possible. Again, we thank you!

Pat Switzer, NMYSA President

New Mexico Youth Soccer Association Profit and Loss September 1, 2017 - June 6, 2018

	Total
Income	
INC	
300 ODP	
302 Pool Player Fee	
302b Small Pool	 35,393.49
Total 302 Pool Player Fee	\$ 35,393.49
303 ODP Tournament Fee	
303i Regional Championships	 21,948.58
Total 303 ODP Tournament Fee	\$ 21,948.58
305 YOP Fees	24,956.63
306 Gear Sales	200.00
311 Sanctioning fee income	9,920.00
312 YOP Summer/Nights	 -30.00
Total 300 ODP	\$ 92,388.70
400 REGISTRATION	
401 Registration Fees	365,868.00
Total 400 REGISTRATION	\$ 365,868.00
500 OPERATIONS	
501 Affiliation Fees	80.00
502 Interest	781.44
505 Tourn. Sanction Fees	 9,762.00
Total 500 OPERATIONS	\$ 10,623.44
600 TOURN	
601a American Cup Application Fees	13,831.24
601b American Cup Sales	370.13
603a State Cup Application Fees	80,957.92
603b State Cup Sales	 603.89
Total 600 TOURN	\$ 95,763.18
625 NMYSA Misc. Camps/Events Reg.	
Fees	690.04
650 NMYSA Leagues	85,466.00
651 NMYSA League Registration Fees	 27,190.00
Total 650 NMYSA Leagues	\$ 112,656.00
700 OTHER INC	
701 Fines & Penalties	300.00
703 Other Income	4,278.35
704 Marketing Income	7,500.00

707 Advertising	50.00
709 Grants	3,000.00
710 Mailing Lists	200.00
713 Room Night Program Revenue	7,500.00
Total 700 OTHER INC	\$ 22,828.35
Total INC	\$ 700,817.71
Total Income	\$ 700,817.71
Gross Profit	\$ 700,817.71
Expenses 4522 NMYSA Misc. Camps/Events	
Operating	534.65
EXP	
1000 DOC	
1001 Supplies	77.96
1004 Travel	3,069.81
1005 Coaches Symposium	767.41
1006 DCC Salaries	
1006b Continuing Education	869.11
Total 1006 DCC Salaries	\$ 869.11
1008 TOPSoccer Expense	 414.60
Total 1000 DOC	\$ 5,198.89
2000 ODP	
2005 ODP Player Assistance/Scholarsh	600.00
2007 ODP Supplies	
2007a Printing	2.39
2007e Player Gear	27,926.13
Total 2007 ODP Supplies	\$ 27,928.52
2010 Rentals	
2010a Fields	3,600.00
Total 2010 Rentals	\$ 3,600.00
2011 ODP Tournament	
2011i Regional Championship	
2011ia Entry Fee	8,000.00
2011ib Travel	668.82
2011ic Rental Cars	144.94
2011id Hotel	5,984.06
2011ie Per Diem and Meals	3,005.00
2011if Supplies/Gear	 73.25
Total 2011i Regional Championship	\$ 17,876.07
Total 2011 ODP Tournament	\$ 17,876.07
2013 Staff Travel-Meals	157.53

2014 ODP Coaching Staff	
2014a Salary	18,630.00
2014b Gear	30.00
2014c Travel	112.51
2014d Lodging	367.25
2014g ODP Staff- Other	200.00
Total 2014 ODP Coaching Staff	\$ 19,339.76
2306 YOP Supplies	
2306a Printing	24.95
2306e Player Gear	2,383.47
Total 2306 YOP Supplies	\$ 2,408.42
2307 YOP Rentals	
2307a Fields	300.00
Total 2307 YOP Rentals	\$ 300.00
2308 YOP Coaching Staff	668.71
2308a Salary	5,601.25
2308b Gear	92.51
2308c Lodging	356.18
Total 2308 YOP Coaching Staff	\$ 6,718.65
Total 2000 ODP	\$ 78,928.95
3000 OPR	
3001 Accident & liability Insurance	60,072.55
3006 Bank Charges	770.93
3007a BOD Travel	3,184.41
3007b BOD Liability Insurance	1,568.00
3008a Rent Office	15,491.22
3010 Risk Managment Expense	6,033.11
3012 Fees & Licenses	202.50
3014 Office	1,425.53
3016 Photocopy & Printing	2,474.77
3017 Postage	1,215.92
3018 President's Expenses	3,438.61
3019 Professional Fees	4,794.50
3019b Professional Publishing	1,088.79
3020 Registrar's Expenses	1,148.69
3020a Registrar's Expenses Software	8,935.63
3021a Telephone - Office	3,541.00
3021d Telephone - Other	3,415.32
3021f Utilities	1,773.72
3022a Travel - Mid-Winter Conference	5,168.59
3022b Region IV Workshop	5,955.89
3022d Other Travel	1,978.41

3024c vehicle Maintenance 58.47 3026 Insurance - Workers Comp/Other 1,178.00 3027 Web Hosting 724.17 3040 Refunds of Income 1,251.78 Total 3000 OPR \$ 177,693.51 3050 PAYROLL 3050b Salaries 130,484.88 3052 Employer Payroll Taxes (FICA) 9,982.09 3055 SUTA 314.81 3058 Payroll Processing Fee 286.34	3023 USYSA Fees	40,803.00
3027 Web Hosting 724.17 3040 Refunds of Income 1,251.78 Total 3000 OPR \$ 177,693.51 3050 PAYROLL 3050b Salaries 130,484.88 3052 Employer Payroll Taxes (FICA) 9,982.09 3055 SUTA 314.81 3058 Payroll Processing Fee 286.34	3024c vehicle Maintenance	58.47
3027 Web Hosting 724.17 3040 Refunds of Income 1,251.78 Total 3000 OPR \$ 177,693.51 3050 PAYROLL 3050b Salaries 130,484.88 3052 Employer Payroll Taxes (FICA) 9,982.09 3055 SUTA 314.81 3058 Payroll Processing Fee 286.34	3026 Insurance - Workers Comp/Other	1.178.00
3040 Refunds of Income 1,251.78 Total 3000 OPR \$ 177,693.51 3050 PAYROLL 3050b Salaries 130,484.88 3052 Employer Payroll Taxes (FICA) 9,982.09 3055 SUTA 314.81 3058 Payroll Processing Fee 286.34	•	•
Total 3000 OPR \$ 177,693.51 3050 PAYROLL 3050b Salaries 130,484.88 3052 Employer Payroll Taxes (FICA) 9,982.09 3055 SUTA 314.81 3058 Payroll Processing Fee 286.34	<u> </u>	
3050 PAYROLL 3050b Salaries 130,484.88 3052 Employer Payroll Taxes (FICA) 9,982.09 3055 SUTA 314.81 3058 Payroll Processing Fee 286.34	Total 3000 OPR	\$
3052 Employer Payroll Taxes (FICA) 9,982.09 3055 SUTA 314.81 3058 Payroll Processing Fee 286.34	3050 PAYROLL	•
3055 SUTA 314.81 3058 Payroll Processing Fee 286.34	3050b Salaries	130,484.88
3058 Payroll Processing Fee 286.34	3052 Employer Payroll Taxes (FICA)	9,982.09
	3055 SUTA	314.81
	3058 Payroll Processing Fee	286.34
Total 3050 PAYROLL \$ 141,068.12	Total 3050 PAYROLL	\$ 141,068.12
4000 TOURN	4000 TOURN	
4001 American Cup	4001 American Cup	
4001a Awards 1,416.09	4001a Awards	1,416.09
4001c-Marketing 0.00	4001c-Marketing	0.00
4002 Referee Fees 3,248.00	4002 Referee Fees	3,248.00
4002a Volunteer Expense 750.00	4002a Volunteer Expense	750.00
4003 Travel 101.38	4003 Travel	101.38
4005 Tshirts & Misc 418.95	4005 Tshirts & Misc	418.95
4007 Operating Expenses 1,620.07	4007 Operating Expenses	1,620.07
4008 Rentals 469.02	4008 Rentals	469.02
Total 4001 American Cup \$ 8,023.51	Total 4001 American Cup	\$ 8,023.51
4030 State Cup	4030 State Cup	
4031 Awards 4,448.58	4031 Awards	4,448.58
4032 Referee Fees 19,882.00		19,882.00
4032a Volunteer Expense 1,120.00	4032a Volunteer Expense	1,120.00
4033a Travel 1,291.70	4033a Travel	1,291.70
4034 Field Preparation 85.57	4034 Field Preparation	85.57
4036 Operating Expenses 5,016.60	• • •	5,016.60
4037 Rentals 6,982.23		 6,982.23
Total 4030 State Cup \$ 38,826.68	•	\$ 38,826.68
4050 Far West Regionals 15,173.47		15,173.47
4700 NMYSA League Expnese 4700a NMYSA League Referee		
Expense 14,084.00	Expense	14,084.00
4700c NMYSA League Operating	4700c NMYSA League Operating	
Expense 97,445.19	•	 97,445.19
Total 4700 NMYSA League Expnese \$ 111,529.19	•	111,529.19
Total 4000 TOURN \$ 173,552.85		\$ 173,552.85
5000 Computer	•	
5002 Software 396.09	5002 Software	396.09

5004 Misc Exp	60.00
5006 Internet Service	105.72
Total 5000 Computer	\$ 561.81
6000 OTHER EXPENSES	
6002 Referees	1,162.84
6002a Other Miscellaneous Service	
Cost	59.72
Total 6002 Referees	\$ 1,222.56
6003 SW Soccer Complex	26,666.67
6007 Misc. Exp	536.60
6007a FWRL Transfers Out	512.79
Total 6007 Misc. Exp	\$ 1,049.39
6008 Tops Soccer Expenses	284.93
6010 Room Night Program Expenses	6,376.50
Total 6000 OTHER EXPENSES	\$ 35,600.05
900 State Coaching Courses	
901 Instructor Fees	705.00
902 Course Supplies	84.66
903 Travel	887.32
905 Other Expenses/Fields	1,050.00
912 USSF Course	369.00
Total 900 State Coaching Courses	\$ 3,095.98
Total EXP	\$ 615,700.16
Payroll Expenses	
Taxes	
NM Worker's Compensation Fee	36.80
Total Taxes	\$ 36.80
Total Payroll Expenses	\$ 36.80
QuickBooks Payments Fees	85.94
void	0.00
Total Expenses	\$ 616,357.55
Net Operating Income	\$ 84,460.16
Net Income	\$ 84,460.16

New Mexico Youth Soccer Association Balance Sheet As of June 6, 2018

	Total
ASSETS	
Current Assets	
Bank Accounts	
Bank	0.00
Petty Cash Account	0.00
Scottrade	86,825.79
US Eagle Certificates of Deposit	57,363.70
US Eagle FCU 104	96.44
Wells Fargo Investment 8814	0.00
Wells Fargo Main Checking	102,477.53
Wells Fargo-Savings	 4,751.81
Total Bank	\$ 251,515.27
Total Bank Accounts	\$ 251,515.27
Accounts Receivable	
Accounts Receivable	 14,984.00
Total Accounts Receivable	\$ 14,984.00
Other Current Assets	
Payroll Refunds	224.59
Prepaid Expense	0.00
Undeposited Funds	0.00
Total Other Current Assets	\$ 224.59
Total Current Assets	\$ 266,723.86
Fixed Assets	
Accumulated Depreciation	-34,370.21
Automobiles	38,542.83
Computer Equipment	 6,607.44
Total Fixed Assets	\$ 10,780.06
Other Assets	
Prepaid Rent	 0.00
Total Other Assets	 0.00
TOTAL ASSETS	\$ 277,503.92
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	 0.00
Total Accounts Payable	\$ 0.00

Credit Cards	
Wells Fargo 5207	0.00
Wells Fargo 8132	0.00
Wells Fargo 9014	0.00
Wells Fargo 9029	0.00
Total Credit Cards	\$ 0.00
Other Current Liabilities	
2100 Payroll Liabilities	21.50
NM Income Tax	353.60
NM Unemployment Tax	33.59
Total 2100 Payroll Liabilities	\$ 408.69
2110 Direct Deposit Liabilities	0.00
Deferred Registration Revenue	0.00
Direct Deposit Payable	0.00
Other Current Liabilities	 0.00
Total Other Current Liabilities	\$ 408.69
Total Current Liabilities	\$ 408.69
Total Liabilities	\$ 408.69
Equity	
3900 Retained Earnings	169,993.83
3901 Board restricted net assets-ODP	22,641.24
Opening Bal Equity	0.00
Net Income	 84,460.16
Total Equity	\$ 277,095.23
TOTAL LIABILITIES AND EQUITY	\$ 277,503.92

New Mexico Youth Soccer Association		
Budget: 2018-2019 Budget - FY19 P&L September 2018 - August 2019		
Income		
INC		
200 COACHING		
208 Special Topics Courses		3,300.00
Total 200 COACHING	\$	3,300.00
300 ODP		
303 ODP Tournament Fee		47,120.00
303i Regional Championships		38,610.00
Total 303 ODP Tournament Fee	\$	85,730.00
305 YOP Fees		30,000.00
311 Sanctioning fee income		9,000.00
Total 300 ODP	\$	124,730.00
400 REGISTRATION		
401 Registration Fees		362,844.00
Total 400 REGISTRATION	\$	362,844.00
500 OPERATIONS		
501 Affiliation Fees		1,100.00
502 Interest		1,500.00
503 Transfer Fees		8,000.00
Total 500 OPERATIONS	\$	10,600.00
600 TOURN		
601a American Cup Application Fees		15,000.00
601b American Cup Sales		500.00
603a State Cup Application Fees		90,000.00
603b State Cup Sales		2,000.00
Total 600 TOURN	\$	107,500.00
650 NMYSA Leagues		39,895.00
651 NMYSA League Registration Fees		25,000.00
Total 650 NMYSA Leagues	\$	64,895.00
700 OTHER INC		
701 Fines & Penalties		100.00
703 Other Income		500.00
707 Advertising		50.00
709 Grants		3,000.00
710 Mailing Lists		200.00
711 Far West Regionals		3,500.00
713 Room Night Program Revenue		15,000.00
Total 700 OTHER INC	\$	22,350.00
Total INC	\$	696,219.00
Total Income	\$	696,219.00
Gross Profit	\$	696,219.00
Expenses		
EXP		
1000 DOC		

4004 Ourselles		
1001 Supplies		100.00
1002 Equipment		150.00
1003 Publications		100.00
1004 Travel		3,500.00
1005 Coaches Symposium		1,000.00
1006 DCC Salaries		
1006b Continuing Education		500.00
Total 1006 DCC Salaries	\$	500.00
1008 TOPSoccer Expense		800.00
Total 1000 DOC	\$	6,150.00
2000 ODP		
2005 ODP Player Assistance/Scholarsh		2,000.00
2007 ODP Supplies		
2007c Materials		100.00
2007e Player Gear		30,000.00
Total 2007 ODP Supplies	\$	30,100.00
2010 Rentals		
2010a Fields		3,600.00
Total 2010 Rentals	\$	3,600.00
2011 ODP Tournament		
2011i Regional Championship		
2011la Entry Fee		10,000.00
2011ib Travel		500.00
2011ic Rental Cars		500.00
2011id Hotel		6,000.00
2011le Per Diem and Meals		3,600.00
2011if Supplies/Gear		500.00
Total 2011i Regional Championship	\$	21,100.00
Total 2011 ODP Tournament	\$	21,100.00
2014 ODP Coaching Staff		
2014a Salary		20,000.00
2014b Gear		2,000.00
2014c Travel		500.00
2014d Lodging		1,000.00
2014g ODP Staff- Other		200.00
Total 2014 ODP Coaching Staff	\$	23,700.00
2015 ODP Medical	,	500.00
2306 YOP Supplies		100.00
2305 YOP Player Assistance/Scholarsh		200.00
2306e Player Gear		4,500.00
Total 2306 YOP Supplies	\$	4,800.00
2307 YOP Rentals		.,
2307a Flelds		800.00
Total 2307 YOP Rentals	\$	800.00
2308 YOP Coaching Staff		
2308a Salary		5,000.00
Total 2308 YOP Coaching Staff	\$	5,000.00
Total 2000 ODP	\$	91,600.00
1010 2000 001		31,000.00

	64,000.0
	25.0
	1,000.0
	4,000.0
	2,000.0
	700.0
	17,600.0
	500.0
	15,000.0
	100.0
	1,500.0
	2,000.0
	1,100.0
	5,000.0
	5,900.0
	3,000.0
	1,200.0
	5,500.0
	2,600.0
	2,900.0
	6,000.0
, 	5,000.0
	1,000.0
	40,316.0
	700.0
	900.0
	1,200.0
	700.0
	191,441.0
- +	181,441.0
	192.000.0
	183,000.0
	14,153.0
	95.0
*	14,248.0
	600.0
	400.0
	198,248.0
	1,500.0
	5,300.0
	1,200.0
	500.0
	1,000.0
 \$	9,500.00
	
	\$

4032 Referee Fees 4032a Volunteer Expense 4033a Travel 4034 Field Preparation 4035 T Shirts & Misc 4036 Operating Expenses 4037 Rentals Total 4030 State Cup 4050 Far West Regionals 4700 NMYSA League Expnese 4700a NMYSA League Referee Expense 4700c NMYSA League Operating Expense Total 4700 NMYSA League Expnese Total 4700 NMYSA League Expnese Total 4700 TOURN 5000 Computer 5003 Hardware Total 5000 Computer	\$ \$ \$	21,800.00 1,200.00 500.00 500.00 700.00 6,500.00 3,000.00 28,000.00 14,600.00 54,200.00
4033a Travel 4034 Field Preparation 4035 T Shirts & Misc 4036 Operating Expenses 4037 Rentals Total 4030 State Cup 4050 Far West Regionals 4700 NMYSA League Expnese 4700a NMYSA League Referee Expense 4700c NMYSA League Operating Expense Total 4700 NMYSA League Expnese Total 4700 NMYSA League Expnese Total 4700 TOURN 5000 Computer 5002 Software 5003 Hardware	\$	500.00 500.00 700.00 6,500.00 3,000.00 28,000.00 14,600.00 54,200.00
4034 Field Preparation 4035 T Shirts & Misc 4036 Operating Expenses 4037 Rentals Total 4030 State Cup 4050 Far West Regionals 4700 NMYSA League Expnese 4700a NMYSA League Referee Expense 4700c NMYSA League Operating Expense Total 4700 NMYSA League Expnese Total 4700 TOURN 5000 Computer 5002 Software 5003 Hardware	\$	500.00 700.00 6,500.00 3,000.00 28,000.00 14,600.00 54,200.00
4035 T Shirts & Misc 4036 Operating Expenses 4037 Rentals Total 4030 State Cup 4050 Far West Regionals 4700 NMYSA League Expense 4700a NMYSA League Referee Expense 4700c NMYSA League Operating Expense Total 4700 NMYSA League Exprese Total 4000 TOURN 5000 Computer 5002 Software 5003 Hardware	\$	700.00 6,500.00 3,000.00 38,800.00 28,000.00 14,600.00 54,200.00
4036 Operating Expenses 4037 Rentals Total 4030 State Cup 4050 Far West Regionals 4700 NMYSA League Expnese 4700a NMYSA League Referee Expense 4700c NMYSA League Operating Expense Total 4700 NMYSA League Expnese Total 4000 TOURN 5000 Computer 5002 Software 5003 Hardware	\$	6,500.00 3,000.00 38,800.00 28,000.00 14,600.00 54,200.00 68,800.00
4037 Rentals Total 4030 State Cup 4050 Far West Regionals 4700 NMYSA League Expnese 4700a NMYSA League Referee Expense 4700c NMYSA League Operating Expense Total 4700 NMYSA League Expnese Total 4000 TOURN 5000 Computer 5002 Software 5003 Hardware	\$	3,000.00 38,800.00 28,000.00 14,600.00 54,200.00 68,800.00
Total 4030 State Cup 4050 Far West Regionals 4700 NMYSA League Expnese 4700a NMYSA League Referee Expense 4700c NMYSA League Operating Expense Total 4700 NMYSA League Expnese Total 4000 TOURN 5000 Computer 5002 Software 5003 Hardware	\$	38,800.00 28,000.00 14,600.00 54,200.00 68,800.00
4050 Far West Regionals 4700 NMYSA League Expnese 4700a NMYSA League Referee Expense 4700c NMYSA League Operating Expense Total 4700 NMYSA League Expnese Total 4000 TOURN 5000 Computer 5002 Software 5003 Hardware	\$	28,000.00 14,600.00 54,200.00 68,800.00
4700 NMYSA League Expnese 4700a NMYSA League Referee Expense 4700c NMYSA League Operating Expense Total 4700 NMYSA League Expnese Total 4000 TOURN 5000 Computer 5002 Software 5003 Hardware		14,600.00 54,200.00 68,800.0 0
4700a NMYSA League Referee Expense 4700c NMYSA League Operating Expense Total 4700 NMYSA League Exprese Total 4000 TOURN 5000 Computer 5002 Software 5003 Hardware		54,200.00 68,800.00
4700c NMYSA League Operating Expense Total 4700 NMYSA League Exprese Total 4000 TOURN 5000 Computer 5002 Software 5003 Hardware		54,200.00 68,800.00
Total 4700 NMYSA League Expnese Total 4000 TOURN 5000 Computer 5002 Software 5003 Hardware		68,800.00
Total 4000 TOURN 5000 Computer 5002 Software 5003 Hardware		
5000 Computer 5002 Software 5003 Hardware	\$	* *= *== ==
5002 Software 5003 Hardware		145,100.00
5003 Hardware		
		800.00
Total 5000 Computer		1,000.00
	\$	1,800.00
6000 OTHER EXPENSES		
6002 Referees		10,000.00
6003 SW Soccer Complex		26,700.00
6006 Protests & Appeals		200.00
6007 Misc. Exp		330.00
6010 Room Night Program Expenses		10,000.00
6026 Parent Education		1,500.00
Total 6000 OTHER EXPENSES	\$	48,730.00
800 AGM Expense		
801 AGM Lodging		1,500.00
802 AGM Mileage		800.00
803 AGM Perdiem		500.00
804 AGM Luncheon		2,500.00
806 AGM Other		1,100.00
Total 800 AGM Expense	\$	6,400.00
900 State Coaching Courses		
901 Instructor Fees		2,500.00
902 Course Supplies		500.00
903 Travel		1,000.00
904 DOC Clinic Bonus		1,500.00
908 Instructor Meals	1	500.00
909 Instructor Hotel Room	1	750.00
Total 900 State Coaching Courses	\$	6,750.00
Total EXP	\$	696,219.00
Total Expenses	\$	696,219.00
Net Operating Income	\$	0.00
Net Income	\$	0.00
		



New Mexico Youth Soccer Association Annual General Meeting, June 9, 2018 Executive Director Report Gloria Faber

This time last year, we knew we would be faced with a season of "change", (new USSF mandates and the upcoming election of a new USSF President). Little did we know though, how much change, and what was on the horizon for NMYSA. It has been a Rollercoaster ride for sure!

This is how we rolled!

In the NMYSA office, we lost Heather Gallegos, our Registrar and Office Administrator who left for a great career opportunity in Property Management. Fortunately, we were able to hire, Mysha Crowley who has already had a positive impact in our environment! Simon Rothman who was hired to run the ODP/YOP programs set out and accomplished his goals of rejuvenating the ODP program. 4 NM teams reached the semi-finals at the ODP Regional Championships with one team, 04 Boys, finishing second against a well-oiled Cal South team. Bob Bigney maintained his title of Technical Director but took on a different roll, moving to Las Cruces NM, and focusing on Southern NM coach education/compliance. Josh Groves remained the Director of Soccer Development and continued his focus on coach education in the middle/northern part of the state while overseeing the website maintenance, NMYSA Social Media and bringing us into the 21st century with the installation of an upgraded phone system and all of the fun things that came with Office 365.

We began the summer intending on implementing a summer development league to help coaches/parents with new small sided game formats and to train/mentor new referees. Unfortunately, we started late, and the league did not come to fruition.

What did happen at NMYSA

We were approached by Roger Baxter, a coach and administrator who was part of an ailing Albuquerque Middle School soccer program, who asked us for help. Just before that, USSF had announced a grant program to grow numbers in member soccer



communities. Fast forward, we applied for and received the USSF "Innovate to Grow" grant and administered a new Albuquerque Middle School Soccer League. Working alongside the APS communities support group and International Development Soccer Academy, (a new Roger Baxter affiliate), we launched the NMYSA Middle School Soccer League which included 24 of the then 27 APS middle schools with 47 boys/girl's teams participating! Although it was more work then we intended, the end result was phenomenal. 812 new players to NMYSA combined with 125 existing NMYSA players formed a league serving 937 kids in the Albuquerque area. All I can say is "shut the front door"! More exciting is that we partnered with the NMSCR to establish a referee mentoring program helping to develop new referees using the MS Soccer League as the platform. Going forward, we hope to partner with our member leagues to help establish/enhance school programs in other communities that incorporate referee mentoring.

After last year's AGM and Roswell Youth Soccer's very successfully launch of a "TOPSoccer" program, many other NMYSA affiliates began "TOPSoccer" programs. We are thrilled that so many of you have taken on this very rewarding endeavor. Kudos to Corrales Soccer Club, Otero County Youth Soccer, Las Cruces Youth Soccer, Roswell Youth Soccer and all of the League/Clubs working to establish TOPSoccer programs in your community. Special thanks to Bob Bigney for the oversight and training for the TOPSoccer program!

In September, the NMYSA board of Directors voted to move forward with a new registration software, US Soccer Connect which is the USSF platform that is being developed by Stack Sports, FKA Blue Star. We have already begun the onboarding process for our member affiliates and are feeling the pains of change. In the long run, we trust that the US Soccer Connect system will prove to be an exceptional platform for USSF affiliates and hope to look back next year with great satisfaction.

95 teams participated in the 2018 New Mexico Open State Cup which included 10 U12 teams that played in a different format, (mini league), leading up to the traditional May event. We also had 41 teams participate in our first Target United Cup which was a blast for all who participated. Once again, we emphasized positive parent/spectator/coach behavior and for the most part we had well behaved spectators/coaches. We did however rely on the Santa Ana Police to control some



bad parent behavior at State Cup. Congratulations to all of the State Cup Champions! We are now readying 7 teams that will represent NM at the West Regionals.

This season, we sanctioned 21 tournaments with over 1320 teams participating. That is an increase over last years sanctioned events and number of participating teams, (15/1226).

Good news on participation numbers! Although many of our leagues have experienced a downturn in player registrations, overall, we are up from this time last year by 144 players. We know the growth can be attributed primarily to the Albuquerque area with the APS/NMYSA MS League and DCSL whereas, downturns are in transit/energy dependent job areas. Now with an upturn in the state's economy, we hope to see growth again next season for all of our member affiliates.

National Governing bodies USSF/USYS & Federal legislation

In September we traveled to the USYS Leadership Workshop in San Diego which proved to be enjoyable with motivational speakers and constructive information on USYS's new management structure. October was a trip to Idaho for the Region IV workshop which also proved informative but typical Region IV "lack of decision making". Also, in October was a quick trip to Chicago for discussions/feedback with USSF on proposed changes to the Referee program. USSF proposed professionalizing some of the mentoring and governance. Although it was not well received by most in the referee community, there is still hope that some of the proposal will come to fruition. In January we travelled to Philly for the annual USYS/USC conferences which were fraught with politics as USSF Presidential candidates were campaigning fiercely for the upcoming election. Finally, in February, the USSF AGM and Presidential election occurred naming Carlos Cordeiro as the new President of USSF. Then one more trip to the new USSF training center in Kansas City, Kansas for a one-day meeting with USSF that covered new Safe Sport legislation, International Clearance processes, overview of the USSF coaching licensing and the USSF soccer survey data recently collected by the Federation.



After a long await, the USSF finally launched their new coach curriculum and the first of the online grassroots courses was launched. Bob and Josh began instructing the new USSF courses.

In General

Driven in part by the new Safe Sport laws, NMYSA focused on revamping our Risk Management Program to incorporate new Safe Sport legislation and all NMYSA policies concerning codes of conduct, golf cart safety, concussions, drones and others. Thanks to all of those who sat on the RM committee and a special thanks to Tom Dickerson and Rennae Ross for countless hours towards this project.

We are pleased to welcome NMYSA's newest affiliate members, International Development Soccer Academy, High Plains United Soccer Club and Atletico FC. We look forward to serving you in the seasons to come.

Congratulations to those 2017 New Mexico Youth Soccer "of the year" award winners that also went on to win regional awards/recognition. Nick Smith Region IV Administrator of the Year, Dave Consla, Region IV Volunteer of the Year and Vince Sanchez, Region IV Boys Competitive Coach of the Year. We are proud of these individuals and their commitment to youth soccer in their communities.

We appreciate all of the volunteers, coaches, parents, referees, administrators and spectators who make this game possible for the youth players in our communities. Thank you to the NMYSA Board of Directors for the countless hours spent tending to various NMYSA business issues and thanks to the NMYSA staff for their commitment to the quality and growth of the game. Finally, a special "shout out" to Pat Switzer, Tom Dickerson and Rennae Ross for your devotion to NMYSA, your council and your ongoing respect for youth soccer. We are truly grateful!

That's a wrap!

Gloria

Affiliate League/Club	May 2017	May 2018	<u>Difference</u>
Northwest Rio Grande	1279	1321	42
Guadalajara Soccer Assoc.	320	280	(40)
Duke City Soccer	3371	3628	257
International DA- Middle School	0	812	812
Las Cruces Youth Soccer	3384	3087	(297)
Deming Youth Soccer	409	334	(75)
Sierra County Youth Soc.	190	160	(30)
Roswell Youth Soccer	1184	1186	2
Carlsbad Youth Soccer	973	1024	51
Artesia Youth Soccer	548	504	(44)
Los Alamos Youth Soc.	372	398	26
Taos Youth Soccer	382	368	(14)
Rio Rapids Northern NM Soccer	1048	931	(117)
Hobbs Youth Soccer	1769	1561	(208)
Clovis Youth Soccer	715	586	(129)
Lovington Youth Soccer	265	258	(7)
High Plains United Soccer Club	0	33	33
Four Corners Youth Soc.	1782	1634	(148)
Gallup Youth Soccer	549	534	(15)
Zuni Youth Soccer Assoc.	1	49	48
Otero County Youth Soc.	808	737	(71)
Lincoln County Youth Soc.	321	352	31
NM Select FC	14	0	(14)
PMZ	54	0	(54)
NM Soccer Academy	36	51	15
Classic Direct	61	106	45
Rush Direct	56	101	45
AUFC Direct	150	130	(20)
Fort Defiance	113	63	(50)
Pateadores NM SC	29	42	13
Clovis Futbol Club	3	60	57
TOTAL	20186	20330	144

11 Year Registration Trend

League/Affiliate	May 2008	May 2009	May 2010	May 2011	May 2012	May 2013	May 2014	May 2015	May 2016	May 2017	May 2018	11 Year Diff.
Northwest Rio Grande	3860	3765	3682	3107	2286	2095	1675	1574	1440	1279	1321	(2539)
Guadalajara Soccer Assoc.	0	0	0	0	328	367	263	304	284	320	280	280
NB3 Soccer League	0	0	0	0	147	270	190	0	0	0	0	0
Duke City Soccer	2536	2609	2554	2606	2952	3101	3382	3154	3054	3371	3628	1092
Challenge FC	0	0	267	359	315	327	282	408	388	0	0	0
Zia Soccer Club	0	0	0	0	0	0	338	453	0	0	0	0
IDA - APS Middle School	0	0	0	0	0	0	0	0	0	0	812	812
Las Cruces Youth Soccer	2663	2782	2772	2858	2923	2912	3079	3188	3359	3384	3087	424
Deming Youth Soccer	223	223	270	306	294	258	257	291	371	409	334	111
Sierra County Youth Soc.	0	0	0	92	218	179	184	154	205	190	160	160
Sunland Park NM Soc.	0	0	0	139	50	0	0	0	0	0	0	0
Roswell Youth Soccer	1027	1104	1095	1024	1274	1219	1194	1134	1047	1184	1186	159
Carlsbad Youth Soccer	624	664	622	684	754	606	812	635	880	973	1024	400
Artesia Youth Soccer	455	429	511	498	512	576	600	594	566	548	504	49
Los Alamos Youth Soc.	651	621	628	556	542	505	460	473	399	372	398	(253)
Taos Youth Soccer	659	646	575	564	594	534	449	412	391	382	368	(291)
Northern NM Soccer	1528	1400	1304	1185	1175	1199	1095	1138	1004	1048	931	(597)
Hobbs Youth Soccer	1456	1565	1559	1909	2048	2156	2300	2309	2204	1769	1561	105
Clovis Youth Soccer	659	591	654	679	635	694	681	706	848	715	586	(73)
Lovington Youth Soccer	0	435	406	354	441	0	389	332	285	265	258	258
High Plains Unitd SC	0	0	0	0	0	0	0	0	0	0	33	33
Four Comers Youth Soc.	1966	1934	1867	1939	1770	1503	1451	1382	1611	1782	1634	(332)
Gallup Youth Soccer	694	709	647	592	495	611	594	576	602	549	534	(160)
Zuni Youth Soccer Assoc.	0	0	0	0	0	0	5	2	13	1	49	49
Otero County Youth Soc.	595	588	481	736	605	619	592	628	819	808	737	142
Lincoln County Youth Soc.	336	390	346	343	359	362	265	235	188	321	352	16
Native American Soc.	64	139	255	135	92	48	0	0	0	0	0	(64)
NM Select FC	0	0	0	0	0	0	24	58	59	14	0	0
PMZ	0	0	0	0	0	0	81	86	89	54	0	0
NM Soccer Academy	0	0	0	0	0	0	13	17	23	36	51	51
Classic Direct	0	0	0	0	0	0	0	0	19	61	106	106
Rush Direct	0	0	0	0	0	0	0	0	61	56	101	101
Rio Rapids Direct	0	0	0	0	0	0	0	0	255	0	0	0
AUFC Direct	0	0	0	0	0	0	0	0	48	150	130	130
Fort Defiance	0	0	0	0	0	0	0	0	0	113	63	63
Roadrunner Soccer Club	0	0	0	0	0	0	0	0	0	0	0	0
Pateadores NM SC	0	0	0	0	0	0	0	0	0	29	42	42
Clovis Futbol Club	0	0	0	0	0	0	0	0	0	3	60	60
TOTAL	19996	20594	20495	20665	20809	20141	20655	20243	20512	20186	20330	334
(2008/2018 Comparision ★♥												

NMYSA ANNUAL GENERAL MEETING REPORT FROM THE COACHING DEPARTMENT June 9, 2018

Submitted by Bob Bigney, Technical Director:

Another year of change in the coaching department of the NMYSA. Last August, I moved to Las Cruces to perform the job of Technical Director, with focused efforts on serving the members in the southern part of the State.

Simon Rothman continued his role of Associate Technical Director, with responsibilities to run the ODP and YOP.

Josh Groves remains as the Director of Soccer Development and primarily conducts coaching education in Albuquerque and the northern part of the State.

Richard Fortescue serves as an instructor for US Soccer License courses and NMYSA coach clinics.

Along with assistance from Mysha Crowley and Gloria Faber, the coaching department carries out programs for player development, coaching education and offers support & service to all NMYSA member groups.

Some brief reviews from the past year:

I. COACHING EDUCATION PROGRAM

The long-awaited launch of US Soccer's Grassroots Coach License courses arrived in February 2018. These 4-hour, in-person courses offer classroom & field sessions. The cost for a candidate to attend a course is \$25, with that fee going to US Soccer. The NMYSA subsidizes the expenses to operate these courses at no additional expense to our coaches.

In the spring of 2018, the NMYSA offered the following US Soccer Courses:

Date	Location	Course	Candidates	Complete	
April 13-15	Abq	9v9	3	3	
April 13-15	Abq	11v11	6	4	
March 27-28	LC	11v11	8	6	
March 18	Abq	9v9	9	6	
March 18	Abq	11v11	7	6	
March 9-10	Alamo	4v4 / 7v7	8	8	
March 4	Abq	4v4	3	.2	
March 4	Abq	7v7	6	5	
February 9-10	LC	4v4	14	12	
February 9-10	LC	7v7	12	12	

Want to host a US Soccer License course in your area?

- 1) Contact the NMYSA (Bob or Josh) to discuss dates. The hosting group will need to secure classroom & field facilities and arrange youth players for the field session.
- 2) Interested coaches will need to:
 - set up their profile in US Soccer's Digital Coaching Center (DCC). https://dcc.ussoccer.com/ This is free and takes about 2 minutes.
 - Complete the Introduction to Grassroots Coaching Module. This is free and takes about 20 minutes.

In addition to these formal coaching courses, the NMYSA also offers our members informal, free Coach Clinics. These can be scheduled through the coaching department to cover the identified needs of the member group. NMYSA Members are encouraged to request an event in their area as soon as possible.

Continued

II. PLAYER DEVELOPMENT PROGRAM

ODP – The 2017-2018 ODP report & summary was submitted to the BoD for the February Meeting. From the 2017-18 ODP, the NMYSA has had 68 players (44 boys & 24 girls) invited to the ODP Regional Summer Camp. Additional players may still be invited.

Open tryouts for the 2018-19 ODP are scheduled for August 4 in Albuquerque. Age groups for ODP will be 2002, 2003, 2004, 2005, 2006 and 2007. Information on the upcoming ODP cycle will be posted on the NMYSA website.

YOP – The <u>Spring YOP</u> was offered for boys & girls born in 2005, 2006 and 2008. Sessions were conducted in Albuquerque and in Las Cruces. Below is a recap of the spring YOP:

Albuquerque YOP March 18; April 8, 22 127 players involved Las Cruces YOP
March 3, 11; April 15
60 players involved

Plans for Summer YOP include:

- Albuquerque sessions on June 24, July 8 and July 22
- Las Cruces sessions on June 17, 24 and July 8

YOP for the Summer will be offered for the 2006, 2007, 2008 and 2009 age groups and registration is now open (in the new US Soccer Connect system!)

III. TOPS PROGRAM

After the launch and success of the TOPSoccer Program in Roswell last year, the NMYSA now supports 4 TOPSoccer Programs across the State. Special thanks go out to these groups & people for running this wonderful program that offers soccer opportunities to children with special needs:

- ⇒ Roswell Youth Soccer Association

 Lead by Jeanene Gregory and assisted by Matthew Shappard, Michelle Trauger and the wonderful Youth Challenge Cadets from NMMI, who served as the buddies.
- ⇒ <u>Hobbs Youth Soccer Association</u> Lead by Monty Randolph.
- ⇒ Otero County Youth Soccer League

 Lead by Grace Yarborough and Eric Hoppes.
- ⇒ Corrales Soccer Club Lead by Mike Posen and Jessica Heras.

The NMYSA would like to thank Monty Randolph for stepping into the role of Chairperson for the TOPSoccer Committee. Monty has enjoyed running the TOPS program in Hobbs and will be a great resource for other communities wishing to begin a TOPS program.



Photo from the TOPSoccer Camp help in Las Cruces. Special thanks to the Las Cruces League, the LC Timbers Club and the Burrell College of Osteopathic Medicine for hosting this great event.

IV. Member Visits

From July 2017 – June 2018, the coaching department visited and/or provided services for the following NMYSA member organizations. These visits are extremely important, and we hope to be able to spend time with each member more often during the year.

Member	Location			
Carlsbad Youth Soccer Association	Carlsbad			
Cruces Futbol Club	Las Cruces			
Deming Youth Soccer League	Deming			
Duke City Soccer League	Albuquerque			
Hobbs Youth Soccer Association	Hobbs			
Las Cruces Youth Soccer League	Las Cruces			
Lincoln County Soccer League	Ruidoso			
Los Alamos Youth Soccer League	Los Alamos			
Northern NM Soccer League	Santa Fe			
NW Rio Grande Soccer League	Albuquerque			
Otero County Youth Soccer League	Alamogordo			
Roswell Youth Soccer Association	Roswell			
Sierra County Youth Soccer Association	Truth or Consequences			
Taos Youth Soccer League	Taos			

IV. OTHER

Last August, Bob conducted a soccer camp for teams entering the u9 age group in the Las Cruces Youth Soccer League. With the rules for u9/10 (build out line, GK distribution, etc.) and the transition from 4v4 to 7v7 (6+GK), this camp proved to be very helpful for these coaches, players and teams.

In November 2017, Bob & Josh attended a US Soccer Meeting in Florida to discuss the Grassroots License Courses.

During the ODP Regional Championship Tournament in Phoenix last January, the 2004 Boys team advanced to the championship game with some wonderful performances.

Last February, Josh & Bob assisted with the launch of the Albuquerque Middle School Soccer League by conducting four coaching clinics at some of the middle schools.

In March and May, Bob completed the US Soccer Instructor's License course in Sacramento, CA. This license will be required to teach all US Soccer license courses beginning next year.

District 1 AGM Report

By DC Michael Posen

This year our district continued to grow and added players in nearly every club. Alameda Soccer Club saw an uptick in younger players as well as ran another successful year of the annual Jeanette Gallegos Memorial Tournament. Corrales Soccer Club saw a tremendous growth in younger players as well as TOPSoccer athletes and they also ran a successful new tournament in the Salute to Veterans Tournament. Westside United Soccer's Director of Goalkeeping Anthony Guyker just became the US Deaf Men's National Goalkeeper Coach and will be training with them and traveling with them both domestically and internationally. Finally South Valley Soccer Club had a great showing at their Spring Cup Tournament.

Webmaster / Publications Editor, Bill Flor Report for June 2018 AGM

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File drop: https://www.hightail.com/u/jbdata

Newsletters and other publications:

No commercially printed or electronic newsletters or player magazines were produced during this period. Several formats and drafts have been offered since the 2013 APM for trial of an electronic-only small newsletter, but to date there has not been enough traction to produce an initial trial issue. No further discussion has occurred during this period on an updated edition of the NMYSA Coaching Manual.

Tournament programs:

No printed or electronic programs were produced for either the 2018 Target United Cup or the 2018 US Youth Soccer New Mexico Open State Cup (as directed by management).

Web site:

The NMYSA web site (http://www.nmysa.net/) was maintained through our community Content Management System. There are a number of areas on the web site for which we could use periodic input/information from our members. This is an appropriate venue in which to recognize the accomplishments of our players, coaches, and volunteers and through which to share that information with others across the state. However, we continue to struggle with the amount of information we receive from our membership for this purpose. Please consider submitting local and regional recognitions and accomplishments for publication in one of the areas on the web site.

Analytics data for site visits and page rankings for the period since the redesign went live in December 2016 is still not available, awaiting Active Networks action to repair the underlying page code to re-enable analytics.

The NMYSA social media presence has received a little additional attention since being linked directly from the redesigned web site. The Twitter followers have increased slightly to 1,740. The (consolidated) Facebook page (no longer separate for main and ODP areas) has slightly increased to 877 followers.

The web site, targeted e-mail, and social media are now our principal means of communication with our membership. In order for these to be successful, communication must be a two-way street. Please let us hear from you—provide content, send feedback and suggestions, solicit articles from others, but get involved.

Marketing program:

The marketing program has seen some recent successes—for example, the new relationships with Dick's Sporting Goods. It is time to re-tool the web site side of our marketing program to better fit within the structure of the site redesign.