NMYSA Board of Directors Meeting

March 3, 2019

NMYSA Office

A. NMYSA Board of Directors

- a. President Pat Switzer (Present)
- b. Vice President Rennae Ross (Present)
- c. Chief Financial Officer Tom Dickerson (Present)
- d. Secretary Jim Cooper (Present)
- e. Director of Cups and Games Michael Posen (Present)
- f. District Commissioners Representative Eric Hoppes (Present)
- g. Past President Tom Dickerson (Present)

B. NMYSA Staff

- a. Technical Director Nathan Gaudreault (Present)
- b. Associate Technical Director Simon Rothman (Not Present)
- c. Director of Soccer Development Josh Groves (Not Present)
- d. TopSoccer Chairperson Monty Randolph (Present)
- e. Executive Director/ Registrar Gloria Faber (Present)
- f. Office Administrator/ Associate Registrar Mysha Crowley (Not Present)
- g. Webmaster/ Publications Editor Bill Flor (Present)

C. NMYSA District Commissioners

- a. District 1 Ron Gaudette (Present)
- b. District 2 Bill Nordin (Present)
- c. District 3 CW Ward (Not Present)
- d. District 4 Matthew Shappard (Present)
- e. District 5 Hersch Wilson (Not Present)
- f. District 6 Monty Randolph (Present)
- g. District 7 Steven Kinsey (Present)
- h. District 8 Eric Hoppes (Present)

D. Call to Order

E. Minutes

a. No reading of the January 6, 2019 BOD Meeting minutes. Tom Dickerson motioned to accept the minutes as corrected. Pat Switzer seconded the motion. The motion passed, 12-0.

F. Officer Reports

- a. Presidents Report
 - i. USYS implementing a fee increase for membership from \$1.00 to \$2.25.
 - ii. Will NMYSA increase fees? To be discussed in New Business.
- b. Vice President

- i. No Report.
- c. Financial Officer
 - i. Refer to the report submitted to BOD for greater detail.
 - ii. Special Projects.
 - 1. Southern New Mexico Symposium
 - 2. Would like to transfer Bob's expense to cover symposium.
 - 3. Motion to transfer expense made. Passed 12-0.

G. Status Reports

- a. Coaches
 - i. Northern New Mexico and Albuquerque YOP registering players.
 - ii. Josh looking for coaches to work Southern New Mexico YOP.
- b. Registrar
 - i. Refer to the report submitted to BOD for greater detail.
 - ii. Registrations are down 117 from this time last year.
- c. Executive Directors
 - i. Refer to report submitted to BOD for greater detail.
 - ii. There are no barriers in playing in another state from which the player is residing.
 - iii. The player will need to obtain a release from the state association from where they reside.

H. Committees

- a. State Cup
 - i. No Report
- b. Rules
 - i. No Report.
- c. Referee
 - i. Refer to submitted report BOD for greater detail.
 - ii. Parents and coaches need more monitoring from leagues on their behavior towards referees.
 - iii. ODP Championships, 140 participated.
 - iv. Matt Buchman is the new Western Administrator.
 - 1. A proposal has been made to pay referees for their travel expenses.
 - v. Current referee clinics.
 - 1. 24 attending in Albuquerque.
 - 2. 30 attending in Santa Fe.
 - vi. Paul would like to take 1 or 2 youth referees to other leagues within the state to observe and mentor the referees.
- d. Risk Management
 - i. No Report.
- I. Old Business
 - a. None.

J. New Business

- a. USYS Fee Increase
 - i. USYS to increase registration fees by \$1.25 to \$2.25.
 - ii. NMYSA BOD to consider fee increase.
 - 1. If NMYSA decides to increase fee, BOD would like to help programs, league management, communication, etc.
 - 2. Leagues would prefer a flat increase across the board. A tiered system would depend on the team or player.
 - iii. BOD will propose a \$5.00 increase in registration fees and present at AGM.
 - 1. The new fee will be \$23.00 of which \$3.75 will go to NMYSA.
 - 2. During the AGM, NMYSA will illustrate where the fees will be used in the budget discussion.
 - 3. Motion to propose a fee increase made by Tom Dickerson and seconded by Monty Randolph. Motion passed 11-1 with Bill Nordin abstaining.
 - iv. Financial statement, Profit and Loss year end (fiscal year statement) to be submitted with NMYSA affiliation form each year.
 - 1. Bill made a motion to approve the change in wording to the Bylaws for the Financial Statement. Monty seconded the motion. The motion passed 11-0.

b. AGM

- i. Currently budgeted for \$6400.00, \$2500.00 for lunch.
- ii. NMYSA will pay for hotel costs for the league Presidents or their designee.
- iii. Gloria looking to reserve a suite at the New Mexico United game.
- iv. Gloria would also like to increase the budget for the AGM by \$3000.00 to cover additional activities during the AGM.
 - 1. Matthew Shappard made a motion to increase the AGM budget by \$3000.00 to cover additional expenses. Monty Randolph seconded the motion. The motion passed 12-0.
- c. Nate proposed a "A Queen of Hearts Raffle".
 - i. Mathew Shappard made a motion to move forward with organizing the raffle. Ron Gaudette seconded the motion. The motion passed 12-0.

K. Good of The Game

- L. Next Scheduled Meeting
 - a. AGM BOD meeting June 9, 2019.
 - b. Executive Committee scheduled as needed.

M. Motion to Adjourn

a. Mathew motioned to adjourn the NMYSA BOD meeting. Michael seconded. The motion passed 12-0.

New Mexico Youth Soccer Association Profit and Loss

September 1, 2018 - March 1, 2019

	Total
Income	
Coaching Licenses	1,475.00
INC	
200 COACHING	
201 Course Fees	 825.00
Total 200 COACHING	\$ 825.00
300 ODP	
302 Pool Player Fee	
302a Large Pool	31,434.46
302b Small Pool	 30,754.29
Total 302 Pool Player Fee	\$ 62,188.75
303 ODP Tournament Fee	
303i Regional Championships	 35,690.91
Total 303 ODP Tournament Fee	\$ 35,690.91
306 Gear Sales	45.00
308 Donations/Contributions	163.44
311 Sanctioning fee income	6,040.00
Total 300 ODP	\$ 104,128.10
400 REGISTRATION	
401 Registration Fees	333,929.17
Total 400 REGISTRATION	\$ 333,929.17
500 OPERATIONS	
501 Affiliation Fees	226.00
502 Interest	499.52
505 Tourn. Sanction Fees	5,225.00
Total 500 OPERATIONS	\$ 5,950.52
600 TOURN	
603a State Cup Application Fees	75,650.00
Total 600 TOURN	\$ 75,650.00
650 NMYSA Leagues	296.00
651 NMYSA League Registration Fees	15,208.94
Total 650 NMYSA Leagues	\$ 15,504.94
660 NMYSA Interstate Leagues	
661 NMYSA Interstate League Registrations	900.00
Total 660 NMYSA Interstate Leagues	\$ 900.00
700 OTHER INC	
701 Fines & Penalties	416.00
703 Other Income	1,742.00
704 Marketing Income	100.00
709 Grants	6,500.00
710 Mailing Lists	126.00
713 Room Night Program Revenue	7,500.00
Total 700 OTHER INC	\$ 16,384.00

Total INC	\$ 553,271.73
Total Income	\$ 554,746.73
Gross Profit	\$ 554,746.73
Expenses	
EXP	
1000 DOC	
1003 Publications	154.00
1004 Travei	2,893.19
Total 1000 DOC	\$ 3,047.19
2000 ODP	
2007 ODP Supplies	
2007e Player Gear	33,591.76
Total 2007 ODP Supplies	\$ 33,591.76
2010 Rentals	
2010a Fields	3,600.00
Total 2010 Rentals	\$ 3,600.00
2011 ODP Tournament	
2011! Regional Championship	
2011la Entry Fee	15,327.00
2011ib Travel	140.50
2011id Hotel	3,121.21
2011le Per Diem and Meals	4,140.00
2011if Supplies/Gear	12,570.52
Total 2011i Regional Championship	\$ 35,299.23
Total 2011 ODP Tournament	\$ 35,299.23
2013 Staff Travel-Meals	38.25
2014 ODP Coaching Staff	
2014a Salary	17,757.50
2014b Gear	2,394.96
2014c Travel	437.26
2014d Lodging	5,547.94
Total 2014 ODP Coaching Staff	\$ 26,137.66
Total 2000 ODP	\$ 98,666.90
3000 OPR	
3001 Accident & liability Insurance	17,012.00
3003 Affiliation Fees	25.00
3006 Bank Charges	296.54
3007a BOD Travel	1,742.03
3007b BOD Liability Insurance	1,694.00
3008a Rent Office	9,346.26
3010 Risk Managment Expense	13,254.58
3012 Fees & Licenses	21.50
3013 Fines & Penalities	-200.00
3014 Office	1,602.67
3016 Photocopy & Printing	1,795.50
3017 Postage	1,157.26
3018 President's Expenses	3,333.68
3019 Professional Fees	3,559.88

3019b Professional Publishing	1,722.59
3020 Registrar's Expenses	1,557.62
3021a Telephone - Office	2,848.47
3021d Telephone - Other	1,955.57
3021f Utilities	1,504.89
3022a Travel - Mid-Winter Conference	6,057.91
3022d Other Travel	1,067.07
3023 USYSA Fees	34,252.00
3024a Vehicle Insurance	41.89
3024b Vehicle Gasoline	30.96
3024c vehicle Maintenance	838.10
3026 Insurance - Workers Comp/Other	21.00
3027 Web Hosting	693.83
3040 Refunds of Income	 617.00
Total 3000 OPR	\$ 107,849.80
3050 PAYROLL	
3050b Salaries	7,000.01
3058 Payroli Processing Fee	 239.26
Total 3050 PAYROLL	\$ 7,239.27
4000 TOURN	
4001 American Cup	
4006 Miscellaneous	373.32
4007 Operating Expenses	46.65
Total 4001 American Cup	\$ 419.97
4030 State Cup	
4036 Operating Expenses	973.74
Total 4030 State Cup	\$ 973.74
4700 NMYSA League Expnese	
4700c NMYSA League Operating Expense	33,393.69
Total 4700 NMYSA League Expnese	\$ 33,393.69
Total 4000 TOURN	\$ 34,787.40
4800 NMYSA Interstate League Expenses	
4800a NMYSA Interstate League Referee Expense	3,215.00
4800b NMYSA Interstate League Field Expense	4,320.00
4800c NMYSA Interstate League Operating Exp.	 359.33
Total 4800 NMYSA Interstate League Expenses	\$ 7,894.33
5000 Computer	
5002 Software	 264.93
Total 5000 Computer	\$ 264.93
6000 OTHER EXPENSES	
6002 Referees	875.00
6003 SW Soccer Complex	26,666.67
6004 Special Projects	848.46
6007 Misc. Exp	238.01
6010 Room Night Program Expenses	4,041.00
Total 6000 OTHER EXPENSES	\$ 32,669.14
900 State Coaching Courses	
901 Instructor Fees	472.50

903 Travel	81.01
905 Other Expenses/Fields	35.00
Total 900 State Coaching Courses	\$ 588.51
Total EXP	\$ 293,007.47
Payroll Expenses	
Taxes	
Federal Taxes (941/944)	6,438.63
NM Unemployment Tax	213.31
NM Worker's Compensation Fee	23.00
Total Taxes	\$ 6,674.94
Wages	••••
Bonus	0.00
Other Earnings	1,934.23
Salary	75,230.76
Total Wages	\$ 77,164.99
Total Payroli Expenses	\$ 83,839.93
Total Expenses	\$ 376,847.40
Net Operating Income	\$ 177,899.33
Net income	\$ 177,899.33

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New Mexico Youth Soccer Association Balance Sheet

As of March 1, 2019

	Total
ASSETS	
Current Assets	
Bank Accounts	
Bank	0.00
Scottrade	88,605.88
US Eagle Certificates of Deposit	58,229.00
US Eagle FCU 104	96.44
Wells Fargo Main Checking	110,479.10
Wells Fargo-Savings	5,653.79
Total Bank	\$ 263,064.21
Total Bank Accounts	\$ 263,064.21
Accounts Receivable	
Accounts Receivable	58,721.94
Total Accounts Receivable	\$ 58,721.94
Other Current Assets	
Payroli Refunds	224.59
Prepaid Expense	27,116.50
Undeposited Funds	0.00
Total Other Current Assets	\$ 27,341.09
Total Current Assets	\$ 349,127.24
Fixed Assets	
Accumulated Depreciation	-36,559.21
Automobiles	38,542.83
Computer Equipment	6,607.44
Total Fixed Assets	\$ 8,591.06
Other Assets	
Prepaid Rent	0.00
Total Other Assets	\$ 0.00
TOTAL ASSETS	\$ 357,718.30
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	0.00
Total Accounts Payable	\$ 0.00
Credit Cards	
Wells Fargo 4888	0.00
Wells Fargo 5207	0.00
Wells Fargo 8132	0.00
Wells Fargo 9029	0.00
Total Credit Cards	\$ 0.00
Other Current Liabilities	
2100 Payroli Liabilities	4,305.72

NM Income Tax	403.62
NM Unemployment Tax	52.42
Total 2100 Payroli Liabilities	\$ 4,761.76
2110 Direct Deposit Liabilities	0.00
Deferred Registration Revenue	0.00
Direct Deposit Payable	0.00
Other Current Liabilities	0.00
Total Other Current Liabilities	\$ 4,761.76
Total Current Liabilities	\$ 4,761.76
Total Liabilities	\$ 4,761.76
Equity	·
3900 Retained Earnings	173,765.47
3901 Board restricted net assets-ODP	1,291.74
Opening Bal Equity	0.00
Net Income	177,899.33
Total Equity	\$ 352,956.54
TOTAL LIABILITIES AND EQUITY	\$ 357,718.30

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New Mexico Youth Soccer Association Budget vs. Actuals: 2018-2019 Budget - FY19 P&L September 2018 - August 2019

		Total		
	Actual	Budget	ove	er Budget
Income				
Coaching Licenses	1,475.00			1,475.00
INC				0.00
200 COACHING				0.00
201 Course Fees	825.00			825.00
208 Special Topics Courses		3,300.00		-3,300.00
Total 200 COACHING	\$ 825.00	\$ 3,300.00	-\$	2,475.00
300 ODP				0.00
302 Pool Player Fee				0.00
302a Large Pool	31,434.46			31,434.46
302b Small Pool	30,754.29	47,120.00		-16,365.71
Total 302 Pool Player Fee	\$ 62,188.75	\$ 47,120.00	\$	15,068.75
303 ODP Tournament Fee				0.00
303i Regional Championships	35,690.91	38,610.00		-2,919.09
Total 303 ODP Tournament Fee	\$ 35,690.91	\$ 38,610.00	-\$	2,919.09
305 YOP Fees		30,000.00		-30,000.00
306 Gear Sales	45.00			45.00
308 Donations/Contributions	163.44			163.44
311 Sanctioning fee income	6,040.00	9,000.00		-2,960.00
Total 300 ODP	\$ 104,128.10	\$ 124,730.00	-\$	20,601.90
400 REGISTRATION				0.00
401 Registration Fees	333,929.17	362,844.00		-28,914.83
Total 400 REGISTRATION	\$ 333,929.17	\$ 362,844.00	-\$	28,914.83
500 OPERATIONS				0.00
501 Affiliation Fees	226.00	1,100.00		-874.00
502 Interest	499.52	1,500.00		-1,000.48
505 Tourn. Sanction Fees	5,225.00	8,000.00		-2,775.00
Total 500 OPERATIONS	\$ 5,950.52	\$ 10,600.00	-\$	4,649.48
600 TOURN				0.00
601a American Cup Application Fees		15,000.00		-15,000.00
601b American Cup Sales		500.00		-500.00
603a State Cup Application Fees	75,650.00	90,000.00		-14,350.00
603b State Cup Sales		2,000.00		-2,000.00
Total 600 TOURN	\$ 75,650.00	\$ 107,500.00	-\$	31,850.00
650 NMYSA Leagues	296.00	39,895.00	·	-39,599.00
651 NMYSA League Registration Fees	15,208.94	25,000.00		-9,791.06
Total 650 NMYSA Leagues	\$ 15,504.94	\$ 64,895.00	-\$	49,390.06
660 NMYSA Interstate Leagues		•	•	0.00
661 NMYSA Interstate League Registrations	900.00			900.00
Total 660 NMYSA interstate Leagues	\$ 900.00	\$ 0.00	\$	900.00
700 OTHER INC				0.00
701 Fines & Penalties	416.00	100.00		316.00

•						
703 Other Income		1,742.00)	500.00)	1,242.00
704 Marketing Income		100.00	l .			100.00
707 Advertising				50.00)	-50.00
709 Grants		6,500.00		3,000.00)	3,500.00
710 Mailing Lists	•	126.00		200.00)	-74.00
711 Far West Regionals				3,500.00)	-3,500.00
713 Room Night Program Revenue	<u></u>	7,500.00		15,000.00)	-7,500.00
Total 700 OTHER INC	\$	16,384.00	\$	22,350.00	-\$	5,966.00
Total INC	\$	553,271.73	\$	696,219.00	-\$	142,947.27
Total Income	\$	554,746.73	\$	696,219.00	-\$	141,472.27
Gross Profit	\$	554,746.73	\$	696,219.00	-\$	141,472.27
Expenses						,
EXP						0.00
1000 DOC						0.00
1001 Supplies				100.00		-100.00
1002 Equipment				150.00		-150.00
1003 Publications		154.00		100.00		54.00
1004 Travel		2.893.19		3,500.00		-606.81
1005 Coaches Symposium		_,,,,,,,,,		1,000.00		-1,000.00
1006 DCC Salaries				.,000.00		0.00
1006b Continuing Education				500.00		·-500.00
Total 1006 DCC Salaries	\$	0.00	\$	500.00	-\$	500.00
1008 TOPSoccer Expense	•	3.33	•	800.00	•	-800.00
Total 1000 DOC	\$	3,047.19	\$	6,150.00	-6	3,102.81
2000 ODP	•	0,011.10	•	0, 130.00	- \$	0.00
2005 ODP Player Assistance/Scholarsh				2,000.00		-2,000.00
2007 ODP Supplies				2,000.00		-2,000.00
2007c Materials				100.00		-100.00
2007e Player Gear		33,591.76		30,000.00		
Total 2007 ODP Supplies	\$	33,591.76		30,100.00	•	3,591.76
2010 Rentals	•	33,331.70	₽	30, 100.00	ð	3,491.76
2010a Fields		3,600.00		2 600 00		0.00
Total 2010 Rentals	\$	3,600.00		3,600.00	•	0.00
2011 ODP Tournament	₩	3,000.00	ð	3,600.00	>	0.00
2011i Regional Championship						0.00
2011ia Entry Fee		45 227 00		40.000.00		0.00
2011ib Travel		15,327.00		10,000.00		5,327.00
2011ic Rental Cars		140.50		500.00		-359.50
2011id Hotel		0.404.04		500.00		-500.00
2011ie Per Diem and Meals		3,121.21		6,000.00		-2,878.79
2011if Supplies/Gear		4,140.00		3,600.00		540.00
		12,570.52		500.00		12,070.52
Total 2011i Regional Championship Total 2011 ODP Tournament	\$	35,299.23		21,100.00		14,199.23
2013 Staff Travel-Meals	\$	35,299.23	•	21,100.00	\$	14,199.23
2013 Starr Traver-means 2014 ODP Coaching Staff		38.25				38.25
2014 ODP Coaching Starr 2014a Salary		,=======				0.00
2014a Satary 2014b Gear		17,757.50		20,000.00		-2,242.50
2014b Gear 2014c Travel		2,394.96		2,000.00		394.96
AU19G HAVE		437.26		500.00		-62.74

3040 Refunds of Income		617.00				617.0
3027 Web Hosting		693.83		700.00		-6 .1
3026 Insurance - Workers Comp/Other		21.00		1,200.00		-1,179.0
3024c vehicle Maintenance		838.10		900.00		-61.9
3024b Vehicle Gasoline		30.96				30.9
3024a Vehicle Insurance		41.89		700.00		-658.1
3023 USYSA Fees		34,252.00		40,316.00		-6,064.0
3022d Other Travel		1.067.07		1,000.00		-5,060.
3022b Region IV Workshop		16.100,0		5,000.00		-5,000.0
3022a Travel - Mid-Winter Conference		6,057.91		6,000.00		- 1,3s3. 57.9
3021f Utilities		1,504.89		2,900.00		-1,395.
3021d Telephone - Other		1,955.57		2,600.00		-2,001.4 -644.4
3021a Telephone - Office		2,848.47		5,500.00		-2,651.
3020 Registrar's Expenses		1,557.62		1,200.00		357.
3019b Professional Publishing		1,722.59		3,000.00		-2,340. -1,277.
3019 Professional Fees		3,559.88		5,900.00		-1,000. -2,340.
3018 President's Expenses		3.333.68		5,000.00		-1,666.
3017 Postage		1,795.50		1,100.00		-204.: 57.:
3016 Photocopy & Printing		1,795.50		2,000.00		-204.
3014 Office		- <i>2</i> 00.00 1,602.67		1,500.00		-200.º 102.º
3013 Fines & Penalities		-200.00		100.00		-76.: -200.:
3012 Fees & Licenses		21.50		100.00		- 1,745. -78.
3010 Risk Managment Expense		13,254.58		15,000.00		-300. -1,745.
3009 Office Property		2,0-10.20		500.00		-6,233. -500.
3008a Rent Office		9,346.26		17,600.00		-700. -8,253.
3007c BOD Bonding Fees		1,004.00		700.00		-300. -700.
3007b BOD Liability Insurance		1,694.00		2,000.00		-2,237. -306.
3007a BOD Travel		1,742.03		4,000.00		-2.257.
3006 Bank Charges		296.54		1,000.00		-703.
3003 Affiliation Fees		25.00		25.00		-40,300.
3001 Accident & liability Insurance		17,012.00		64,000.00		-46,988.
6000 OPR	▼	50,000.30	₩	31,000.00	₩	7,000. 0.
Total 2000 ODP	\$	98,666,90		91,600.00	-	7,066.
Total 2308 YOP Coaching Staff	\$	0.00	•	5,000.00	-¢	-5,000. 5,000 .
2308a Salary				5,000.00		-5,000.
2308 YOP Coaching Staff	▼	· · · · · · · · · · · · · · · · · · ·	•	300.00	-₩	0. 0.
Total 2307 YOP Rentals	\$	0.00	\$	800.00	-¢	-800. 800 .
2307a Fields				800.00		0.
2307 YOP Rentals	Ψ	0.00	Þ	4,800.00	-\$	4,800.
Total 2306 YOP Supplies	\$	0.00	•	4,500.00	•	-4,500
2306e Player Gear				200.00		-200
2305 YOP Player Assistance/Scholarsh				100.00		-100
2306 YOP Supplies						
2015 ODP Medical	•	20, 137.00	Ψ	23,700.00 500.00	₽	2,437 -500
Total 2014 ODP Coaching Staff	\$	26,137.66	•	200.00	•	-200
2014g ODP Staff- Other				000.00		

3050 PAYROLL					0.00
3050b Salaries	7,000.01]	183,000.00		-175,999.99
3052 Employer Payroll Taxes (FICA)	·		14,153.00		-14,153.00
3021f-NM Employee Qtrly Fee			95.00		-95.00
Total 3052 Employer Payroll Taxes (FICA)	\$ 0.00	\$	14,248.00	-\$	14,248.00
3055 SUTA			600.00		-600.00
3058 Payroli Processing Fee	239.26	;	400.00		-160.74
Total 3050 PAYROLL	\$ 7,239.27	\$	198,248.00	-\$	191,008.73
4000 TOURN					0.00
4001 American Cup					0.00
4001a Awards			1,500.00		-1,500.00
4002 Referee Fees			5,300.00		-5,300.00
4002a Volunteer Expense			1,200.00		-1,200.00
4005 Tshirts & Misc			500.00		-500.00
4006 Miscellaneous	373.32				373.32
4007 Operating Expenses	 46.65		1,000.00		-953.35
Total 4001 American Cup	\$ 419.97	\$	9,500.00	-\$	9,080.03
4030 State Cup					0.00
4031 Awards			4,600.00		-4,600.00
4032 Referee Fees			21,800.00		-21,800.00
4032a Volunteer Expense			1,200.00		-1,200.00
4033a Travel			500.00		-500.00
4034 Field Preparation			500.00		-500.00
4035 T Shirts & Misc			700.00		-700.00
4036 Operating Expenses	973.74		6,500.00		-5,526.26
4037 Rentals			3,000.00		-3,000.00
Total 4030 State Cup	\$ 973.74	\$	38,800.00	-\$	37,826.26
4050 Far West Regionals			28,000.00		-28,000.00
4700 NMYSA League Expnese					0.00
4700a NMYSA League Referee Expense			14,600.00		-14,600.00
4700c NMYSA League Operating Expense	33,393.69		54,200.00		-20,806.31
Total 4700 NMYSA League Expnese	\$ 33,393.69	\$	68,800.00	-\$	35,406.31
Total 4000 TOURN	\$ 34,787.40	\$	145,100.00	-\$	110,312.60
4800 NMYSA Interstate League Expenses					0.00
Expense	3,215.00				3,215.00
Expense	4,320.00				4,320.00
Ехр.	359.33				359.33
Total 4800 NMYSA Interstate League Expenses	\$ 7,894.33	\$	0.00	\$	7,894.33
5000 Computer					0.00
5002 Software	264.93		800.00		-535.07
5003 Hardware	 		1,000.00		-1,000.00
Total 5000 Computer	\$ 264.93	\$	1,800.00	-\$	1,535.07
6000 OTHER EXPENSES					0.00
6002 Referees	875.00		10,000.00		-9,125.00
6003 SW Soccer Complex	26,666.67		26,700.00		-33.33
6004 Special Projects	848.46				848.46
6006 Protests & Appeals			200.00		-200.00
6007 Misc. Exp	238.01		330.00		-91.99

6010 Room Night Program Expenses	4,041.00)	10,000.00		-5,959.00
6026 Parent Education			1,500.00		-1,500.00
Total 6000 OTHER EXPENSES	\$ 32,669.14	\$	48,730.00	-\$	16,060.86
800 AGM Expense					0.00
801 AGM Lodging			1,500.00		-1,500.00
802 AGM Mileage			800.00		-800.00
803 AGM Perdiem			500.00		-500.00
804 AGM Luncheon			2,500.00		-2,500.00
806 AGM Other			1,100.00		-1,100.00
Total 800 AGM Expense	\$ 0.00	\$	6,400.00	-\$	6,400.00
900 State Coaching Courses					0.00
901 Instructor Fees	472.50		2,500.00		-2,027.50
902 Course Supplies			500.00		-500.00
903 Travel	81.01		1,000.00		-918.99
904 DOC Clinic Bonus			1,500.00		-1,500.00
905 Other Expenses/Fields	35.00				35.00
908 Instructor Meals			500.00		-500.00
909 Instructor Hotel Room			750.00		-750.00
Total 900 State Coaching Courses	\$ 588.51	\$	6,750.00	-\$	6,161.49
Total EXP	\$ 293,007.47	\$	696,219.00	-\$	403,211.53
Payroll Expenses					0.00
Taxes					0.00
Federal Taxes (941/944)	6,438.63				6,438.63
NM Unemployment Tax	213.31				213.31
NM Worker's Compensation Fee	23.00				23.00
Total Taxes	\$ 6,674.94	\$	0.00	\$	6,674.94
Wages					0.00
Bonus	0.00				0.00
Other Earnings	1,934.23				1,934.23
Salary	75,230.76				75,230.76
Total Wages	\$ 77,164.99	\$	0.00	\$	77,164.99
Total Payroll Expenses	\$ 83,839.93	\$	0.00	\$	83,839.93
Total Expenses	\$ 376,847.40	\$	696,219.00	-\$	319,371.60
Net Operating income	\$ 177,899.33	\$	0.00	\$	177,899.33
Net Income	\$				

Coaching Department Summary

ODP

•	Phase 1, (large pool)	323
•	Phase 2, (small pool)	273
•	Phase 3, (ODP RC)	197
•	ANMDL ODP U12s	16

We sent 12 teams to ODP Regional Championships, the 07, 06, 05, 04, 03, 02 teams in both genders and had decent results, see below.

07 Boys	364					07 Girls				
(0-4)	3-6	3-4	2-3	2-3		(0-3)	0-4	0-1	0-8	
06 Boys						06 Girls				
(1-3)	3-5	3-0	2-5	0-4		(2-1-1)	2-0	0-7	1-1	1-0
05 Boys						05 Girls	7			
(3-2)	0-2	6-1	3-0	2-5	4-1	(1-1-2)	4-0	0-1	1-1	0-1
04 Boys						04 Girls				
(2-2)	0-2	0-6	4-0	4-1		(0-2-1)	1-1	1-1	0-2	0-1
03 Boys						04 Girls				
(2-2)	1-0	0-4	2-0	0-2		(1-3)	2-0	0-9	0-2	0-5
02 Boys						02 Girls				
(0-4)	0-4	1-2	1-5	1-2		(0-4)	1-2	1-2	0-3	1-4

YOP registration in Albuquerque (4) sessions is underway. Sessions in Las Cruces (3) are currently being arranged and will be posted shortly.

Couching Courses - Winter only

•	D License held in Albuquerque	15
•	9v9 Grassroots in Roswell	17
•	7v7 Grassroots in Albuquerque	9

Both Nate and Josh completed the USSF Instructors Course and also completed their annual USSF DOC training in Chicago.

Nate has conducted two Middle School training session.

Registration Comparison February 18-February 19

League	Feb-18		<u>Difference</u>
Northwest Rio Grande	1210	THE RESERVE OF THE PARTY OF THE	
Guadalajara Soccer Assoc	240	The second secon	
Duke City Soccer	3531	3121	-9 -410
Middle School	396		
Las Cruces Youth Soccer	2904	2727	-177
Deming Youth Soccer	319	347	28
Sierra County Youth Soccer	158		-6
Roswell Youth Soccer	1181	1149	-32
Carlsbad Youth Soccer	792	938	146
Artesia Youth Soccer	504	557	53
Los Alamos Youth Soccer	337	355	18
Taos Youth Soccer	330	299	-31
Rio Rapids Northern NM	868	761	-107
Hobbs Youth Soccer	1550	1368	-182
Clovis Youth Soccer	474	510	36
Lovington Youth Soccer	258	276	18
High Plains United Soccer Club	33	0	-33
Four Corners Youth Soccer	1568	1643	75
Gallup Youth Soccer	533	585	52
Zuni Youth Soccer Assoc	49	78	29
Otero County Youth Soccer	703	643	-60
Lincoln County Youth Soccer	217	297	80
NM Soccer Academy	42	65	23
Classic Direct	94	116	22
Rush Direct	79	119	40
AUFC Direct	121	116	-5
Fort Defiance	63	0	-63
Pateadores NM Soccer Club	42	81	39
Atletico Futbol Club	0	160	160
Clovis Futbol Club	53	13	-40
TOTAL	18649	18532	-117

Executive Director Report NMYSA Board Meeting March 3, 2019

General

- 1. Pat and I traveled to the USSF AGM in February where a new Vice President of USSF was confirmed, (ran unopposed), Cindy Parlow Cone. Cindy is a former US National team player and hopefully will bring a new prospective to the USSF Board. Dan Flynn, the longtime CEO is retiring so a search for his replacement will be underway.
- 2. USYS passed the revisions to rule 201, (Rule 201. PLAYER REGISTRATION Section 1. A youth player must register each seasonal year in the State Association in which he or she resides with his or her parent or parents or guardian or guardians, or, for a student in residence at a boarding school, college, or university, the player may register in the state in which the boarding school, college, university, or division of the college or university is located. Any other questions of residency may be determined by the State Association in which the player is registered to vote or holds a current driver's license. Section 2. (a) Any youth player wishing to play on a team of a member of a State Association other than the State Association where the player is registered, will receive a written release from the State Association where the player is registered. (b) A State Association may waive the provisions to register a player as provided by Section 1 of this rule and release a player as provided by clause (a) of this section by providing notice of waiver to another State Association. (c) The State Association where the youth player is registered must promptly grant the youth player a release or a waiver for no additional fee. (d) A release or a waiver must be obtained each seasonal year. Section 3. A youth player is registered for a seasonal year from the moment the player or the player's representative executes the registration form and pays the appropriate fees.)
- Nate and I are continuing to work with Bernalillo County on a Regional Sports Complex.
 Capital Outlay for the start of the project is being considered in the New Mexico legislator.
- 4. The New Mexico Legislators are considering a proposal, HB 73, to remain on Day Light Savings time. We will continue to follow HB 73 and do our best to rally support to quash this bill.
- 5. We have had some changes/turnover in a few of our member leagues and are working with those members to training them on NMYSA practices and the Stack registration system. We welcome new Presidents, Registrars and volunteers to the NMYSA family.
- 6. The NMYSA 2019 AGM will be June 9, 2019. We are reviewing venues and working on the framework and will have more information by the end of March.

Referee Programs

1. The Stack System has been set up for Referee background checks so we will work with the NMSRC, specifically Paul Quan to insure the backgrounds checks are being completed for all referees 18 and older.

The SRC has agreed to allow the Youth Association to pilot a program allowing grade 9
referees to take the USSF online course and obtain certification without taking an inperson course. Leagues interested in piloting this program need to contact me/Paul
Quan for additional information.

Stack

Most every league is completely onboarded to the Stack system. We are continuing to communicate and meet with Stack to work through issues. Frequent calls and meetings will continue until all early on-boarders are comfortable with the product.

Programs/Events

The ANMDL was a great success and we are already working to improve the league for next season. Arizona is onboard and we will look to expand the league to other states in the future.

The APS Middle School League will begin play March 20th. The schedule is complete with 58 teams this season, (100% of all APS Middle Schools-29 participating), and players registering. We informally partnered with the UNM Women's Soccer Program for coaches and will work with them on a training camp post season. We will continue our referee mentoring as well.

The January Southern Soccer Symposium was a hoot. We had 53 players participate in the United NM ID opportunity, 17 coaches attend the 9v9 grassroots course and folks from Hobbs, Albuquerque, Roswell, Alamogordo and Lovington participated in various sessions. Thanks to Roswell Youth Soccer for hosting us!

Tournaments

The State Cup schedule is complete and being vetted as we speak--we hope to have it posted next week. We have also opened the application for the Target United Cup and are working to organize both events, awards, vendors, medical, security, marshaling etc. and hope the 2019 experience is rewarding to all participants!

Thanks to all of the NMYSA Board members. We are grateful for your contributions to further the game of soccer in our communities!

Gloria Faber





Referee Pilot Program

- Outlying leagues will appoint a Referee Administrator who will coordinate referee registrations with the State Referee Registrar, (Paul Quan).
- New Referees can take the USSF online Grade 9 course without having to attend an in-person referee certification course.
 - The referee will need to print their certificates as they complete the online course to provide to the Referee Administrator as proof of completing the online Grade 9 course.
 - Those certificates along with the registration form and fees will need to be submitted to the league's Referee Administrator who will in turn submit them to the State Referee Registrar.
 - Once the State Referee Registrar has successfully registered the referee to the USSF database, the certification patch will be mailed to the Referee/Referee Administrator.
 - All Referees 18 years or older are required to undergo background check screening. Visit <u>www.nmysalive.net</u> to register and complete a disclosure for the background check. Referee background checks are \$10 and are good for two years.
 - o The Referee will be required to re-certify each year.
- The NM SRC will schedule a State Referee Coach/Mentor to visit the league to help mentor those "Online Referees" in person at their league games/events.