

## NMYSA Board of Directors Meeting

February 20, 2021 - 9:00 AM

Via Zoom

### A. NMYSA Board of Directors

- a. President – Pat Switzer (Present)
- b. Vice President – Rennae Ross (Present)
- c. Chief Financial Officer – Tom Dickerson (Present)
- d. Secretary – Jim Cooper (Present)
- e. Director of Cups and Games – Vacant
- f. District Commissioners Representative – Matthew Shappard (Present)
- g. Past President – Tom Dickerson (Present)

### B. NMYSA Staff

- a. Technical Director – Rick Flores (Not Present)
- b. Programs Administrator – Michael Posen (Present)
- c. Executive Director – Gloria Faber (Present)
- d. Office Administrator Registrar – Mysha Crowley (Not Present)
- e. Webmaster/ Publications Editor – Bill Flor (Present)

### C. NMYSA District Commissioners

- a. District 1 – Ron Gaudette (Present)
- b. District 2 – Bill Nordin (Present)
- c. District 3 – CW Ward (Present)
- d. District 4 – Matthew Shappard (Present)
- e. District 5 – Alyssa Nieto (Not Present)
- f. District 6 – Monty Randolph (Present)
- g. District 7 – Steven Kinsey (Present)
- h. District 8 – Andrez Montoya (Present)

### D. Call to Order

### E. Minutes

- a. No reading of the August 2, 2020 BOD Meeting minutes.
- b. Motion made by Mathew Shappard to accept the August 2020 minutes and seconded by Tom Dickerson. Motion passed.

### F. Officer Reports

- a. Presidents Report
  - i. No Report
- b. Vice President

- i. No Report
- c. Financial Officer
  - i. No Report

#### G. Status Reports

- a. Coaches
  - i. No Report
- b. Registrar
  - i. Due to COVID pandemic registrations are down substantially as expected.
  - ii. Stack to help with registration software
- c. Executive Directors
  - i. Refer to written report.
  - ii. Furloughed the entire staff in September until we are allowed to begin play again.
  - iii. Gloria and Rick have kept volunteer office hours with Rick continuing to run online clinics.
  - iv. Dicks Sporting Goods – provided \$7500 in 2020. Will provide \$8000 in 2021, no cash, provide gift cards for stores. Set up jamborees, etc. at events in communities.
  - v. ODP will run in the spring for two weeks, one week male and the other week female players. All age groups will participate with players staying in hotels.
  - vi. Working with MOJO mobile app to assist coaches in player training activities.
- d. Programs Administrator
  - i. Top Soccer in March.

#### H. Committees

- a. State Cup
  - i. Will NMYSA be able to host in New Mexico?
  - ii. Arizona has offered fields. El Paso a possibility but currently closed, leagues looking to open in March.
  - iii. NMYSA will send out a survey asking leagues and teams if they would be willing to play out of state if New Mexico is closed due to COVID restrictions.
  - iv. Regionals age groups will be U12 thru U17.
- b. Rules
  - i. Will be holding meetings to discuss gender equity.
- c. Referee
  - i. Currently 100 referees registered in the state.
  - ii. Registration is free this year.
  - iii. Courses offered on-line instead of in-person.
- d. Risk Management
  - i. One hearing concerning player transfer.
  - ii. Four hundred active coaches in New Mexico.

#### I. Old Business

- a. None

**J. New Business**

- a. Bill suggested delaying fee increase for one year until 2021.

**K. Good of The Game**

**L. Next Scheduled Meeting**

- a. Next scheduled meeting TBD.
- b. Executive Committee scheduled as needed.

**M. Motion to Adjourn**

- a. Bill Nordin motioned to adjourn the NMYSA BOD meeting. Jim Cooper seconded the motion. The motion passed 12-0.

# New Mexico Youth Soccer Association

## Profit and Loss

September 1, 2020 - February 18, 2021

	Total
<b>Income</b>	
<b>INC</b>	
<b>200 COACHING</b>	
201 Course Fees	9,160.00
Coaching Licenses	770.00
<b>Total 200 COACHING</b>	<b>\$ 9,930.00</b>
<b>300 ODP</b>	
302 Pool Player Fee	
302a Large Pool	22,338.14
<b>Total 302 Pool Player Fee</b>	<b>\$ 22,338.14</b>
305 YOP Fees	498.48
<b>Total 300 ODP</b>	<b>\$ 22,836.62</b>
<b>400 REGISTRATION</b>	3,252.81
401 Registration Fees	64,487.44
<b>Total 400 REGISTRATION</b>	<b>\$ 67,740.25</b>
<b>500 OPERATIONS</b>	
501 Affiliation Fees	80.00
502 Interest	511.45
<b>Total 500 OPERATIONS</b>	<b>\$ 591.45</b>
<b>700 OTHER INC</b>	
703 Other Income	8,109.37
709 Grants	71,547.00
<b>Total 700 OTHER INC</b>	<b>\$ 79,656.37</b>
<b>Total INC</b>	<b>\$ 180,754.69</b>
<b>Total Income</b>	<b>\$ 180,754.69</b>
<b>Gross Profit</b>	<b>\$ 180,754.69</b>
<b>Expenses</b>	
<b>EXP</b>	
<b>3000 OPR</b>	
3001 Accident, Liability and WC Insurance	30,778.60
3002 Advertising	134.85
3003 Affiliation Fees	25.00
3006 Bank Charges	375.82
3008a Rent Office	9,346.26
3010 Risk Management Expense	1,509.80
3012 Fees & Licenses	1,597.79
3013 Fines & Penalties	5.00
3014 Office	808.64
3016 Photocopy & Printing	1,978.75
3017 Postage	566.34
3019 Professional Fees	3,505.93
3019b Professional Publishing	525.00
3020 Registrar's Expenses	150.38

3021a Telephone - Office		4,043.68
3021f Utilities		1,203.86
3023 USYSA Fees		9,022.00
3027 Web Hosting		693.83
3040 Refunds of Income		28,808.00
<b>Total 3000 OPR</b>	<b>\$</b>	<b>95,079.53</b>
<b>3050 PAYROLL</b>		
3050b Salaries		4,580.77
3052 Employer Payroll Taxes (FICA)		350.42
3054 Workmens Comp Fee		0.00
3055 SUTA		2.01
3058 Payroll Processing Fee		289.09
<b>Total 3050 PAYROLL</b>	<b>\$</b>	<b>5,222.29</b>
<b>4000 TOURN</b>		
4055 Misc Expenses		45.04
<b>Total 4000 TOURN</b>	<b>\$</b>	<b>45.04</b>
5000 Computer		294.35
<b>6000 OTHER EXPENSES</b>		
6007 Misc. Exp		127.98
<b>Total 6000 OTHER EXPENSES</b>	<b>\$</b>	<b>127.98</b>
<b>900 State Coaching Courses</b>		
903 Travel		62.70
<b>Total 900 State Coaching Courses</b>	<b>\$</b>	<b>62.70</b>
<b>Total EXP</b>	<b>\$</b>	<b>100,831.89</b>
<b>Reimbursements</b>		
Payroll Correction		0.00
<b>Total Reimbursements</b>	<b>\$</b>	<b>0.00</b>
<b>Total Expenses</b>	<b>\$</b>	<b>100,831.89</b>
<b>Net Operating Income</b>	<b>\$</b>	<b>79,922.80</b>
<b>Net Income</b>	<b>\$</b>	<b>79,922.80</b>

Thursday, Feb 18, 2021 05:14:05 PM GMT-8 - Accrual Basis

**New Mexico Youth Soccer Association**  
**Balance Sheet**  
As of February 18, 2021

	Total
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Bank Accounts</b>	
Bank	0.00
Scottrade	92,565.83
US Eagle Certificates of Deposit	60,584.30
US Eagle FCU 104	15,224.57
Wells Fargo Main Checking	120,934.23
Wells Fargo-Savings	7,856.52
<b>Total Bank</b>	<b>\$ 297,165.45</b>
<b>Total Bank Accounts</b>	<b>\$ 297,165.45</b>
<b>Accounts Receivable</b>	
Accounts Receivable	13,961.00
<b>Total Accounts Receivable</b>	<b>\$ 13,961.00</b>
<b>Other Current Assets</b>	
Payroll Corrections	0.00
Prepaid Expense	0.00
Undeposited Funds	0.00
<b>Total Other Current Assets</b>	<b>\$ 0.00</b>
<b>Total Current Assets</b>	<b>\$ 311,126.45</b>
<b>Fixed Assets</b>	
Accumulated Depreciation	-40,829.21
Automobiles	38,542.83
Computer Equipment	6,607.44
<b>Total Fixed Assets</b>	<b>\$ 4,321.06</b>
<b>TOTAL ASSETS</b>	<b>\$ 315,447.51</b>
<b>LIABILITIES AND EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
<b>Accounts Payable</b>	
Accounts Payable	0.00
<b>Total Accounts Payable</b>	<b>\$ 0.00</b>
<b>Credit Cards</b>	
Wells Fargo 2573	0.00
Wells Fargo 4888	0.00
Wells Fargo 4942	0.00
Wells Fargo 5207	0.00
<b>Total Credit Cards</b>	<b>\$ 0.00</b>
<b>Other Current Liabilities</b>	
2100 Payroll Liabilities	-989.87
NM Income Tax	75.62
NM Unemployment Tax	-51.68
NM YSA	0.00

<b>Total 2100 Payroll Liabilities</b>	<b>-</b>	<b>965.93</b>
<b>2110 Direct Deposit Liabilities</b>		<b>0.00</b>
<b>Deferred Registration Revenue</b>		<b>0.00</b>
<b>Direct Deposit Payable</b>		<b>0.00</b>
<b>Other Current Liabilities</b>		<b>0.00</b>
<b>Total Other Current Liabilities</b>	<b>-</b>	<b>965.93</b>
<b>Total Current Liabilities</b>	<b>-</b>	<b>965.93</b>
<b>Long-Term Liabilities</b>		
<b>PPP Loan</b>		<b>40,100.00</b>
<b>Total Long-Term Liabilities</b>	<b>\$</b>	<b>40,100.00</b>
<b>Total Liabilities</b>	<b>\$</b>	<b>39,134.07</b>
<b>Equity</b>		
<b>3900 Retained Earnings</b>		<b>184,489.01</b>
<b>3901 Board restricted net assets-ODP</b>		<b>4,901.63</b>
<b>3902 Board restricted assets-Top Soccer</b>		<b>7,000.00</b>
<b>Opening Bal Equity</b>		<b>0.00</b>
<b>Net Income</b>		<b>79,922.60</b>
<b>Total Equity</b>	<b>\$</b>	<b>276,313.44</b>
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>\$</b>	<b>315,447.51</b>

Thursday, Feb 18, 2021 05:14:53 PM GMT-8 - Accrual Basis



## Technical Director Board Report (February 18)

### Communication

- Technical Director Memos sent to Coaches, Admins, and Board Members across the State to keep informed of:
  - Coaching Education, Upcoming Events, Reminders, and Programs
  - "Ask Rick" has been effective with numerous questions for coaching assistance
  - Many webinars with coaches across the State to stay connected and Motivated

### Coaching Education

- During COVID current we have:
  - 32 Coaches USSF D in process to finish this month
  - 11 New 11v11 Licensed Coaches
  - 11 New 9v9 Licensed Coaches
- Courses Scheduled
  - USSF D Course (subject to change due to State Cup)
    - March 26-28 to May 21-23 (Albuquerque)
    - March 2-4 to 28-30 (South)
  - Grassroots 9v9/11v11
    - 20 March (Albuquerque) 10:00 – 3:00
    - Blended Courses to be scheduled in March

### Member Coaches Clinics and Site Visits

Hope to do this in the near future.

### ODP 2020

- West Region Committee Member to assist in rebuilding the structure and staff
- US Youth projected to do Regional Camp this Summer
- Would like to schedule Training Centers to see players to recommend

Thanks. Rick



League	Jan./31/2020	Jan./31/2021	Difference
Northwest Rio Grande	1401	64	1337
Guadalajara Soccer Assoc	225	0	225
Duke City Soccer	2608	2039	569
NMYSA House/Middle School	20	186	166
Las Cruces Youth Soccer	2248	34	2214
Deming Youth Soccer	319	0	319
Sierra County Youth Soccer	136	0	136
Roswell Youth Soccer	991	0	991
Carlsbad Youth Soccer	221	0	221
Artesia Youth Soccer	591	0	591
Los Alamos Youth Soccer	376	94	282
Santa Fe United	0	0	0
Taos Youth Soccer	246	0	246
Rio Rapids Northern NM	694	0	694
Hobbs Youth Soccer	1258	0	1258
Clovis Youth Soccer	500	0	500
Lovington Youth Soccer	30	0	30
Four Corners Youth Soccer	1691	38	1653
Gallup Youth Soccer	610	0	610
Zuni Youth Soccer Assoc	77	0	77
Otero County Youth Soccer	415	0	415
Lincoln County Youth Soccer	167	0	167
NM Soccer Academuy	80	105	25
Classic Direct	97	26	71
Rush Direct	220	31	189
AUFC Direct	144	22	122
Pateadores NM Soccer Club	134	65	69
Atletico Futbol Club	254	189	65
<b>TOTAL</b>	<b>15753</b>	<b>2893</b>	<b>12860</b>



---

NMYSA Board of Directors Meeting  
February 21, 2021  
Via Zoom 9:30 AM  
Gloria Faber-Executive Director Report

### **COVID 19 Pandemic**

We have been working with the Governor's office to advocate for reopening, (when safe to do so) and believe it is. Based on data from other State Associations and various other research, we have taken the position that youth soccer can be played safely following CSP and modifications, (masks/no spectators). We have also advocated for the physical, emotional and mental wellbeing of NM kids through participation in sport. Unfortunately, the Governor's office has not made youth sports reopening a priority in New Mexico. However, we will continue NMYSA's efforts to reopen and have already collaborated with other sports organizations to work towards that end.

As expected, registration numbers are down substantially due to the pandemic, (by 12860). A detailed comparison report from this time last year is attached. We have billed registrations and have some delinquent receivable but will work to collect those payments over the next month, (see attached).

On September 1, 2020, we furloughed the entire staff (until we reopen and can begin offering programming again). Rick and I have both kept volunteer office hours to serve membership. Rick has continuing to run coaching clinics, (blended online following CSP), while my focused has been on NMYSA's daily business/sustainability/recovery/reopening efforts. We have applied for 4 grants and have received funding on two of the grants, USYS/NM State, notice of award on a third grant from DICKS and are hopeful that we will receive the fourth grant from USSF, (15K) soon. We will use the grant funds to bring some staff back when open and where permissible and to rebuild/re-engage our soccer communities.





---

## USYS/USSF

Of the now 54 USYS State Associations, 50 have played league games safely without COVID case attributed to soccer games or practices. All State Associations have seen a downturn in registration numbers primarily due to slow return of recreational players. On average, numbers are down 30 to 70 percent with many states still remitting payment/data to USYS. USYS has seen staff reductions as have USSF during the pandemic. ODP programming was cancelled for 2020 but events for 2021 are being scheduled. USYS has used the down time to develop a "USYS University" which is a resource offering that includes partnerships with MOJO-mobile application for coaching activities, TIPEVO-a club directory, TrueSport-an educational platform for character building/life skills. USYS is also updating programming, ODP, National Leagues, Cups/Games and adding a new program called America League to address the recreational space/needs. As the USYS programs develop, we will provide additional information.

## Rebuilding

As so many of our programs were cancelled last year, we will look to rebuild our events and engage our soccer communities once reopened. We have surveyed member affiliates to get an idea of needs for reopening and timing. There has been positive feedback for hosting jamborees/events in outlying communities to coincide with pre-fall season registration. We will cater those jamborees to each league that wants to host one.

## State Cup

We plan to host a 2021 State Cup and are exploring options to host out of state if we are not opened by April. A survey has gone out to Technical Leads to garner information participation and desired logistics!

Thank you for the opportunity to serve you. If you have any questions, please feel free to reach out at [office@nmysa.net](mailto:office@nmysa.net) or by phone at 505-830-2245.

# New Mexico Youth Soccer Association

A/R Aging Summary  
As of February 18, 2021

	CURRENT	1 - 30	31 - 60	61 - 90	91 AND OVER	TOTAL
<b>ARTESIA YOUTH SOCCER ASSOCIATION</b>					-23.00	\$ -23.00
Atletico NM		23.00				\$23.00
AUFC	138.00					\$138.00
Condensed Customer					0.00	\$0.00
DCSL	1,265.00	460.00	1,081.00	3,381.00	6,325.00	\$12,512.00
Las Cruces YSA	23.00					\$23.00
New Mexico Soccer Academy	46.00		161.00	23.00	575.00	\$805.00
NM Rush Soccer Club	69.00		322.00			\$391.00
Northern New Mexico Soccer Assn					-115.00	\$ -115.00
Northwest Rio Grande Soccer		23.00		161.00		\$184.00
Pateadores NM	23.00					\$23.00
Taos Youth Soccer League					0.00	\$0.00
<b>TOTAL</b>	<b>\$1,564.00</b>	<b>\$506.00</b>	<b>\$1,564.00</b>	<b>\$3,565.00</b>	<b>\$6,762.00</b>	<b>\$13,961.00</b>